

Fourth Quarter 2014 Investor Presentation

Forward-Looking Statements

As defined within the Private Securities Litigation Reform Act of 1995, certain statements herein may be considered forward-looking statements that are subject to risks and uncertainties that could cause actual results to differ materially from the statements made.

Factors that could cause operating and financial results to differ are described in the Company's Form 10-K, as well as in other documents filed with the Securities and Exchange Commission. These include, but are not limited to, the risks and uncertainties associated with general economic and market conditions, including the impact governmental budgets can have on our per diem rates and occupancy; fluctuations in operating results because of, among other things, changes in occupancy levels, competition, increases in costs of operations, fluctuations in interest rates, and risks of operations; changes in the privatization of the corrections and detention industry and the public acceptance of our services; our ability to obtain and maintain correctional facility management contracts, including, but not limited to, sufficient governmental appropriations, contract compliance, effects of inmate disturbances, and the timing of the opening of new facilities and the commencement of new management contracts as well as our ability to utilize current available beds and new capacity as development and expansion projects are completed; increases in costs to develop or expand correctional and detention facilities that exceed original estimates, or the inability to complete such projects on schedule as a result of various factors, many of which are beyond our control, such as weather, labor conditions, and material shortages, resulting in increased construction costs; changes in government policy and in legislation and regulation of the corrections and detention industry that affect our business, including, but not limited to, California's utilization of out-of-state private correctional capacity, and the impact of any changes to immigration reform and sentencing laws (Our policy prohibits us from engaging in lobbying or advocacy efforts that would influence enforcement efforts, parole standards, criminal laws, and sentencing policies.); our ability to meet and maintain qualification for taxation as a real estate investment trust ("REIT"); and the availability of debt and equity financing on terms that are favorable.

The Company does not undertake any obligation to publicly release or otherwise disclose the result of any revisions to forward-looking statements that may be made to reflect events or circumstances after the date hereof or to reflect the occurrence of unanticipated events.

Attractive Investment Characteristics

- Attractive dividend
 - » \$0.54 quarterly dividend, \$2.16 annualized, or ≈5.5% yield as of February 20, 2015
 - » Increased quarterly dividend rate by 5.9% in 1Q15
- Only 10% of the \$80B U.S. corrections market is privatized⁽¹⁾
 - » Market penetration has increased from 7% in 2002 to 10% in 2013
 - » Potential for increased penetration due to lack of government-led development of new & replacement facilities
- Strong balance sheet supports growth strategies
 - » 3.1x leverage, 9.1x fixed charge coverage ratio, low cost of capital, BB+/BA1 ratings⁽²⁾
- Significant growth and value creation potential
 - » Cost savings, overcrowding, population growth and aging public facilities
 - Build-to-suit facilities
 - Acquire existing facilities
 - Replace aging public facilities
 - Utilizing available bed capacity would add \$0.80-\$0.85 to EPS & AFFO per diluted share (3)
- Stable cash flows
 - » Cash flow grew throughout the economic crisis and subsequent recession



⁽¹⁾ BJS: Justice Expenditure & Employment Extracts 2010

⁽²⁾ Leverage = Total Debt/Annualized Adjusted EBITDA and Fixed Charge Coverage = Adjusted EBITDA/(Interest incurred + Scheduled principal payments). Refer to Appendix Section of this presentation for a reconciliation to EBITDA and Adjusted EBITDA

⁽³⁾ Refer to Appendix Section for illustration and explanation



About CCA



Who We Are

- Established in 1983, CCA owns and operates minimum, medium and maximum-security level correctional facilities, federal detention and residential facilities as well as residential re-entry facilities
- Operate as a Real Estate Investment Trust (REIT)
 - » Real Estate is an essential core of our business
 - Approximately 14 million sq. ft. in 52 owned/controlled facilities containing nearly 70,000 beds
 - 75+ year economic useful life for real estate assets
 - Young, well-maintained portfolio: 17 year median age
 - Modest annual real estate maintenance capital expenditures: ≈5% of NOI
 - Land & buildings comprise over 90% of gross fixed assets
 - Nearly 6,000 acres of land, of which about 1,450 acres are undeveloped for future growth projects
 - Over 97% of our \$490.7 million of 2014 NOI was generated by our owned/controlled facilities⁽¹⁾
 - » Included in Major REIT Indices FTSE NAREIT Equity Index, Morgan Stanley Global Real Estate Index and Dow Jones Global Real Estate Index

Who We Are

- The nation's largest owner of partnership correction and detention facilities in the United States
- As of December 31, 2014, CCA has 64 facilities located in 19 states and the District of Columbia
 - » Owned/Controlled and Operate 49 facilities
 - » Operate 12 facilities owned by our government partners
 - » Lease 3 facilities to third-party operators
- Clear leader with ≈40% market share of all private prison beds in the U.S., owning/controlling ≈57% of all privately owned/controlled beds

Clear Industry Leader

• CCA is the clear leader of the private corrections market, at about 40% of the United States market and nearly 57% of all privately owned/controlled corrections, detention and residential beds in the United States.





CCA - Total Capacity at December 31, 2014

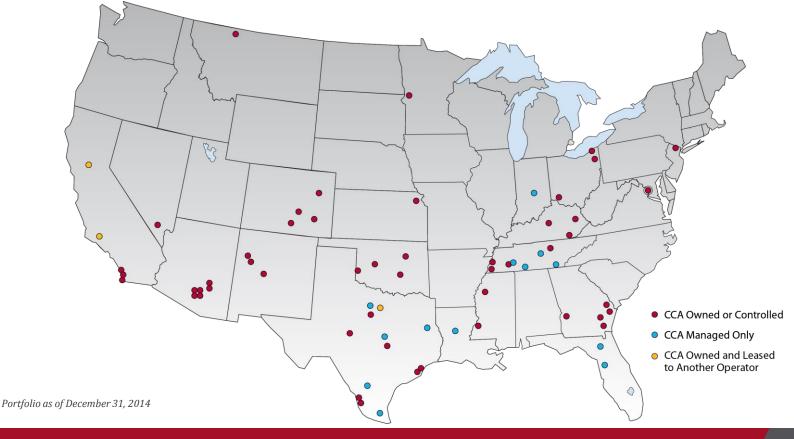
GEO – As reported on company supplemental financial information in February 2015

MTC – As reported on company website or other public sources in December 2014

All others - As reported on company websites, brochures or other public sources in December 2014

National Portfolio with Geographic Diversity

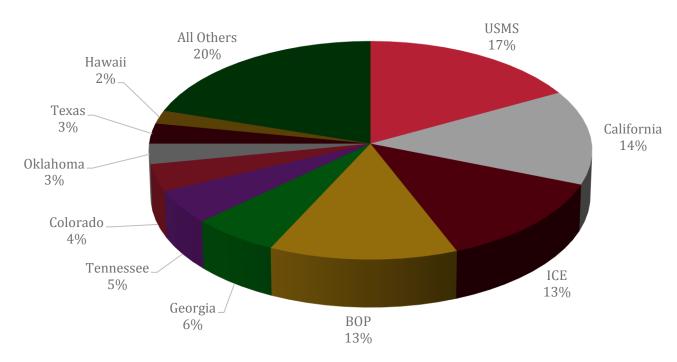
- We have 52 owned/controlled facilities and 12 managed-only facilities located in 19 states and the District of Columbia
- We currently have 3 facilities under development with design capacity for 5,964 net additional beds



High Quality, Diverse Customer Base

- 85 agreements with federal, state and local agencies
 - » Further diversification within federal agency customers:
 - > 100 potential customers within federal agencies: 94 U.S. Marshall districts; 24 ICE field offices; and the Federal Bureau of Prisons
 - Staggered contract expirations; most customers have multiple contracts

Percentage of Revenue for the Year Ended December 31, 2014



CCA Value Proposition

Near-Term Benefits

Cost Benefits:

- RFP/competitive bidding process to negotiate terms at market price
- CCA pays property taxes at its facilities
- Development planning and funding of construction provided by CCA

Facility Benefits:

- Just-in-time inventory of available beds to address immediate needs
- CCA's state-of-the-art, proprietary facility designs improve safety and improve operational efficiency

Operational Benefits:

- Reducing overcrowding reduces the risk of incidents
- Efficiency with continuous government oversight

Long-Term Benefits

Cost Benefits:

- Reduced long-term pension obligations for government partners
 - » State and local pension plans are underfunded by an estimated \$4.7 trillion⁽¹⁾
- Savings can fund programs aimed at reducing recidivism or direct funds to other government services

Facility Benefits:

- Maintenance and expansion costs funded by CCA
 Operational Benefits:
- Additional services, such as programs to reduce recidivism, can be added throughout the life of the contract
- Contract compliance monitored by continuous government oversight

Prison Break – A New Approach to Public Cost and Safety, a recent Policy Report, indicates short- and long-term savings can be achieved by governments contracting with the private sector without sacrificing quality⁽²⁾

⁽¹⁾ State Budget Solutions - Promises Made, Promises Broken 2014

⁽²⁾ A Policy Report issued by the Independent Institute in June 2014. This study received funding by members of the private corrections industry.

CCA Value Proposition

Cost savings are achieved through:

1. Operational Cost Savings

	Operating Cost Per		Total	CCA Average	
	Day in Government	Real Estate	Government-Run	Owned Per	Percent
	Facility ⁽¹⁾	Cost Per Day	Cost Per Day	Diem ⁽²⁾	Savings
BOP	\$73.00	\$12.00	\$85.00	\$70.55	17.0%
California	\$128.00	\$12.00	\$140.00	\$70.55	49.6%
Colorado	\$70.00	\$12.00	\$82.00	\$70.55	14.0%

⁽¹⁾ Operating Costs as reported by agency, DOES NOT INCLUDE THE COST OF REAL ESTATE OF ABOUT \$12.00 - \$20.00 PER DAY.

2. Avoiding Large Capital Investment

» Freeing up capital for other public works projects

	CCA	Government Agencies		
Total Cost per 1,000 beds	\$55 to \$65 million	\$80 to \$250 million		
Average Length of Construction	1 - 3 years	3 - 7 years		

3. Competition Creates Additional Savings – Adding competition has been found to lower costs and improve performance

⁽²⁾ CCA Average Owned Per Diem for the year ended December 31, 2014.

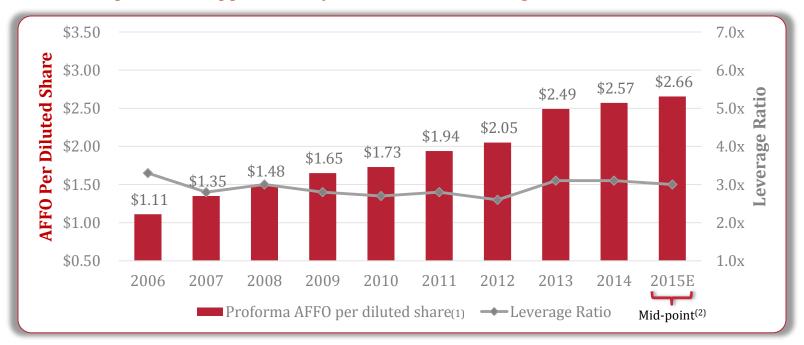


Strong and Stable Cash Flows



Recession Resilient Cash Flows

- Strong AFFO growth while maintaining modest leverage
- Durable cash flows during significant economic downturn
 - » CCA repurchased approximately 20% of its outstanding shares from 2008-2011



⁽¹⁾ AFFO per diluted share calculated to reflect Pro Forma weighted average shares outstanding (WASO) for special dividend share issuance in May 2013 as if the shares were issued at the beginning of each prior year period – Please refer to the Appendix section of this presentation for reconciliation of net income to AFFO.

⁽²⁾ CCA announced its EPS and AFFO per diluted share guidance for the full-year 2015 in its Fourth Quarter and Full-Year 2014 Financial Results news release on February 11, 2015. This slide sets forth the mid-point of the guidance given at that time.

Recession Resilient Cash Flow

 Because of the unique nature of CCA's asset class, in the depth of the recession, as other REITs were issuing equity under duress, CCA's strong and stable cash flow supported a substantial stock repurchase program

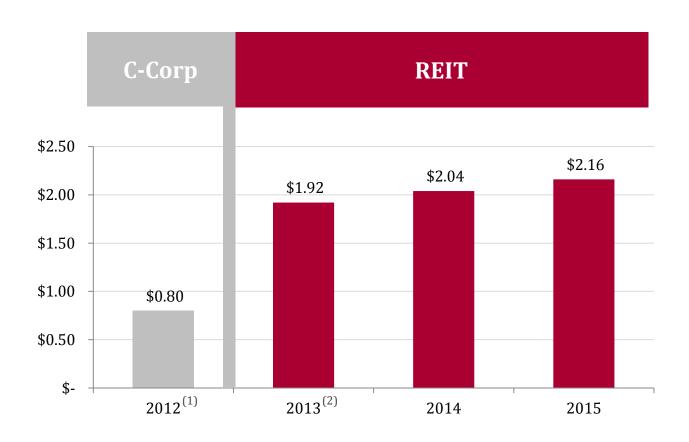
	Value of Stock	Average	% of Shares	Year-end
Year	Repurchased	Price	Repurchased	Leverage
2008	\$16,552,588	\$15.55	0.8%	3.1x
2009	\$108,447,408	\$11.30	7.6%	2.8x
2010	\$145,742,514	\$20.41	5.7%	2.7x
2011	\$237,457,661	\$22.46	8.4%	2.8x
Total	\$508,200,171	\$17.91	22.5%	

Recession Resilient Cash Flows

- From 2006 to 2014, per diem rates have increased 20.5% in aggregate
- 12% CAGR in Pro Forma Adjusted EPS from 2006 to 2014⁽¹⁾
- Difficult to replace real estate assets = high contract retention and high barriers to entry
 - » Difficult permitting and zoning, long development lead times, unique knowledge and experience requirements and high capital investment
 - » ≈90% contract renewal rate on owned/controlled facilities

⁽¹⁾ Adjusted EPS calculated to reflect Pro Forma WASO for special dividend share issuance in May 2013 as if the shares were issued at the beginning of each prior year period – Please refer to the Appendix section of this presentation for a calculation of Pro Forma Adjusted EPS.

High Dividend Return for Shareholders



⁽¹⁾ CCA initiated a quarterly dividend of \$0.20 per share in the second quarter of 2012

⁽²⁾ Adjusted to exclude the effects of a special dividend paid in 2013

Financial Highlights

		For the Three Months Ended December 31,		For the Full-Year Ended December 31,	
		2014	2013	2014	2013
Adjusted Diluted EPS	(1)	\$0.49	\$0.44	\$1.92	\$1.92
Pro Forma Adjusted Diluted EPS	(2)	\$0.49	\$0.44	\$1.92	\$1.83
Normalized FFO per diluted share	(1)	\$0.67	\$0.62	\$2.65	\$2.65
Pro Forma Normalized FFO per diluted share	(2)	\$0.67	\$0.62	\$2.65	\$2.53
AFFO per diluted share	(1)	\$0.65	\$0.59	\$2.57	\$2.61
Pro Forma AFFO per diluted share	(2)	\$0.65	\$0.59	\$2.57	\$2.49
Debt leverage	(1)	3.1x	3.3x	3.1x	3.2x
Fixed charge coverage ratio	(1)	9.0x	8.9x	9.1x	8.6x

Full-Year Guidance in February 2015

Guidance	L	ow-End	High-End		
Adjusted Diluted EPS for Q1 2015	\$	0.44	\$	0.45	
Adjusted Diluted EPS for Full Year 2015	\$	1.94	\$	2.02	
Full Year 2015 Normalized FFO	\$	2.67	\$	2.75	
Full Year 2015 AFFO	\$	2.62	\$	2.69	

Increased quarterly dividend by 5.9% in February 2015 to \$0.54, \$2.16 annually – ≈80%
 AFFO payout ratio

Note: Guidance provided on February 11, 2015 – this slide does not constitute a reaffirmation or update of the guidance provided at that time.

⁽¹⁾ Refer to the Appendix section for a reconciliation of these non-GAAP amounts to the per share amounts as reported under generally accepted accounting principles.

⁽²⁾ Pro Forma reflects the issuance of shares in connection with the Special Dividend in May 2013 as if those shares were issued at the beginning of the period presented. Refer to the Appendix Section for a reconciliation of reported diluted weighted average shares outstanding to pro forma weighted average shares outstanding.



Corrections Industry Trends



Public Prisons are Overcrowded

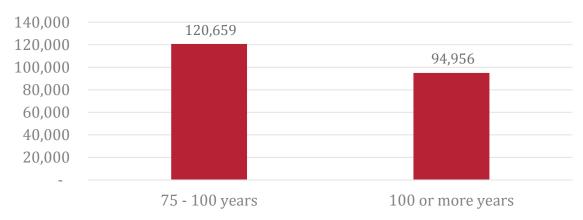
- At December 31, 2013, 27 states and the federal government were operating at 100% or more of capacity⁽¹⁾
 - » Overcrowding produces unsafe conditions; poor inmate quality of life
 - » Reduced rehabilitation opportunities; increased recidivism
- No meaningful public sector prison development in last 5 years
- Prison populations increased by 4,300 offenders in 2013, following 3 years of decline⁽¹⁾
- State-level prison populations are projected to increase 3% by 2018⁽²⁾

⁽¹⁾ Source: BJS Prisoners in 2013

⁽²⁾ Source: Pew Charitable Trusts - November 2014

Many Public Prisons are Old, Unsafe & Costly

> 200,000 public prison beds are > 75 years old⁽¹⁾



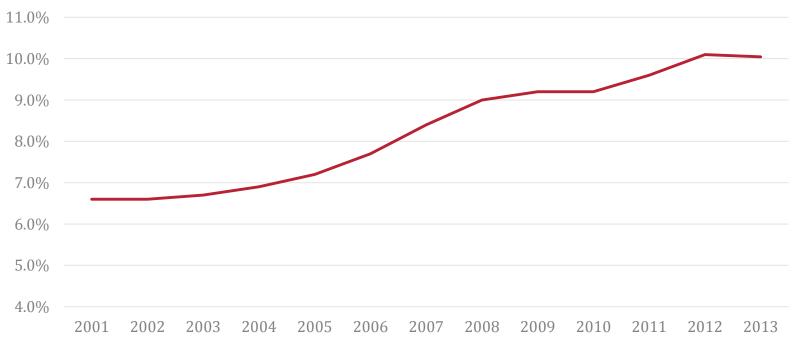
- Replacing old public prisons provides operational cost savings & improves safety and living conditions
- CCA provides capital allowing government to fund other public works projects
- Examples of states that have shuttered old facilities that use the private sector:
 - » Georgia (shuttered 7 facilities)
 - » Colorado

⁽¹⁾ Source: Bureau of Justice Statistics Census of State and Federal Correctional Facilities 2005.

Increasing Market Penetration

Compelling value proposition has driven privatized market penetration higher





⁽¹⁾ Bureau of Justice Statistics, Prisoners in 2013 & US Marshals Service (Federal population figures include BOP and USMS, they do not include ICE. Private inmate totals for California have been revised from BJS reported numbers to include the out of state program.)

Criminal Justice Efforts

- As corrections professionals, CCA shares a deep commitment with our partners to help inmates successfully re-enter society
- Recently published research from BJS found that approximately 68% of released prisoners were arrested for a new crime within 3 years, and approximately 77% were arrested within 5 years⁽¹⁾
- There is a bi-partisan congressional support for residential re-entry centers and drug rehabilitation
- CCA is well positioned to provide re-entry solutions to our partners

⁽¹⁾ Source: "Recidivism of Prisoners Released in 30 states in 2005: Patterns for 2005 to 2010," issued by BJS in April 2014.

Criminal Justice Proposed Reforms

- As a matter of longstanding corporate policy, CCA does not lobby, oppose or endorse any legislation that affect sentencing or sentencing guidelines
- The federal government is considering changes to sentencing guidelines primarily for drug-related offenses⁽¹⁾
 - » Judges and prosecutors will continue to have sentencing discretion
 - » Since 1995, the number of federal inmates convicted with non-mandatory sentences grew at rates similar to those with mandatory sentences
 - » Private sector houses sentenced Criminal Alien population for the BOP
- It is difficult to predict the short-term and long-term impact these reforms may have on federal inmate populations in our facilities



Potential for Growth



Opportunities for Growth & Value Creation

- Expect to generate 5% to 7% average annual earnings growth over next 3 to 5 years without the need to raise new capital
 - » Facility Development
 - Trousdale Turner Correctional Center (TN) 2,552 bed facility for Tennessee with an initial ramp expected to begin in the first quarter of 2016
 - \$0.10 \$0.12 EPS contribution at full occupancy
 - Otay Mesa Detention Center (CA) 1,492 bed replacement facility for ICE/USMS that provides nearly 500 additional beds in an underserved market
 - South Texas Family Residential Center (TX) 2,400 bed facility for ICE
 - » Utilize Available Bed Capacity
 - Utilizing available bed capacity up to standard operating capacity adds \$0.80-\$0.85 to diluted EPS and AFFO per share⁽¹⁾
 - Example:
 - Red Rock Correctional Center (AZ) The state of Arizona transferred an additional 500 offenders beginning in January 2015 due to system overcrowding and population growth

⁽¹⁾ Refer to Appendix Section of this presentation for calculation and assumptions

Opportunities for Growth & Value Creation

Strategic Acquisitions

- Residential re-entry facilities
 - Fragmented market
 - Opportunity to develop operational efficiencies through scale
 - Balance sheet strength provides opportunity to invest additional capital for future growth
- Others adjacent and complimentary business acquisitions
 - Currently evaluating opportunities

Capital Deployment

- Build and fill new beds
 - Expand existing facilities & greenfield development
- Acquire existing public facilities
 - Own & Operate, or
 - Sale/Leaseback transaction
- Replace obsolete governmentowned prison
 - Own & Operate, or
 - Own & Lease



Growth Through Facility Acquisition

- In 2011, CCA purchased and assumed operations of the state-owned Lake Erie, Ohio facility, and industry first transaction
 - » Additional transactions could result in increased interest from other partners
 - » In 2012, GEO announced the acquisition of a facility owned by Montgomery County, Texas
- Interest from other states and municipalities in copying the Ohio model
- CCA is formally educating interested sellers
 - » Sale of prisons benefits our government partners
 - Significant cash infusion
 - Ongoing operational cost savings without the loss of operational quality
 - Stem growth of long-term pension obligations
 - Free budget dollars for roads, bridges, airports, schools

Growth Through Strategic Acquisitions

- In 2013, CCA acquired Correctional Alternatives, Inc. ("CAI") for \$36.5 million
 - » Private owner-operator of community correctional facilities in California with excellent reputation
 - » Annual run-rate at the time of acquisition was \approx \$14 million in revenues, \approx \$5 million in EBITDA and \approx \$0.03 in diluted EPS
 - Full-year 2014 financial performance for CAI was consistent with our long-term growth targets
 - » Provides entry into community corrections space, expands range of customer offerings, and alignment with re-entry initiatives
- Acquisition and organic growth opportunities in Community Corrections
 - » Consolidation opportunity in fragmented market
 - » One existing idle CCA facilities suitable for community corrections

Market-Driven Growth

Improving economy & tax collections

Desire to improve cost efficiency of government

Market Dynamics

Public works projects lack capital funding Large portfolio of old, costly public prisons

Municipal credit ratings pressure

1)

Overcrowding

 Lack of government capacity development 2

Unfunded pension liabilities

Reduce costs

Issues

 Schools, roads, bridges and utility project are public priorities 4

Expensive and inefficient to operate

Security concerns

<u>5</u>)

 Availability of inexpensive longterm funding potentially limited

1

 CCA bed capacity avoids large gov't capital investment

 Filling vacant beds \$0.80-\$0.85 to EPS & AFFO 2

 Using CCA stems growth in unfunded pensions

• CCA provides shortand long-term savings⁽¹⁾ **CCA's Solution**

 Selling government prisons provides cash and cost saving for use in other public works

 Modern, state-ofthe-art facilities that improve safety, security and cost efficiencies 5

 CCA provides an alternative source of capital for new cost efficient facilities

 $(1) Source: Policy Report is sued by the Independent Institute in June 2014. \ This study received funding by member of the private corrections industry. \\$



Market Driven Growth – Scenario 1

- Scenario 1 Continued Economic Recovery:
 - » Increased tax collections fund budget increases for law enforcement and corrections
 - » Prison overcrowding persists
 - » Inmate populations projected to increase
 - » Increased desire for government cost savings to fund public works projects
 - » Need to reduce unfunded pension obligations
- Expected Outcomes:
 - » Utilize available bed capacity
 - Adds \$0.80 -\$0.85 to EPS and AFFO⁽¹⁾
 - » Construct new and replacement beds for government partners
 - » Invest undistributed cash flow & access new capital
 - Acquire existing government owned facilities
 - Replace old, unsafe & inefficient public facilities
 - Expand community corrections business organically and through acquisitions
 - » Grow dividend as AFFO grows

⁽¹⁾ Refer to reconciliation and assumptions in the Appendix Section of this presentation.

Market Driven Growth – Scenario 2

- Scenario 2 Economic Recovery Stalls:
 - » Prison overcrowding persists
 - » Inmate populations projected to increase
 - » Increased desire for government cost savings to fund public works projects & budget shortfalls
 - » Need to reduce unfunded pension obligations
- Expected Outcomes:
 - » Utilize available bed capacity
 - » Invest undistributed cash flow & access new capital
 - Acquire existing government owned facilities
 - Replace old, unsafe & inefficient public facilities
 - Expand community corrections business organically and through acquisitions
 - » Grow dividend as AFFO grows
 - » Strong balance sheet & durable cash flow
 - Dividend resilient to economic downturns
 - Evaluate growing dividend by increasing payout ratio
 - Opportunistic share buybacks



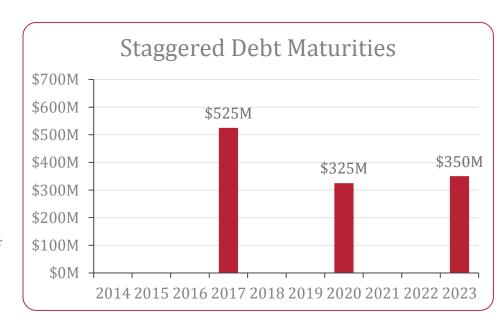


Strong Balance Sheet Supports Future Growth



Strong Balance Sheet and Simple Capital Structure

- Our low cost of capital is a competitive advantage
 - * \$325M Sr. Notes @ 4.125%, due April 2020
 - » \$350M Sr. Notes @ 4.625%, due May 2023
 - » \$900M Revolver @ LIBOR + 1.75%, maturing December 2017
 - \$525M drawn as of December 31, 2014
 - * \$433M in liquidity at December 31, 2014
- **S&P**: BB+ **Moody's**: Ba1 **Fitch**: BB+



≈32%

Debt/ Undepreciated Fixed Assets 3.1x

Debt-to-EBITDA

9.1x

Fixed Charge Coverage 100%

Unencumbered Fixed Assets 22%

Debt to Total Market Capitalization



Capital Allocation Policy

Maximum 4x Debt Leverage

Payout $\approx 80\%$ AFFO in Dividends (1)

- Paid out of internally generated cash flow
- Revisit payout ratio annually
- Increase dividend with future growth

Invest ≈ 20% AFFO in Growth

- Invest in facility acquisitions and development to grow earnings
- Unused amounts available for increased dividends and/or debt reduction

Fund Additional Growth

 Raise debt and equity capital to further fund facility acquisitions and development

⁽¹⁾ Dividend payments subject to Board approval and minimum payout required to meet REIT qualification requirements.



Operational Overview



Operational Philosophy

- CCA integrates several Correctional Components:
 - » Safety & Security is our <u>First</u> priority
 - » Perform quality services for our government partners and the offenders entrusted in our care
 - » Provide effective programs such as drug treatment, education and vocational options to reduce risk of recidivism
 - » Focus on re-entry to prepare offenders to re-enter communities Improving their chances in finding employment and re-establishing family connections

Professional Services with Significant Oversight

- Detailed contracts specify services to be provided
 - » Detailed, prescriptive statement of work which specifies all services required to be provided
 - Including meeting jurisdiction's guidelines and correctional standards
- CCA facilities are subject to significant oversight
 - » Government partners have Compliance Monitors at most facilities, ensuring contract compliance
 - » Approximately 90% of our facilities that are eligible for accreditation have been accredited by the American Correctional Association
 - » Most facilities are audited by ACA, the government partner, and CCA's Quality Assurance Department

Quality Assurance

- Quality, in the form of Operational Excellence, is a core value and essential guiding principle for CCA
- CCA's Quality Assurance Division is independent of company operations and resides within the Legal Department and reports to the General Counsel of CCA
- CCA Audit tools contain more than 1,600 distinct audit items and processes assessing critical operational functions:

☐ Security	☐ Physical Plant
☐ Food Services	☐ General Administration
☐ Health Services	☐ PREA Requirements
☐ Safety & Sanitation	☐ Classification
☐ Human Resources and Training	☐ Inmate/Detainee Program

Quality Assurance

- CCA conducts <u>Unannounced Audits</u> of each facility at least once annually
- The Quality Assurance process requires <u>timely corrective action plans</u> that <u>address root causes</u> of deficiencies and monitors progress in correcting deficiencies
- In addition to a comprehensive Quality Assurance Process conducted through our Legal department, all ACA-accredited facilities are audited by the American Correctional Association, and independent third party and considered the gold standard in the corrections industry
- Approximately 90% of our facilities are ACA Accredited⁽¹⁾

⁽¹⁾ Only includes facilities that are eligible for ACA Accreditation. Vacant facilities or facilities that are leased to other operators are not eligible for ACA accreditation.

Offender Re-Entry Programming

- Offenders often lack skills and education. In an effort to reduce recidivism, CCA offers an array of programs:
 - » A variety of inmate services are offered by CCA and/or many of the volunteer organizations throughout our systems
 - Academic education & high school equivalency diplomas
 - Vocational training accredited by NCCER
 - Life skills training
 - Job search training
 - Work assignments
 - Health education
 - Financial responsibility training
 - Parenting training
 - Residential Alcohol & Drug Abuse Treatment
 - » Programming reduces idleness thereby reducing the risk of disturbances and incidents
 - Programming delivered by CCA is directed by our government partners
 - » Acquisition of CAI expands our offerings of re-entry programs





Appendix



Utilizing Available Capacity Drives Earnings Growth

(\$ in thousands)

	Total Beds Available Average at December 31, 2014 Margin ⁽²⁾						
Owned and Controlled Vacant Facility Capacity ⁽¹⁾ Owned and Controlled beds at Facilities with > 100 beds available	5,994 5,957	\$ \$	23.21 23.21	\$	50,779,070 50,465,619		
Total Owned and Controlled Available Capacity	11,951			\$	101,244,689		
Managed Only Available Bed Capacity with > 100 beds available	796	\$	4.35		1,263,849		
Total Potential Annual Incremental EBITDA			:	\$	102,508,538		

- Filling available beds up to standard operating capacity at the margins we achieved in 2014 would generate approximately \$0.80 \$0.85 of additional EPS⁽³⁾ and Adjusted Funds From Operations per diluted share
 - » Actual operating occupancy can be higher than standard operating capacity
- Carrying an inventory of owned beds provides a competitive advantage in capturing new business – no long construction lead times
- Cash operating costs of vacant beds we own is very manageable at approximately \$1,000 per bed per year

Note: The above table is for illustrative purposes only, actual results could differ



⁽¹⁾ Excludes non-core facilities (Mineral Wells Pre-Parole Transfer Facility, Shelby Training Center and Queensgate Facility), totaling 3,153 beds, as these facilities were not designed for traditional correctional populations

⁽²⁾ Average margin is based on margins achieved in 2014. Actual margins for these beds may differ from those historically achieved, particularly for management contracts with tiered per diems or at facilities that have achieved stabilized occupancy and therefore fixed costs

⁽³⁾ Assumes approximately 118.0 million weighted average shares outstanding

Reconciliation to Adjusted Diluted EPS

(\$ in thousands, except per share amounts)

(\$ in thousands, except per share amounts)	For the Quarter Ended December 31,			Fo	or the Twel Decer	Month Ended er 31,	
	2014		2013		2014		2013
Net income	\$ 30,006	\$	47,471	\$	195,022	\$	300,835
Special items:							
Expenses associated with debt refinancing transactions, net of taxes	-		-		-		33,299
Expenses associated with REIT conversion, net of taxes	-		370		-		9,522
Expenses associated with mergers and acquisitions, net of taxes	-		95		-		713
Asset impairments, net of taxes	27,727		3,840		29,962		6,736
Income tax benefit for reversal of deferred taxes due to REIT conversion	-		-		-		(137,686)
Diluted adjusted net income	\$ 57,733	\$	51,776	\$	224,984	\$	213,419
Weighted average common shares outstanding - basic	116,357		115,484		116,109		109,617
Effect of dilutive securities:							
Stock options	895		1,111		895		1,279
Restricted stock-based compensation	 443		441		308		354
Weighted average shares and assumed conversions - diluted	117,695		117,036		117,312		111,250
Non-GAAP Adjustment:							
Shares issued in special dividend	-		-		-		13,876
Weighted average impact (1)	-		-		-		(8,592)
Proforma weighted average shares and assumed conversions - diluted	117,695		117,036		117,312		116,534
Adjusted Diluted Earnings Per Share	\$ 0.49	\$	0.44	\$	1.92	\$	1.92
Proforma Adjusted Diluted Earnings Per Share	\$ 0.49	\$	0.44	\$	1.92	\$	1.83

⁽¹⁾ Pro forma adjustment reflects the issuance of shares in connection with the Special Dividend in May 2013 as if those shares were issued at the beginning of the period presented. See Note B on page A-6 of this presentation.

Calculation of FFO, Normalized FFO and AFFO

(\$ in thousands, except per share amounts)

(\$ In thousands, except per share amounts)	For the Quarter Ended December 31,			For the Twel Dece	
	2014		2013	2014	2013
Net income	\$ 30,006	\$	47,471	\$ 195,022	\$ 300,835
Depreciation of real estate assets	21,640		20,974	85,560	80,990
Depreciation of real estate assets for discontinued operations	-		-	-	323
Impairment of real estate assets, net	27,608		-	29,843	-
Funds From Operations	\$ 79,254	\$	68,445	\$ 310,425	\$ 382,148
Expenses associated with debt refinancing transactions, net	-		-	-	33,299
Expenses associated with REIT conversion, net	-		370	-	9,522
Expenses associated with mergers and acquisitions, net	-		95	-	713
Goodwill and other impairments, net Income tax benefit for reversal of deferred taxes due to REIT	119		3,840	119	6,736
conversion	-		-	-	(137,686)
Normalized Funds From Operations	\$ 79,373	\$	72,750	\$ 310,544	\$ 294,732
Maintenance capital expenditures on real estate assets	(6,901)		(7,890)	(25,481)	(21,005)
Stock-based compensation	3,537		3,263	13,975	12,938
Amortization of debt costs and other non-cash interest	777		769	3,102	3,509
Other non-cash revenue and expenses	(16)		-	(64)	-
Adjusted Funds From Operations	\$ 76,770	\$	68,892	\$ 302,076	\$ 290,174
Normalized Funds From Operations Per Diluted Share	\$ 0.67	\$	0.62	\$ 2.65	\$ 2.65
Pro forma Normalized FFO Per Diluted Share (1)	\$ 0.67	\$	0.62	\$ 2.65	\$ 2.53
Adjusted Funds From Operations Per Diluted Share	\$ 0.65	\$	0.59	\$ 2.57	\$ 2.61
Pro forma AFFO Per Diluted Share (1)	\$ 0.65	\$	0.59	\$ 2.57	\$ 2.49

⁽¹⁾ Reflects the issuance of 13.9 million shares in connection with the payment of a special dividend in May 2013 as if those shares were issued at the beginning of the period presented. See page A-2 for a reconciliation of reported diluted weighted average shares outstanding to pro forma diluted weighted average shares outstanding.

Calculation of NOI

(\$ in thousands)

	For the Quarter Ended December 31,				For the Twelve Month Ended December 31,			
		2014		2013		2014		2013
Revenue owned and controlled properties	\$	368,087	\$	354,938	\$	1,409,597	\$	1,390,032
Operating expenses owned and controlled properties	((246,943)		(245,154)		(933,217)		(942,497)
Net operating income owned and controlled properties	\$	121,144	\$	109,784	\$	476,380	\$	447,535
Revenue managed only and other	\$	55,390	\$	76,165	\$	237,270	\$	304,265
Operating expenses managed only and other		(51,490)		(71,485)		(222,918)		(277,854)
Net operating income managed only and other	\$	3,900	\$	4,680	\$	14,352	\$	26,411
Total Net Operating Income	\$	125,044	\$	114,464	\$	490,732	\$	473,946

Calculation of EBITDA and Adjusted EBITDA

(\$ in thousands)

	For the Quarter Ended December 31,					For the Twelve Month Ended December 31,			
	2	014	2013		2014			2013	
Net income	\$	30,006	\$	47,471	\$	195,022	\$	300,835	
Interest expense, net		10,447		10,270		39,535		45,126	
Depreciation and amortization		28,512		29,489		113,925		112,692	
Income tax expense (benefit)		1,453		(1,742)		6,943		(134,995)	
(Income) loss from discontinued operations, net		-		-		-		3,757	
EBITDA	\$	70,418	\$	85,488	\$	355,425	\$	327,415	
Expenses associated with debt refinancing transactions		_		-		-		36,528	
Expenses associate with REIT conversion		-		406		-		10,267	
Expenses associated with mergers and acquisitions		-		104		-		771	
Asset impairments		27,844		5,528		30,082		6,513	
Adjusted EBITDA	\$	98,262	\$	91,526	\$	385,507	\$	381,494	

Reconciliation to Pro-Forma AFFO Per Diluted Share

(\$ amounts in thousands, except per share amounts)

	2015 (Low-End of Guidance)	2014	2013	2012	2011	2010	2009	2008	2007	2006
	dulualice	201 4	2013	2012	2011	2010	2009	2000	2007	2000
Net income	\$ 229,000 \$	195,022 \$	300,835 \$	156,761 \$	162,510 \$	157,193 \$	154,954 \$	150,941 \$	3 133,373 \$	105,239
Depreciation of real estate assets	86,000	85,560	80,990	78,719	73,705	70,460	67,020	58,378	50,808	46,944
Depreciation of real estate assets for discontinued operations	-	-	323	426	345	911	163	218	212	288
Impairment of real estate assets, net		29,843	-	-	-					
Funds from operations ("FFO")	\$ 315,000 \$	310,425 \$	382,148 \$	235,906 \$	236,560 \$	228,564 \$	222,137 \$	209,537 \$	184,393 \$	152,471
Special Items:										
Expenses associated with debt refinancing transactions, net	-	-	33,299	1,316	-	-	2,373	-	-	621
Goodwill and other impairments, net	-	119	6,736	-	-	1,684	-	-	1,574	-
Expenses associated with REIT conversion, net	-	-	9,522	2,679	-	-	-	-	-	-
Expenses associated with mergers and acquisitions, net	-	-	713	-	-	-	-	-	-	-
Income tax benefit for reversal of deferred taxes due to REIT conversion		-	(137,686)	(2,891)	-					
Normalized Funds From Operations	\$ 315,000 \$	310,544 \$	294,732 \$	237,010 \$,	209,537 \$, 100,,0, 4	/
Other non-cash expenses	19,000	17,013	16,447	16,612	14,662	13,849	13,794	13,466	11,407	10,558
Maintenance capital expenditures on real estate assets	(25,000)	(25,481)	(21,005)	(18,643)	(20,056)	(24,958)	(21,381)	(16,080)	(9,142)	(12,264)
Adjusted Funds From Operations ("AFFO")	\$ 309,000 \$	302,076 \$	290,174 \$	234,979 \$	231,166 \$		216,923 \$	206,923 \$	188,232 \$	
Diluted shares	118,000	117,312	111,250	100,623	105,535	112,977	117,290	126,250	125,381	123,058
Non GAAP Adjustment:										
Shares issued in Special Dividend	-	-	13,876	-	-	-	-	-	-	-
Weighted average impact		-	(8,592)	13,876	13,876	13,876	13,876	13,876	13,876	13,876
Pro forma weighted average shares and assumed conversions - diluted	118,000	117,312	116,534	114,499	119,411	126,853	131,166	140,126	139,257	136,934
Pro forma Adjusted EPS per diluted share	\$1.94	\$1.92	\$1.83	\$1.38	\$1.36	\$1.25	\$1.20	\$1.08	\$0.97	\$0.77
Pro forma Normalized FFO per diluted share	\$2.67	\$2.65	\$2.53	\$2.07	\$1.98	\$1.82	\$1.71	\$1.50	\$1.34	\$1.12
Pro forma AFFO per diluted share	\$2.62	\$2.57	\$2.49	\$2.05	\$1.94	\$1.73	\$1.65	\$1.48	\$1.35	\$1.11

Note A: FFO and AFFO are widely accepted non-GAAP supplemental measures of REIT performance following the standards established by the National Association of Real Estate Investment Trusts (NAREIT). CCA believes that FFO and AFFO are important operating measures that supplement discussion and analysis of the Company's results of operations and are used to review and assess operating performance of the Company and its correctional facilities and their management teams. NAREIT defines FFO as net income computed in accordance with generally accepted accounting principles, excluding gains (or losses) from sales of property and extraordinary items, plus depreciation and amortization of real estate and impairment of depreciable real estate. Because the historical cost accounting convention used for real estate assets requires depreciation (except on land), this accounting presentation assumes that the value of real estate assets diminishes at a level rate over time. Because of the unique structure, design and use of the Company's correctional facilities, management believes that assessing performance of the Company's correctional facilities without the impact of depreciation or amortization is useful. CCA may make adjustments to FFO from time to time for certain other income and expenses that it considers non-recurring, infrequent or unusual, even though such items may require cash settlement, because such items do not reflect a necessary component of the Company. Normalized FFO excludes the effects of such items. CCA calculates AFFO by adding to Normalized FFO non-cash expenses such as the amortization of deferred financing costs and stock-based compensation, and by subtracting from Normalized FFO non-lated expenditures that are capitalized and then amortized, but which are necessary to maintain a REIT's properties and its revenue stream. Some of these capital expenditures contain a discretionary element with respect to when they are incurred, while others may be more urgent. Therefore, these capital expenditures ma

Note B: On May 20, 2013, CCA paid a special dividend in connection with its conversion to a REIT. The shareholders were allowed to elect to receive their payment of the special dividend either in all cash, all shares of CCA common stock, or a combination of cash and CCA common stock, except that CCA placed a limit on the aggregate amount of cash payable to shareholders. Under ASC 505 "Equity" and ASU 2010-01, "Accounting for Distributions to Shareholders with Components of Stock and Cash, a consensus of the FASB Emerging Issues Task Force", a distribution that allows shareholders to elect to receive cash or stock with a potential limitation on the total amount of cash that all shareholders can elect to receive in the aggregate is considered a share issuance that is reflected in per share results prospectively. As such the stock portion of the special dividend is presented prospectively in basic and diluted per share results and was not presented retroactively for all periods presented periods presented.

Reconciliation to 2015 Guidance

(\$ in thousands, except per share amounts)

(\$ In chousanus, except per share amounts)	First Quarter 2015				Full-Year 2015				
		Low		High		Low		High	
Net income	\$	52,000	\$	53,000	\$	229,000	\$	238,000	
Depreciation of real estate assets		21,000		21,000		86,000		86,000	
Funds from Operations	\$	73,000	\$	74,000	\$	315,000	\$	324,000	
Other non-cash expenses		5,000		5,000		19,000		19,000	
Maintenance capital expenditures on real estate assets		(6,000)		(6,000)		(25,000)		(26,000)	
Adjusted Funds From Operations	\$	72,000	\$	73,000	\$	309,000	\$	317,000	
Adjusted earnings per diluted share	\$	0.44	\$	0.45	\$	1.94	\$	2.02	
FFO per diluted share	\$	0.62	\$	0.63	\$	2.67	\$	2.75	
AFFO per diluted share	\$	0.61	\$	0.62	\$	2.62	\$	2.69	
Net Income	\$	52,000	\$	53,000	\$	229,000	\$	238,000	
Interest expense, net		11,000		11,000		51,000		53,000	
Depreciation and amortization		31,000		32,000		154,000		158,000	
Income tax expense		4,000		4,000		18,000		20,000	
EBITDA	\$	98,000	\$	100,000	\$	452,000	\$	469,000	
Depreciation associated with STFRC rent payment $^{(1)}$		(2,000)		(1,000)		(32,000)		(31,000)	
Interest expense associated with STFRC rent payment ⁽¹⁾		-		-		(9,000)		(8,000)	
Adjusted EBITDA	\$	96,000	\$	99,000	\$	411,000	\$	430,000	

⁽¹⁾ A portion of the rent payment to the third party lessor of the South Texas Family Residential Center (STFRC) is treated as depreciation and interest expense for GAAP accounting purposes, similar to capital lease accounting. We have deducted such amounts in our calculation of adjusted EBITDA to better reflect cash flows associated with the facility's operations.

Note: CCA announced its EPS, FFO and AFFO per diluted share guidance for the first quarter and full-year 2015 in its Fourth Quarter and Year End 2014 Financial Results news release on February 11, 2015. This slide sets forth the guidance given at that time. This does not constitute a reaffirmation of update of the guidance provided at that time.



Financial Modeling Considerations

- Facilities are comprised of multiple housing units
 - » E.G.: 1,500-bed facility may be comprised of five 300-bed housing units
 - » Individual housing units may be mothballed until populations are available to fill
 - » Cash operating expenses of an idle facility bed \approx \$1,000 per year
 - » Rated capacity: Established by CCA based on general ACA standards
 - » Maximum operating occupancy mutually agreed upon by customer and CCA based on security level, length-of-stay, etc.

Depreciation

- » Buildings: 50 years (economic useful life 75+ years)
- » FFE: 5-7 years
- » New Construction: 38 years weighted average depreciation period

Financial Modeling Considerations

- Q4 2014 Weighted Average Cost of Debt (effective rate): 3.6%
 - * \$900 million revolver at LIBOR + 1.75% (\$525.0 million drawn at December 31, 2014)
 - * \$325 million, 4.125% senior notes due 2020
 - * \$350 million, 4.625% senior notes due 2023
- Weighted Average Diluted Shares Outstanding
 - » 117.75 million Q1 2015
 - » 118.00 million full-year 2015
- 2015 Guidance on Maintenance Capex
 - » Maintenance on Real Estate Assets \$25 million to \$26 million
 - » IT and Other Assets \$33 million to \$37 million
 - » 2010 2014 Average: 2.8% of Revenue
- 2015 Guidance on Development Capex
 - » Prison Construction & Land Acquisitions \$135 million to \$145 million



Comparable REITs

Sector	Companies	Rationale
Hospitals	Medical Properties Trust	 High operational component Obsolescence risk associated with the real estate Exposed to government payors High barriers to entry
Skilled Nursing	Omega HealthcareSabra Health CareNational Health Investors	 High exposure to government payors Obsolescence risk associated with the real estate Long length of stay
Senior Housing	Senior Housing PropertiesLTC Properties	High operational component
Government Office	 Government Properties Trust Corporate Office Properties Trust 	 High exposure to government payors Some obsolescence risk associated with the real estate due to high/specialized build-out required by government agencies
Lodging	Hospitality Properties TrustLa Salle Hotel Properties	 High operational component with TRS Provide housing & services

Comparable REIT Valuations

Company	Ticker	FFO Multiple	Dividend Yield
CCA	CXW	15.1x	5.3%
Medical Properties Trust	MPW	12.0x	5.6%
Omega Healthcare	OHI	14.4x	5.2%
Sabra Health Care	SBRA	14.0x	4.8%
National Health Investors	NHI	15.7x	4.7%
Senior Housing Properties	SNH	13.0x	6.9%
LTC Properties	LTC	17.7x	1.5%
Government Properties Trust	GOV	10.0x	7.4%
Corporate Office Properties Trust	OFC	14.9x	3.8%
Hospitality Properties Trust	HPT	9.9x	6.1%
LaSalle Hotel Properties	LHO	14.6x	3.7%

Source: First Call – FFO multiple calculated by dividing closing stock price on February 18, 2015, by FFO consensus for FY 2015 – Dividend Yield from Google Finance on February 18, 2015.

Contracting Process and Terms

- Compensated per inmate, per day "Per Diem"
 - » Some contracts (approximately one-third) provide occupancy guarantees to ensure customer access to beds
- Three contract types:
 - » Owned/Controlled: CCA owns/controls and operates the prison
 - Single, consolidated per diem incorporates both rent and services
 - Per diems and margins are higher for Owned/Controlled facilities due to rent
 - » Managed Only: Government owns prison & CCA operates the prison
 - » Leased Facilities
 - Leases are single tenant covering the entire facility regardless of utilization
- Typical contract terms
 - » Average term of 3-5 years, excluding renewal options
 - » Many with annual price escalators in line with CPI
 - » Very detailed prescriptive statement of work drives level of services provided
 - » Some specify maximum number of inmates covered by the contract; some open ended



Contracting Process and Terms

- Procurements typically involve competitive bid process
 - » Per diems set through contract-by-contract competitive bids & negotiation
 - Unlike healthcare industry No national reimbursement rate structure
 - » Bed availability often a key requirement
 - Short execution period reduces build-to-suit solutions
 - » Owned facilities have 90% retention rate: high barriers to entry & switching costs
 - Significant capital required to construct comparable facility
 - Long construction timeline
 - » Nearly all government partners have individual contracts for each facility & many have staggered expirations
- Customers have investment grade credit ratings = no bad debt



