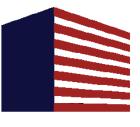


Second Quarter 2022



# **Forward-Looking Statements**

This presentation contains statements as to our beliefs and expectations of the outcome of future events that are "forward-looking" statements within the meaning of Section 21E of the Securities Exchange Act of 1934, as amended, and the Private Securities Litigation Reform Act of 1995. These forward-looking statements are subject to risks and uncertainties that could cause actual results to differ materially from the statements made. These include, but are not limited to, the risks and uncertainties associated with: (i) changes in government policy (including the DOJ not renewing contracts as a result of President Biden's Executive Order on Reforming Our Incarceration System to Eliminate the use of Privately Operated Criminal Detention Facilities) (two agencies of the DOJ, the Federal Bureau of Prisons, or BOP, and the U.S. Marshals Service, or USMS, utilize our services), legislation and regulations that affect utilization of the private sector for corrections, detention, and residential reentry services, in general, or our business, in particular, including, but not limited to, the continued utilization of our correctional and detention facilities by the federal government, and the impact of any changes to immigration reform and sentencing laws (our company does not, under longstanding policy, lobby for or against policies or legislation that would determine the basis for, or duration of, an individual's incarceration or detention); (ii) our ability to obtain and maintain correctional, detention, and residential reentry facility management contracts because of reasons including, but not limited to, sufficient governmental appropriations, contract compliance, negative publicity and effects of inmate disturbances; (iii) changes in the privatization of the corrections and detention industry, the acceptance of our services, the timing of the opening of new facilities and the commencement of new management contracts (including the extent and pace at which new contracts are utilized), as well as our ability to utilize available beds; (iv) general economic and market conditions, including, but not limited to, the impact governmental budgets can have on our contract renewals and renegotiations, per diem rates, and occupancy; (v) fluctuations in our operating results because of, among other things, changes in occupancy levels; competition; contract renegotiations or terminations; inflation and other increases in costs of operations, including a continuing rise in labor costs; fluctuations in interest rates and risks of operations; (vi) the duration of the federal government's denial of entry at the United States southern border to asylum-seekers and anyone crossing the southern border without proper documentation or authority in an effort to contain the spread of COVID-19; (vii) government and staff responses to staff or residents testing positive for COVID-19 within public and private correctional, detention and reentry facilities, including the facilities we operate; (viii) restrictions associated with COVID-19 that disrupt the criminal justice system, along with government policies on prosecutions and newly ordered legal restrictions that affect the number of people placed in correctional, detention, and reentry facilities, including those associated with a resurgence of COVID-19; (ix) whether revoking our REIT election, effective January 1, 2021, and our revised capital allocation strategy can be implemented in a cost effective manner that provides the expected benefits, including facilitating our planned debt reduction initiative and planned return of capital to shareholders; (x) our ability to successfully identify and consummate future development and acquisition opportunities and realize projected returns resulting therefrom; (xi) our ability to have met and maintained qualification for taxation as a REIT for the years we elected REIT status; and (xiii) the availability of debt and equity financing on terms that are favorable to us, or at all. Other factors that could cause operating and financial results to differ are described in the filings we make from time to time with the Securities and Exchange Commission.

The Company takes no responsibility for updating the information contained in this presentation following the date hereof to reflect events or circumstances occurring after the date hereof or the occurrence of unanticipated events or for any changes or modifications made to this presentation or the information contained herein by any third-parties, including, but not limited to, any wire or internet services.

# CoreCivic Operates at the Intersection of Government and Real Estate



# **Company Overview**

- Diversified government-solutions company with the scale and differentiated expertise to solve the tough challenges that governments face in flexible, cost-effective ways
- Revenues and Adj. EBITDA for the six months ended June 30, 2022, were \$909.7 million and \$159.5 million (17.5% margin), respectively
- Owns and manages 16.3 million square feet of real estate used by government
- Approximately 56% of privately-owned correctional facilities in the U.S.
- Unprecedented commitment to Environmental, Social and Governance (ESG) reporting within the corrections industry
- Founded in 1983 and headquartered in Brentwood, Tennessee









### Provides a broad range of solutions to government partners through three segments

#### Safety



CoreCivic's historical core business, addresses the need for correctional facilities, including programming, recreational, courts, and administrative spaces

**EST. 1983** 

#### **Properties**



Leases mission-critical real estate to government tenants to address serious challenges in their criminal justice infrastructure

EST. 2012

Completes spectrum of correctional services by providing needed residential reentry facilities and non-residential services primarily to states and localities

Community

**EST. 2013** 

# Compelling Investment Opportunity...

Market Leader with Critical Infrastructure in Market with High Entry Barriers

- Largest private owner of real-estate utilized by government agencies
- Public overcrowding or lack of facilities drive private market need
- Significant cost and time to build new facility

Longstanding
Government
Relationships with High
Renewal Rates

- 37+ year history of government service and relationships
- Average retention rate of 94.9% since 2018<sup>(1)</sup>

Conservative Balance
Sheet with Strong
Predictable Cash Flows
and Diversified Growth

 Strong and predictable cash flow from large unencumbered asset base

• Low leverage and strong fixed charge coverage

Diversifying toward growing Properties and Community segments

Proven Management
Team with Track
Record of Excellence
Over Multiple
Administrations

- Combined 120+ years experience
- Unwavering commitment to rehabilitation and combating recidivism

### ...That Benefits the Public Good

### Prepares Offenders for Successful Reentry Into Society

- Improved conditions
  - Reduced overcrowding, modern amenities, and improved medical programs
  - ➤ 99.6% average facility ACA Audit Score
- Focus on rehabilitation and reentry
  - Supports legislation designed to eliminate discrimination against rehabilitated justice-involved persons
- Training and treatment programs

Company's ESG Focus
Benefits All
Stakeholders

 Serves the needs of government partners, taxpayers and the broader community

2

1) Refers to Owned/Controlled Facilities



# Largest Private Owner of Real Estate Utilized by Government Agencies

Manage 16.3 million square feet of real estate used by government

### SAFETY

- 84.0% of segment NOI for the six months ended June 30, 2022
- 13.9 million square feet
- 68,377 correctional/detention beds
- 7 idle prison facilities, including 8,459 beds available for growth opportunities

### **PROPERTIES**

- 12.2% of segment NOI for the six months ended June 30, 2022
- 1.8 million square feet
- Consists of a combination of corrections and reentry facilities leased to government entities totaling 10 facilities, including 9,366 beds

## COMMUNITY

- 3.8% of segment NOI for the six months ended June 30, 2022
- 0.6 million square feet
- 4,869 community corrections beds
- Serves approximately 20,000 individuals on a daily basis through nor residential electronic monitoring and case management services
- 3 idle facilities, including 650 beds available for growth opportunities



# CoreCivic's Business Segments are Complementary



	Safety	Properties	Community
Customers		Government tenants	
2022 Business Mix <sup>(1)</sup> (% of NOI)	84.0%	12.2%	3.8%
Industry Trends	Strong fundamental demand from federal and state partners	Government entities require purpose- built facilities and financing flexibility	States and localities place high value on reducing recidivism
Value Proposition	Critical infrastructure without available alternative capacity, flexible solutions tailored to government partners' needs	Facility design, construction and maintenance expertise. More efficient process for developing needed solutions	Broad rehabilitative expertise to deliver customized and flexible program offerings, includes critical infrastructure
Core Competency	Ability to de	velop unique solutions for governme	ent partners

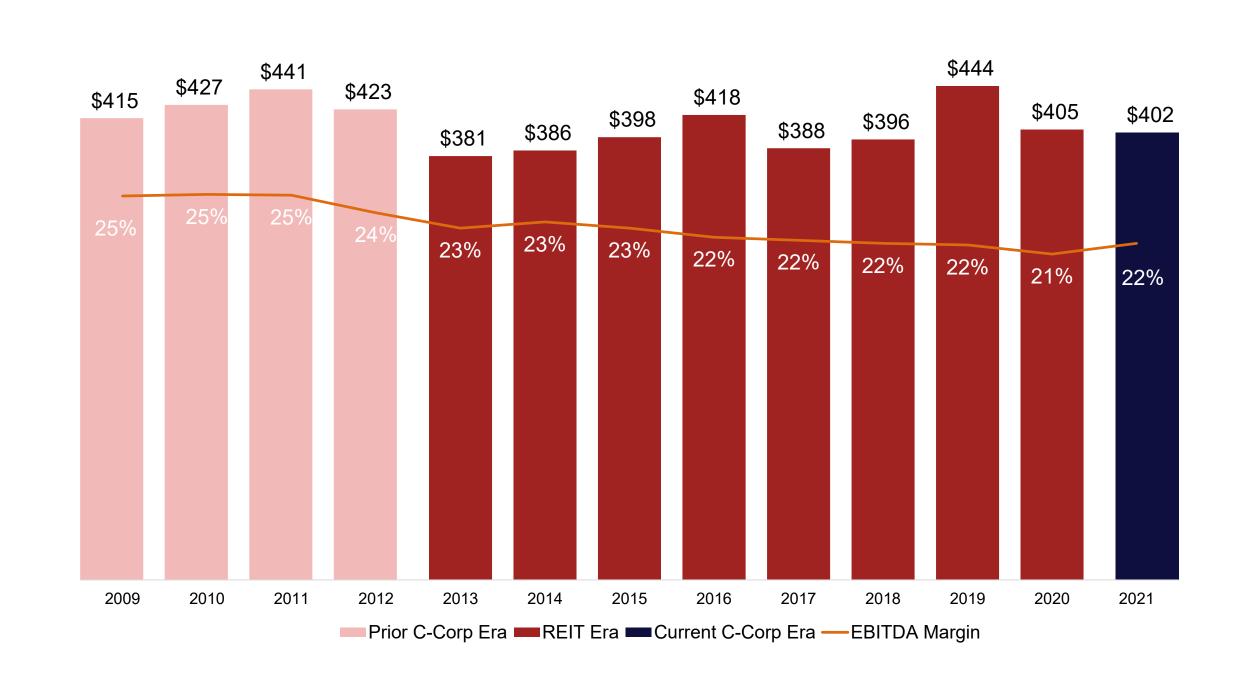
1) Based on financial results for the six months ended June 30, 2022



# **Extensive History of Durable Earnings and Cash Flows**

- Long term stable cash flows from government partners due to essential, mission critical infrastructure and valued services
  - 40-year track record of providing government solutions with pipeline for growth across the Safety, Properties and Community segments
  - Strong fundamental demand from investment grade federal and state partners; 99% of EBITDA comes from partners rated AA - or better
  - 95% retention rate in long-dated contracts with average tenure of 25 years for top ten customers
- Largest private owner of real estate utilized by government agencies with 16.3 million square feet of real estate under management

## Adjusted EBITDA (\$ in millions)(1)





# **Current Financial Performance**

For the quarter ended	June 30, 2022	March 31, 2022	December 31, 2021	September 30, 2021	June 30, 2021
Net Income	\$10.6MM	\$19.0MM	\$28.00MM	\$30.0MM	\$15.6MM
Diluted EPS	\$0.09	\$0.16	\$0.23	\$0.25	\$0.13
Adjusted Diluted EPS <sup>(1)</sup>	\$0.13	\$0.14	\$0.27	\$0.28	\$0.25
Normalized FFO Per Share <sup>(1)</sup>	\$0.34	\$0.34	\$0.48	\$0.48	\$0.46
AFFO Per Share <sup>(1)</sup>	\$0.33	\$0.37	\$0.41	\$0.47	\$0.45
Adjusted EBITDA <sup>(1)</sup>	\$78.8MM	\$80.8MM	\$103.2MM	\$100.9MM	\$101.7MM
Debt Leverage <sup>(2)</sup>	3.5x	3.2x	2.7x	2.6x	3.2x

COVID-19 has had a significant impact on our occupancy, including most notably due to population reductions from ICE, but our earnings and cash flows remain strong—allowing for significant debt reduction in the last twelve months.

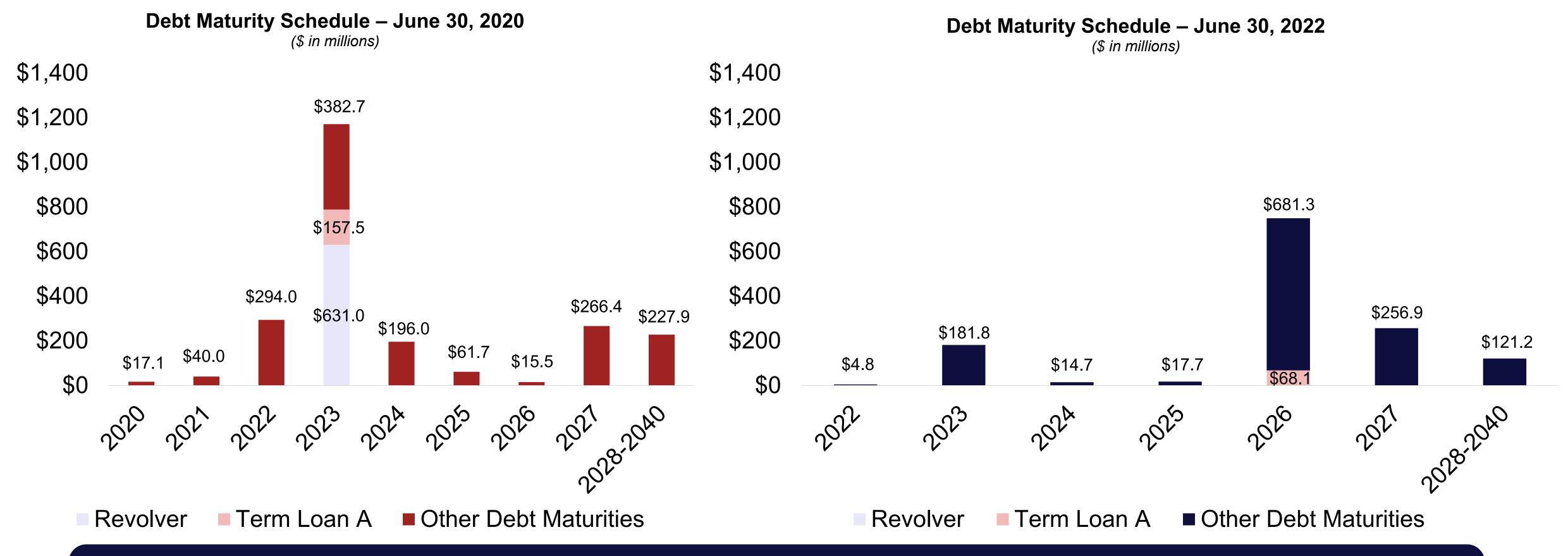
We have experienced labor shortages and wage pressures in many markets across the country, and have provided wage increases to remain competitive. Recruiting has been particularly challenging during the pandemic due to the front-line nature of the services we provide, and due to labor shortages across the country. Our 2022 financial results have also been impacted by the transition at our La Palma Correctional Center in Arizona, our second largest facility, from an ICE population to an Arizona population as a result of a new contract award from the state of Arizona for up to 2,706 inmates. The ramp of the new contract, the largest awarded to the private sector by any state in over a decade, commenced in April 2022 and is expected to be complete in the first quarter of 2023.

<sup>1.</sup> See the Appendix for a reconciliation of the most comparable GAAP amounts.

<sup>2.</sup> Debt leverage is annualized for the corresponding quarterly financial results.



# Debt Reduction Due to Capital Allocation Strategy – 2 Year Progress



In the last two years CoreCivic has reduced its total outstanding debt by approximately \$940 million, including recourse and non-recourse debt

# Positioned for Long-Term Success and Value Creation



- ➤ Significant liquidity of approximately \$348.8 million as of June 30, 2022
- ➤ Sale of McRae Correctional Facility on August 9, 2022 for \$130 million adds to liquidity
- Strong cash flow to reduce debt leverage to target of 2.25x to 2.75x net debt-to-adjusted EBITDA
- > Credit Ratings: **S&P**: BB- **Moody's**: Ba2

28.6%
Net Debt/
Undepreciated Fixed Assets

3.1x
Debt-to-Adjusted EBITDA<sup>(1)(2)</sup>

46.2%
Net Debt to Total Market
Capitalization

3.4x
Fixed Charge Coverage<sup>(1)(2)</sup>

97%
Unencumbered
Assets

3.5x
Interest coverage ratio

<sup>1.</sup> Based on financial results for the trailing twelve months ended June 30, 2022.

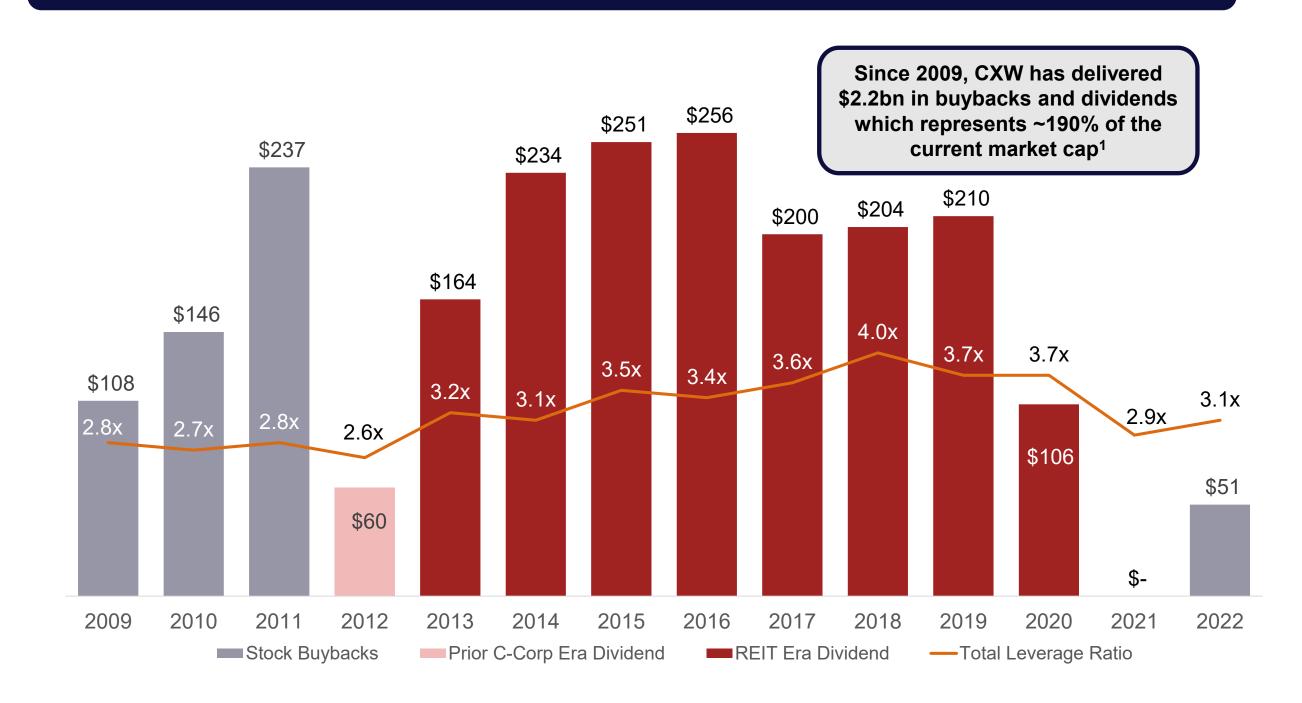
<sup>2.</sup> Excludes non-recourse debt and related EBITDA of CoreCivic of Kansas, LLC, which is an Unrestricted Subsidiary as defined under the Revolving Credit Facility.

# Active Share Repurchase Plan & History of Returning Capital to Shareholders



- Since 2009, CoreCivic has delivered \$2.2 billion in capital returned to shareholders
- As a C-Corp:
  - 2009-2011: We returned \$491 million through a stock buyback program
  - 2012: We returned \$60 million through quarterly dividends
- As a REIT:
  - 2013-2020: We returned \$1.6 billion through quarterly dividends
- 2021:
  - Debt reduction strategy positioned the company to once again return capital to shareholders
- 2022:
  - \$225 million total share repurchase authorized,
     repurchased \$50.6 million in shares as of August 1, 2022

# STOCK BUYBACKS, DIVIDENDS AND LEVERAGE (\$MM)









# Our Value Proposition to Our Government Partners Remains Strong...

# CoreCivic provides tailored solutions to meet the needs of state and federal partners

### **State Partners**

#### Key State Partner Challenges:

- > Prison over-crowding, exacerbated by COVID-19 pandemic
- Aging and insufficient infrastructure
- > Budgetary constraints
- > State legislatures not prioritizing corrections over other public services
- CoreCivic estimates \$15 \$20 billon infrastructure pipeline throughout US prison system

#### • Kansas:

- Constructed a built-to-suit facility for Kansas DOC to replace 150+ year old Lansing Correctional Facility (completed in January 2020)
  - Inmates in the original state-run prisons were suffering from poor conditions, with small cells and no air conditioning

#### • Wisconsin, Vermont, Idaho, Wyoming, Kentucky, Nebraska, Hawaii:

> Exploring private sector solutions to address criminal justice infrastructure needs

### • Arizona:

Closing outdated and obsolete public sector facility and transferring populations to a CoreCivic facility in 2022 pursuant to a new contract award

#### Georgia:

- > Considering the closure of numerous outdated and obsolete public sector facilities
- On August 9, 2022, purchased our 1,978-bed McRae Correctional Facility

### **Federal Partners**

### Key Federal Partner Challenges:

- Limited owned infrastructure
- > Constantly shifting geographic and population needs
- Appropriate setting for detainees
- Border surge
- Mission Critical Infrastructure for ICE and USMS
  - > ICE: ~95% of detainee capacity is outsourced
  - > USMS: ~80% of detainee capacity is outsourced
  - ➤ The Company estimates construction of equivalent new government capacity would require Congressional approval and budget of \$25+ billion
- Flexible Capacity to respond quickly to ever-changing real estate needs
  - Location needs change based on law enforcement priorities and varying trends in different jurisdictions
- Appropriate Setting for civil detainees
  - ➤ Lack of ICE and USMS infrastructure means most alternatives to private facilities are local jails
    - Local jails often co-mingle ICE or USMS populations with their inmate populations
      - Making many local facilitates unable to meet Performance-Based National Detention Standards (PBNDS) for ICE and federal detentions standards for USMS



# ...And Has Resulted in Many New Contract Wins

	New Contract Awards						
Date	Details						
June 2022	A local government agency enters into a two-year contract renewal for our 2,672-bed Tallahatchie County Correctional Facility in Tutwiler, Mississippi, that allows the U.S. Marshals Service (USMS) to continue utilizing the facility.						
January 2022	The state of Arizona enters into a new contract to house up to 2,706 offenders at our 3,060-bed La Palma Correctional Center in Eloy, Arizona. The contract is the largest awarded to the private sector by any state corrections system in over a decade.						
September 2021	The state of New Mexico enters into a new three-year lease agreement at our 596-bed Northwest New Mexico Correctional Center to transition facility operations to the New Mexico Corrections Department, effective November 1, 2021.						
July 2021	The state of Montana expands its contract at our 664-bed Crossroads Correctional Center by 96 beds to utilize 100% of the facility capacity.						
May 2021	Mahoning County, Ohio enters into a new contract to utilize up to 990-beds at our 2,016-bed Northeast Ohio Correctional Center to assist in caring for County inmates and federal detainees in their custody.						
October 2020	The Federal Bureau of Prisons (BOP) enters into a new contract for residential reentry and home confinement services at our 289-bed Turley Residential Center and 494-bed Oklahoma Reentry Opportunity Center, both in Oklahoma.						
September 2020	The USMS enters into a new contract for our 1,692-bed Cimarron Correctional Facility in Cushing, Oklahoma.						
August 2020	The state of Idaho enters into a new contract to house up to 1,200 offenders initially at our 1,896-bed Saguaro Correctional facility in Arizona and other facilities by mutual agreement.						
December 2019	The Commonwealth of Kentucky enters into a new lease agreement for our 656-bed Southeast Correctional Complex in Kentucky.						
August 2019	Immigration and Customs Enforcement (ICE) enters into a new contract to house adult detainees at our 2,232-bed Adams County Correctional Center in Mississippi.						
May 2019	The USMS enters into a new contract to house offenders at our 1,422-bed Eden Detention Center in Texas.						
May 2019	ICE enters into a new contract to house adult detainees at our 910-bed Torrance County Detention Facility in New Mexico.						



# Core Value is in the Real Estate, But Our Business Model is Flexible

We have been responsive to the needs of our government partners and those needs have evolved over our nearly 40 year history

### **Early Stages**

- Operational Cost Efficiencies →
   Private sector operating existing government owned facilities (Emergence of Managed-Only Model)
- Rapid Population Growth → New government owned facility construction with the private sector providing the operations (Expansion of Managed-Only Model)
- Emerging Federal Needs → Federal law enforcement agencies had emerging capacity needs (Emergence of Owned/Managed Model)

## **Rapid Growth Phase**

- Rapid Population Growth & Lack of Appropriations for New Capacity →
   Our federal and state partners increasingly found it difficult to receive sufficient funding to meet their capacity needs, which led to the private sector delivering a real estate solution (Growth of Owned/Managed Model)
- Continuing Federal Needs → Federal law enforcement agencies continued to have expanded capacity needs, and they did not have a desire to operate detention facilities (Growth of Owned/Managed Model)

### **Current Market**

- Inmate Population Growth Slows → Reduction in the need for new facility construction to expand capacity & increasingly competitive market in the Managed-Only business compresses margins (Exit Managed-Only Model)
- Aging Correctional Infrastructure → Existing stock of government owned correctional facilities have reached the end of their useful life. Appropriations for replacement capacity remains limited, but our partners have a desire to maintain government operations (Emergence of Lease-Only Model)
- Existing Capacity 

   Privately owned correctional infrastructure provides mission-critical capacity to our government partners (Continuation of Owned/Managed Model)
- <u>Continuing Federal Needs</u> → Federal law enforcement agencies continue to depend on the real estate provided by the private sector and are not interested in changing their law enforcement mission (Continuation of Owned/Managed Model)

Real Estate continues to be the biggest challenge to our government partners due to the high cost of construction, but some partners are interested in government control of the day-to-day facility operations. This led to the creation of the lease-only model provided in our CoreCivic Properties segment.

We have successfully converted multiple facilities from an owned/operated model in our Safety segment to the lease-only model provided in our Properties segment<sup>1</sup>



# Our Real Estate Portfolio is Valuable

- On August 9, 2022, we closed on the sale of our 1,978-bed McRae Correctional Facility in Georgia to the Georgia Building Authority for a price of \$130 million
  - Constructed in 2000, and expanded in 2002 and again in 2012, Georgia adds more modern infrastructure to their correctional system
  - Sale generates significant liquidity to CoreCivic, which can be used to repurchase stock and/or pay down debt
  - The sale generated a gain of \$75.0 million to \$80.0 million
  - Demonstrates value of the real estate portfolio

Average Available Beds in CoreCivic Safety	68,377				
Less: Managed Only					
Citrus County Detention Facility	760				
Lake City Correctional Facility	893				
Hardeman County Correctional Facility	2,016				
South Central Correctional Center	1,676				
Plus: Properties Segment					
California City Correctional Center	2,560				
Lansing Correctional Facility	2,432				
Southeast Correctional Complex	656				
Northwest New Mexico Correctional Center	596				
North Fork Correctional Facility	2,400				
Total Owned Correctional Beds	71,676				

McRae Sale Price	McRae Beds	Value Per Bed	Implied Value of All Beds <sup>(1)</sup>	Net Debt	Equity	Shares	Equity Value Per Share	
\$130,000,000	1,978	\$65,723	\$4,710,762,000	\$1,230,904,000	\$3,479,858,000	117,619,432	\$29.59	



# Our Real Estate is Flexible for Alternative Uses

We have a well established recent history of repurposing facilities for alternative government partners:

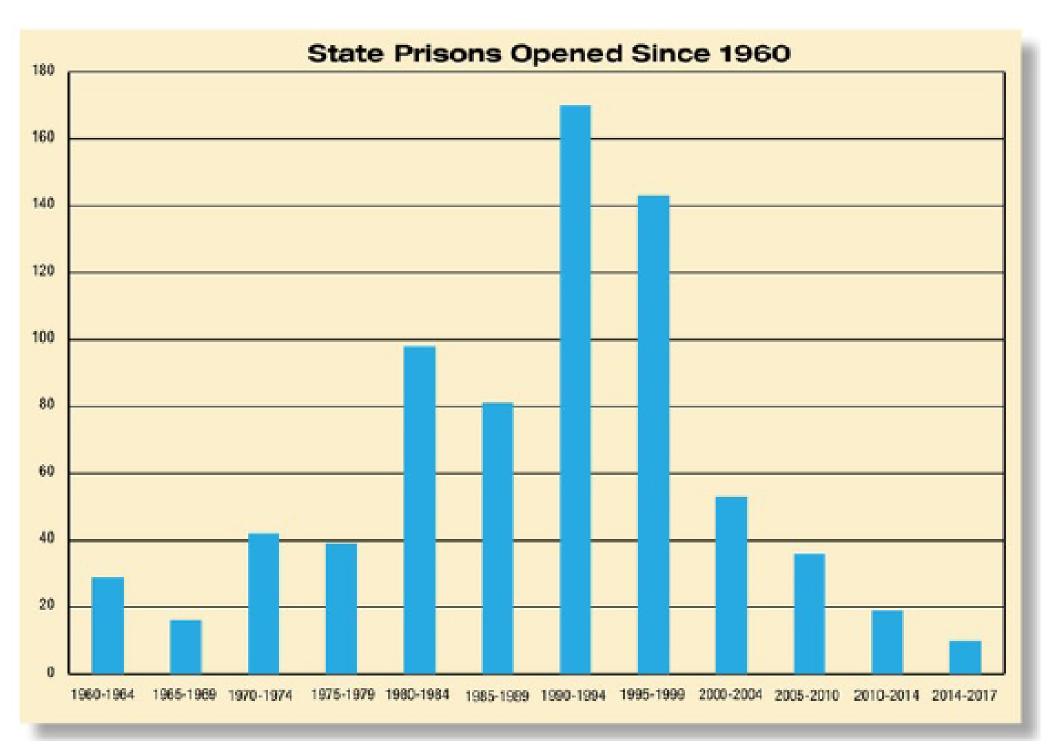
Facility	Facility Capacity	State	Details
Cimarron Correctional Facility	1,692 beds	Oklahoma	In August 2020, the State of Oklahoma ended their contract due to budget shortfalls. The facility transitioned to a new contract with the USMS in September 2020.
Adams County Correctional Center	2,232 beds	Mississippi	In August 2019, the BOP ended their contract due to a competitive rebid process. The facility transitioned to a new contract with ICE the same month.
Eden Detention Center	1,422 beds	Texas	In April 2017, the BOP ended their contract due to declining capacity needs and the facility was idled. The facility was reactivated in June 2019 under a new USMS contract.
La Palma Correctional Center	3,060 beds	Arizona	In June 2018, the State of California ended their contract due to declining capacity needs. The facility transitioned to a new contract with ICE in July 2018. In January 2022, the state of Arizona awarded a new contract to house up to 2,706 male offenders at the facility, which will result in the transfer of ICE detainees to other facilities, including those we own in the region.
Cibola County Corrections Center	1,129 beds	New Mexico	In August 2018, the BOP ended their contract due to declining capacity needs. The facility transitioned to a new contract with ICE in September 2018.
Torrance County Detention Facility	910 beds	New Mexico	In October 2017, we elected to end our contract with the USMS to optimize utilization at other facilities. The facility was reactivated in May 2019 under a new ICE contract.
Tallahatchie County Correctional Facility	2,672 beds	Mississippi	In June 2018, the State of California ended their contract due to declining capacity needs. The facility transitioned to a series of new contracts with federal, state and local partners. Today the facility cares for individuals from USMS, Vermont, South Carolina, and Tallahatchie County.
North Fork Correctional Facility	2,400 beds	Oklahoma	In November 2015, the State of California ended their contract due to declining capacity needs. In July 2016, the State of Oklahoma entered into a lease agreement for the facility. The facility has served nine different state partners over its operating history: California, Colorado, Hawaii, Idaho, Oklahoma, Vermont, Washington, Wisconsin and Wyoming.

The flexibility of our real estate assets to quickly be repurposed to serve other government partners reflects the serious corrections infrastructure challenge facing the country's corrections systems





"There are almost 500 prisons nation wide built between 1980 and 2000 that need major upgrades, repurposing, or replacement...With the prison infrastructure challenges at an all-time high, we may be entering the next prison building boom, as states are being forced to replace their older prisons."



- The majority of America's inmates are housed in facilities that are 25 to 40 years old
- Public prison facilities will typically need to replace major components of infrastructure around the 20-year mark
- As a result of delayed/deferred maintenance capital spending, many states are now facing the expensive consequences of this neglect

Source: Correction News, March/April 2018 Publication

# Potential Growth Channels & Opportunities



Multiple opportunities in the market to drive future growth, many of which can be realized due to our recent decision to convert to a taxable C-Corp, allowing CoreCivic to fund future growth initiatives with internally generated cash flows

### **Properties Segment**

- Design, construct, build, finance criminal justice properties for lease to government entities
  - Easy, low-cost alternative for federal, state and municipal governments to modernize outdated infrastructure
  - Favorable financing readily available for a wide range of development opportunities
- CoreCivic estimates \$15 \$20 billion infrastructure pipeline throughout the US prison system
- Potential to lease existing facilities to government agencies in need of additional or newer capacity



### **Community Segment**

- Meet increasing partner needs for healthcare services critical to the well-being of residents and inmates, including chronic care management and mental health and substance abuse services
- Expand electronic monitoring services that partners view as an incarceration alternative for low risk populations and as a tool to reduce overcrowding
- Currently have 650 beds available in idle Community facilities to respond to emerging partner needs

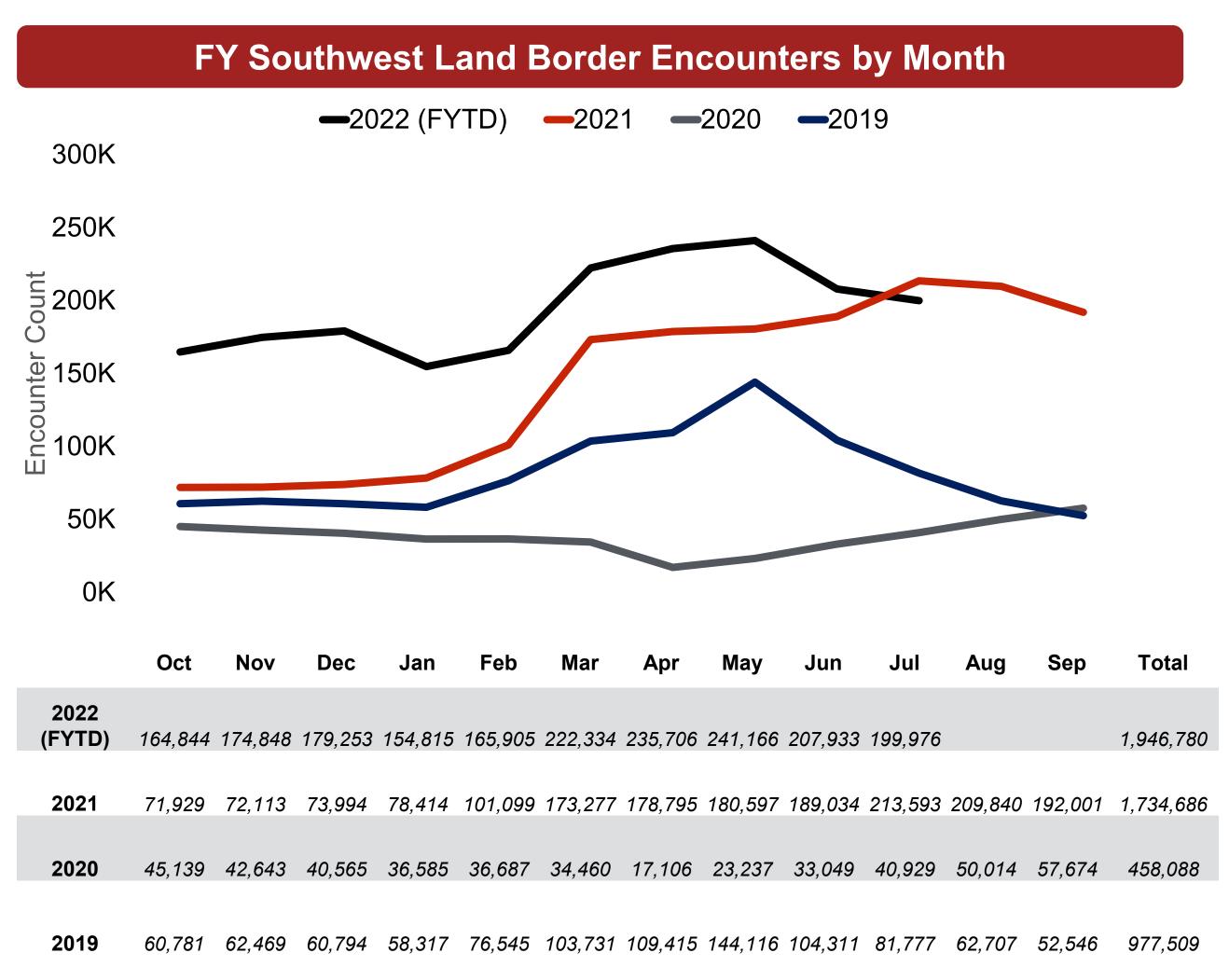
### **Safety Segment**

- Transition of contract at 3,060-bed La Palma Correctional Center from ICE to Arizona has created significant earnings disruption in 2022, expected to recover in 2023
- The termination of Title 42 is expected to result in an increase in the number of people apprehended and detained by ICE<sup>(1)</sup>
- Currently have 8,459 beds available in idle Safety prison facilities to respond to emerging partner needs



# Southwest Border Apprehensions Remain Elevated

- Apprehension rates along the United States
   Southwest border remains elevated—hitting 21year highs during the summer of 2021 and
  continuing to remain elevated
- Title 42 expulsions, an emergency power granted to the Executive branch due to the pandemic, have allowed U.S. Customs and Border Protection to quickly remove all single adults apprehended at the Southwest Border—reducing the near-term demand for detention beds
- Any lifting of restrictions on Title 42 is expected to drive up activity at the border and increase detention bed needs
- Ongoing legal challenges to lifting Title 42 restrictions are expected to extend Title 42 until 2023







BAN₽

- CoreCivic released the Company's fourth Environmental, Social and Governance (ESG) report in April 2022, demonstrating the continued commitment to transparency and accountability and providing more robust disclosures to show how the Company betters the public good every day
- The report details how the Company is helping to tackle the national crisis of recidivism and provides quantified evidence of progress being made toward company-wide reentry goals
- The Company actively supports policies aimed to improve the opportunities available to its residents upon reentry
  - > Ban the Box (a.k.a. "fair-chance") legislation designed to eliminate hiring practices that discriminate against rehabilitated justice-involved persons
  - > Pell Grant restoration, Voting rights restoration, Licensure reform policies to improve reentry opportunities for formerly incarcerated individuals
- Go Further is an evidence-based process that unites CoreCivic staff and those planning for reentry to produce successful outcomes
  - After careful assessment, a life plan is developed to address potential barriers to reentry such as educational needs and substance use disorders
- Initial primary focus was on social-related metrics and increased transparency
  - Market perception already experiencing positive impact:

ISS Corporate Solutions Quality Score – August 2022						
Social	2					
	Higher Disclosure	Lower Disclosure				
Governance	4					
	Lower Risk	Higher Risk				
Environmental	6					
	Higher Disclosure	Lower Disclosure				



Source: ISS Corporate Solutions

Note: To view CoreCivic's ESG Report click here: https://www.corecivic.com/hubfs/2021-ESGReport.pdf



# Company's ESG Focus Benefits All Stakeholders

# Holistic Approach Toward Preparing Inmates for Successful Reentry...

### **More Humane Conditions**

- Reduced Overcrowding
- Modern Real Estate Amenities
- Improved Medical Programs
- Facilities and Open Spaces
- Better Security

99.6%: Average Facility ACA Audit Score

### Focus on Rehabilitation & Reentry

- Ban the Box BON BON
- Education & Vocational Training
- Treatment and Behavioral Programs
- Victim Impact Programs
- Chaplaincy and Religious Services

Evidence Based Programs with Measurable Goals

# ...While Serving the Needs of Broader Stakeholders

### **Government Partners**

- Facilities appropriate for inmates / detainees
- Adapts quickly to shifting population and geographic needs
- Built-to-Suit capabilities

### **Taxpayers**

- Long run cost savings: **12%- 58**%<sup>(1)</sup>
- New construction:
  - **> 25**%<sup>(1)</sup> cost savings
  - >~40%<sup>(1)</sup> time reduction

## Community

- Partner to 500+ small businesses
- CoreCivic Foundation provides cash contribution and service hours to numerous charitable organizations focused on building strong communities



# CoreCivic's Quality Assurance and Government Oversight

CoreCivic facilities' operations are subject to significant oversight and accountability measures, both internally and externally. Many of CoreCivic's government partners maintain full-time, on-site monitors to promote transparency and ease of communication. CoreCivic is subject to routine oversight and performance requirements based on a combination of rigorous contract, accreditation and government-established performance standards. CoreCivic operates 37 facilities accredited by the American Correctional Association (ACA), with an average score of 99.6 percent.

Our vice president, quality assurance (QA) oversees all QA activities and regularly reports contract compliance and service quality metrics to senior management and the board of directors. The staff dedicated to quality assurance at our corporate headquarters and embedded throughout our facilities follow procedures to manage compliance monitoring with a broad range of contractual and regulatory requirements.



Over 1,000 on-site contract monitors and government partner employees have continuous oversight of our facilities to help ensure compliance



# CoreCivic's Quality Assurance and Government Oversight

CoreCivic facilities also are subject to a range of other audit and inspection processes, based on facility mission, location and contractual and regulatory requirements:

- CoreCivic Safety facilities that maintain American Correctional Association ("ACA") accreditation undergo audits by independent auditors trained and assigned by the ACA on a three-year cycle. ACA audits review all facets of correctional operations, including inmate/resident health care.
- All CoreCivic Safety and Community facilities are subject to auditing on a three-year cycle for compliance with the Prison Rape Elimination Act ("PREA").
- Some CoreCivic Safety facilities require accreditation by the National Commission on Correctional Health Care ("NCCHC"), an independent organization that reviews health care operations in correctional environments.
- CoreCivic facilities with federal populations are periodically audited by the Office of Federal Contract Compliance Programs ("OFCCP") of the United States Department of Labor.
- CoreCivic facilities are subject to inspections related to state and local requirements in areas such as fire safety and food service.
- Several CoreCivic facilities are subject to inspection in connection with oversight of our government partner agencies by other, independent government agencies, such as the U.S. Department of Justice Office of Inspector General (BOP and USMS), Department of Homeland Security (DHS) Office of Inspector General (ICE), DHS Office of Detention Oversight, and DHS Office for Civil Rights and Civil Liberties.
- CoreCivic employees have access to government inspectors general and similar offices for purposes of reporting fraud, waste and other forms of misconduct in connection with government contracts, and such offices typically have authority, by law or by contract, to investigate our operations and the conduct of our employees and agents.



# Operational Transparency Through Multiple Levels of Oversight

### **Quality Assurance Audit**

The quality assurance division, independent from operations, audits each Safety facility annually on an unannounced basis using specifically tailored audit instruments designed to assess compliance with partner expectations and contract requirements.

#### Hotlines

Residents, employees, and visitors have access to 24/7 hotlines to report any concerns or allegations of misconduct, including: inmate concerns hotline, CoreCivic ethics line, national sexual assault hotline and various agency Office of Inspector General hotlines.

#### **On-Site Contract Monitors**

Many of our facilities have government agency employees physically on-site to provide daily oversight and monitoring of facility operations.

### **Accrediting Organizations**

The American Correctional Association and National Commission on Correctional Health Care conduct audits as independent accrediting organizations.

### **Public Tours and Visits**

Our facilities are frequented by members of the public, including: residents' family and friends, community volunteers, journalists, attorneys, elected officials, NGOs and other interested parties.



# Non-Correctional Certifications and Related Inspections

Our facilities are inspected by relevant officials, including: food safety, fire safety, occupational safety and public health.

### **PREA Audits**

Independent, certified PREA auditors conduct audits to ensure compliance with sexual abuse prevention requirements.

### Regular Reporting

Depending on government agency areas of interest, CoreCivic facilities regularly report on a range of topics from serious incident occurrences to personnel changes.

# Independent Government Agency Oversight Audits

Government agencies partnering with CoreCivic are subject to independent review of their oversight efforts, including: the Office of Inspector General for federal departments and various state agency oversight divisions.

### **Government Agency Audits**

Government agencies often require CoreCivic to apply their preferred set of operational standards. CoreCivic is audited against these standards by the agency, including ICE PBNDS, USMS FPBDS, BOP inspection tool and various state audit tools.

# **CoreCivic's Health Services – Care Delivery**

#### CARE DELIVERY STANDARDS AT CORECIVIC SAFETY FACILITIES



Clinical Outcomes – Residents have access to medical care 24/7 inside the facility. Patients generally see a nurse face-to-face within 24 hours of requesting care. We track performance to document applicable timing and access standards.



**Chronic Care** – Patients with chronic conditions are seen regularly. Patients who are not improving are seen as often as clinically necessary, as often as daily. Patients who are improving and have no other needs may be seen up to every six months.



**Patient Watch List** – Each facility administers a "watch list" of patients who are fragile, high-risk or sick and not improving. Nurses monitor these patients and alert physicians when early warning signs occur. This watch list is regularly reviewed and updated through a multidisciplinary process.



Initial Assessments – Newly arriving residents are screened twice on arrival — first for any emergent needs, second for current/past medical issues and medications, mental health observations, immunization needs and infectious diseases. Residents are also screened for participation in any special programs or work assignments within the facility.



**Medications** – Licensed medical directors decide which medications are preferable for use for routine, chronic, urgent and emergency conditions. Our pharmacy partner processes prescriptions and delivers them to the facilities where they are distributed to patients as many as 6 times a day. Patients typically are provided medication within 24-72 hours of the order.



**Standardized Clinical Processes** – All facilities follow a standardized best practice template for care delivery. Flexibility is integrated into the standard design to permit government partner-directed processes.



**Sick Call** – Sick call by nurses, dentists, mental health and medical providers is available at a minimum of 5 days per week and up to 7 days per week at some larger facilities.



**Dental** – Dental services follow American Dental Association standards of care. Dental sick calls for pain, swelling or infection are seen within 24-48 hours for their chief complaint. Dental emergencies are evaluated by dental or medical care providers 24/7.



**Mental Health** – A licensed psychiatrist evaluates patients with chronic conditions who require psychotropic medication. Patients are reevaluated every 90 days and before medications are renewed or changed. All patients prescribed psychotropic medication provide an informed consent before administration occurs.



Patient Care in Restrictive Housing Units (RHU) – Medication is delivered to patients in RHUs. Nurses visit the units at least daily, mental health staff visit at least weekly, and medical providers as needed. Mental health staff conduct reviews of each patient within 7 days of placement and every 30 days thereafter. Patients can schedule regular appointments with medical or mental health providers as needed or requested. Patients with serious mental illness are evaluated by qualified mental health staff who coordinate with other staff to house the patients in the safest option to meet their specific needs.



Optical – Optometry services are provided on site with occasional referral to offsite specialists. Patients with co-morbidities who require regular exams receive care, and others can request services as needed.



Emergent Care – Emergent needs inside the facility are subject to 24 hour nurse coverage or on-call physical coverage.

# CoreCivic's COVID-19 Response



COVID-19 affected nearly every facet of our operations over the last two years and continues to do so today. Principles of preparedness, control and management anchor our approach to the ongoing pandemic. While COVID-19 presents challenges on an unprecedented scale, our pandemic-related policies, procedures, and experience in this area enable us to communicate timely and relevant information to stakeholders as developments occurred.

We activated our emergency operations center (EOC), which tracks and monitors developments and resources in real time with state-of-the-art emergency management software, as part of our pre-existing policy and procedure. We also assembled a special COVID Response Committee, which includes our chief medical officer, to ensure all areas of our operations understand and communicate our plans. The committee monitors the status of our control and management efforts and continuously ensures our efforts align with Centers for Disease Control and Prevention (CDC) and other health expert recommendations.

### High-Level Summary of our Management Approach in Response to COVID-19:



#### **COMPREHENSIVE PLANS**

Routinely distributed mitigation procedures and management policies around all aspects of virus prevention and response



#### **EMERGENCY OPERATIONS CENTER**

Activated our EOC for 24/7 monitoring and response



#### **HEALTH SCREENINGS**

Implemented health screening entry controls at our facilities and followed CDC guidance on sanitation and prevention procedures



#### PERSONAL PROTECTIVE EQUIPMENT

Continuously assessed our supply chain to ensure access and distribution of PPE for residents and employees



#### **COMMUNITY SUPPORT**

During the nationwide mask shortage for health care workers, our facilities and residents contributed to the national effort by creating our own masks and donating to communities in need



#### SOCIAL DISTANCING

Modified food service, programming and visitation practices to follow partner agency direction and CDC guidelines



# ACCESS TO MEDICAL CARE

Worked with government partners to waive medical co-pays for residents



#### COMMUNICATIONS

Provided routine updates for families, employees and the public regarding all aspects of COVID-19 best practices and changes to our operations



#### **EMPLOYEE SUPPORT**

Provided a \$500 bonus for all facility employees and implemented new paid time off and sick leave procedures for COVID-19 symptoms/exposures

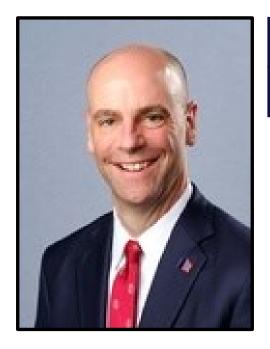


#### VACCINE PREPARATION

Analyzed logistical and material needs for rapid distribution of vaccine

# Highly Qualified, Proven Management Team





Damon T. Hininger

**President and Chief Executive Officer** 

- 25+ years of corrections experience
- Began at CoreCivic in 1992 as Correctional Officer
- Active in community: United Way, Nashville Chamber of Commerce, Boy Scouts



**David Garfinkle** 

**EVP and Chief Financial Officer** 

- Began at CoreCivic in 2001
- Former experience in REITs, public accounting and holds CPA certification
- Active in community: Junior
   Achievement of Middle Tennessee Finance & Executive Committees, St.
   Matthew Church lector



Tony Grande

**EVP and Chief Development Officer** 

- Began at CoreCivic in 2003
- Assists in finding solutions to tough government challenges
- Formerly served as Tennessee's Commissioner of Economic and Community Development



Patrick Swindle

**EVP and Chief Operating Officer** 

- Began at CoreCivic in 2007
- Prior experience in sell-side equity research and finance department at CoreCivic



**Lucibeth Mayberry** 

**EVP**, Real Estate

- Began at CoreCivic in 2003
- Responsible for the full range of real-estate services, including acquisitions, design & construction, and maintenance
- Prior experience in legal and business development



### **David Churchill**

**EVP and Chief Human Resources Officer** 

- Began at CoreCivic in 2012
- Has over 30 years of experience in human recourses, talent management, and organizational development.



### Cole Carter

**EVP and General Counsel** 

- Began at CoreCivic in 1992
   as Academic Instructor
- President of CoreCivic Cares
   Fund
- Juris Doctor Nashville
   School of Law



# Diverse Board of Directors (Eight Independent) with Relevant Expertise



Mark A. Emkes

- Chairman of the Board
- Former Executive, Bridgestone
- Joined: 2014



Harley G. Lappin

- Previous EVP, CoreCivic
- Former Director, Federal **BOP**
- Joined: 2018



Donna M. Alvarado

- Founder and President, Aguila International
- Joined: 2003



**Robert J. Dennis** 

- Former Chairman and CEO, Genesco
- Joined: 2013



Damon T. Hininger

- President and CEO, CoreCivic
- Joined: 2009



**Stacia Hylton** 

- Principal, LS Advisory
- Former Director, US Marshals
- Joined: 2016



**Anne L. Mariucci** 

- Career in real estate
- Former President, Del Webb Corp.
- Joined: 2011



Thurgood Marshall, Jr.

- Former Partner, Morgan, Lewis & Bockius LLP
- Joined: 2002



**Devin I. Murphy** 

- President, Phillips Edison & Company
- Joined: 2018



John R. Prann, Jr.

- Former CEO, Katy Industries
- Joined: 2000

Experience in executive leadership, real estate, rehabilitation, corrections, media, legal, government affairs, and technology





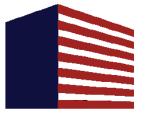
# Reconciliation to Adjusted Diluted EPS

(\$ in thousands, except per share amounts)	June 30, 2022	March 31, 2022	December 31, 2021	September 30, 2021	June 30, 2021
Net income	\$10,562	\$19,003	\$28,037	\$30,012	\$15,623
Special Items:					
Expenses associated with debt repayments and refinancing transactions	6,805	-	4,112	-	52,167
Expenses associated with COVID-19	-	-	-	-	836
Gain on sale of real estate assets, net	(1,060)	(2,261)	-	-	(38,766)
Shareholder litigation expense	1,900	-	-	-	2,550
Asset impairments	-	-	2,027	5,177	2,866
Income tax expense (benefit) for special items	(2,041)	625	(1,533)	(1,449)	(4,185)
Adjusted net income	\$16,166	\$17,367	\$32,643	\$33,740	\$31,091
Weighted average common shares outstanding – basic	120,529	120,796	120,285	120,285	120,283
Effect of dilutive securities:					
Restricted stock-based awards	817	624	933	641	434
Non-controlling interest – operating partnership units	-	-	-	1,123	1,342
Weighted average shares and assumed conversions – diluted	121,346	121,420	121,218	122,049	122,059
Adjusted Earnings Per Basic Share	\$0.13	\$0.14	\$0.27	\$0.28	\$0.26
Adjusted Earnings Per Diluted Share	\$0.13	\$0.14	\$0.27	\$0.28	\$0.25



# Calculation of FFO, Normalized FFO and AFFO

	For the Three Months Ended								
(\$ in thousands, except per share amounts)	June 30, 2022	March 31, 2022	December 31, 2021	September 30, 2021	June 30, 2021				
Net income	\$10,562	\$19,003	\$28,037	\$30,012	\$15,623				
Depreciation and amortization of real estate assets	24,501	24,166	25,176	24,877	24,926				
Impairment of real estate assets	-	-	2,027	-	-				
Gain on sale of real estate assets, net	(1,060)	(2,261)	-	-	(38,766)				
Income tax expense (benefit) for special items	283	625	(506)	-	9,641				
Funds From Operations	\$34,286	\$41,533	\$54,734	\$54,889	\$11,424				
Expenses associated with debt repayments and refinancing transactions	6,805	-	4,112	-	52,167				
Expenses associated with COVID-19	-	-	-	-	836				
Shareholder litigation expense	1,900	-	-	-	2,550				
Goodwill and other impairments	-	-	-	5,177	2,866				
Income tax benefit for special items	(2,324)	-	(1,027)	(1,449)	(13,826)				
Normalized Funds From Operations	\$40,667	\$41,533	\$57,819	\$58,617	\$56,017				
Maintenance capital expenditures on real estate assets	(6,351)	(3,287)	(15,002)	(9,169)	(8,816)				
Stock-based compensation	4,453	5,267	5,094	5,097	4,329				
Amortization of debt costs	1,434	1,730	1,731	2,094	1,954				
Other non-cash revenue and expenses	(376)	(372)	(206)	120	1,086				
Adjusted Funds From Operations	\$39,827	\$44,871	\$49,436	\$56,759	\$54,570				
Funds from operations per diluted share	\$0.28	\$0.34	\$0.45	\$0.45	\$0.09				
Normalized funds from operations per diluted share	\$0.34	\$0.34	\$0.48	\$0.48	\$0.46				
Adjusted funds from operations per diluted share	\$0.33	\$0.37	\$0.41	\$0.47	\$0.45				



# Calculation of NOI and Segment NOI

	For the Three Mo June 30					or the Six Mo				
		2022		2021		2022		2021	20	021
Revenue										
Safety	\$	416,354	\$	419,880	\$	830,602	\$	829,649	\$	1,693,968
Community		25,775		24,929		49,890		48,587		99,435
Properties		14,526		19,732		29,117		40,987		68,934
Other		42		30		76		66		279
Total revenues	\$	456,697	\$	464,571	\$	909,685	\$	919,289	\$	1,862,616
Operating Expenses										
Safety	\$	324,261	\$	307,280	\$	645,282	\$	612,707	\$	1,236,938
Community		21,282		20,024		41,509		41,124		81,610
Properties		3,377		5,668		6,659		11,942		18,155
Other		80		98		179		181		362
Total operating expenses	\$	349,000	\$	333,070	\$	693,629	\$	665,954	\$	1,337,065
Net Operating Income										
Safety	\$	92,093	\$	112,600	\$	185,320	\$	216,942	\$	457,030
Community		4,493		4,905		8,381		7,463		17,825
Properties		11,149		14,064		22,458		29,045		50,779
Other		(38)		(68)		(103)		(115)		(83)
Total Net Operating Income	<b>\$</b>	107,697	\$	131,501	\$	216,056	\$	253,335	\$	525,551
Interest Income from Finance Leases										
Safety	\$	-	\$	_	\$	-	\$	_	\$	-
Community		-		-		-		-		-
Properties		2,177		2,215		4,364		4,439		8,841
Segment Net Operating Income										
Safety	\$	92,093	\$	112,600	\$	185,320	\$	216,942	\$	457,030
Community	,	4,493	•	4,905	•	8,381	r	7,463		17,825
Properties		13,326		16,279		26,822		33,484		59,620
Total Segment Net Operating Income	<b>\$</b>	109,912	\$	133,784	\$	220,523	\$	257,889	\$	534,475



# Calculation of EBITDA and Adjusted EBITDA

·										
	Three Months Ended June 30,				Six Months Ended June 30,				Twelve Months Ended December 31,	
(\$ in thousands, except per share amounts)	2022		2021		2022		2021		20	21
Net income (loss)	\$	10,562	\$	15,623	\$	29,565	\$	(109,945)	\$	(51,896)
Interest expense		24,292		25,843		49,684		46,768		95,565
Depreciation and amortization		32,259		34,084		64,287		66,796		134,738
Income tax expense		4,013		6,519		10,623		120,050		137,999
EBITDA	\$	71,126	\$	82,069	\$	154,159	\$	123,669	\$	316,406
Expenses associated with debt repayments and refinancing transactions		6,805		52,167		6,805		52,167		56,279
Expenses associated with COVID-19		-		836		-		2,434		2,434
Gain on sale of real estate assets, net		(1,060)		(38,766)		(3,321)		(38,766)		(38,766)
Shareholder litigation expense		1,900		2,550		1,900		54,295		54,295
Asset impairments		-		2,866		-		4,174		11,378
Adjusted EBITDA	\$	78,771	\$	101,722	\$	159,543	\$	197,973	\$	402,026
EBITDA from unrestricted subsidiaries		(2,511)		(6,452)		(5,069)		(13,151)		(18,367)
Restricted Adjusted EBITDA	\$	76,260	\$	95,270	\$	154,474	\$	184,822	\$	383,659