CoreCivic Investor Presentation Fourth Quarter 2020

Forward-Looking Statements

This presentation contains statements as to our beliefs and expectations of the outcome of future events that are "forward-looking" statements within the meaning of Section 21E of the Securities Exchange Act of 1934, as amended, and the Private Securities Litigation Reform Act of 1995. These forward-looking statements are subject to risks and uncertainties that could cause actual results to differ materially from the statements made. These include, but are not limited to, the risks and uncertainties associated with: (i) changes in government policy (including the DOJ not renewing contracts as a result of the EO), legislation and regulations that affect utilization of the private sector for corrections, detention, and residential reentry services, in general, or our business, in particular, including, but not limited to, the continued utilization of our correctional and detention facilities by the federal government, and the impact of any changes to immigration reform and sentencing laws (our company does not, under longstanding policy, lobby for or against policies or legislation that would determine the basis for, or duration of, an individual's incarceration or detention); (ii) our ability to obtain and maintain correctional, detention, and residential reentry facility management contracts because of reasons including, but not limited to, sufficient governmental appropriations, contract compliance, negative publicity and effects of inmate disturbances; (iii) changes in the privatization of the corrections and detention industry, the acceptance of our services, the timing of the opening of new facilities and the commencement of new management contracts (including the extent and pace at which new contracts are utilized), as well as our ability to utilize available beds; (iv) general economic and market conditions, including, but not limited to, the impact governmental budgets can have on our contract renewals and renegotiations, per diem rates, and occupancy; (v) fluctuations in our operating results because of, among other things, changes in occupancy levels, competition, contract renegotiations or terminations, increases in costs of operations, fluctuations in interest rates and risks of operations; (vi) the duration of the federal government's denial of entry at the United States southern border to asylum-seekers and anyone crossing the southern border without proper documentation or authority in an effort to contain the spread of COVID-19; (vii) government and staff responses to staff or residents testing positive for COVID-19 within public and private correctional, detention and reentry facilities, including the facilities we operate; (viii) the location and duration of shelter in place orders and other restrictions associated with COVID-19 that disrupt the criminal justice system, along with government policies on prosecutions and newly ordered legal restrictions that affect the number of people placed in correctional, detention, and reentry facilities; (ix) whether revoking our REIT election, effective January 1, 2021, and our revised capital allocation strategy can be implemented in a cost effective manner that provides the expected benefits, including facilitating our planned debt reduction initiative and planned return of capital to shareholders; (x) our ability to identify and consummate the sale of additional non-core assets at attractive prices; (xi) our ability to successfully identify and consummate future development and acquisition opportunities and our ability to successfully integrate the operations of our completed acquisitions and realize projected returns resulting therefrom; (xii) increases in costs to develop or expand real estate properties that exceed original estimates, or the inability to complete such projects on schedule as a result of various factors, many of which are beyond our control, such as the effects of, and delays caused by, COVID-19, weather, the availability of labor and materials, labor conditions, delays in obtaining legal approvals, unforeseen engineering, archeological or environmental problems, and cost inflation, resulting in increased construction costs; (xiii) our ability to identify and initiate service opportunities that were unavailable under our former REIT structure; (xiv) our ability to have met and maintained qualification for taxation as a REIT for the years we elected REIT status; and (xv) the availability of debt and equity financing on terms that are favorable to us, or at all. Other factors that could cause operating and financial results to differ are described in the filings we make from time to time with the Securities and Exchange Commission.

The Company takes no responsibility for updating the information contained in this presentation following the date hereof to reflect events or circumstances occurring after the date hereof or the occurrence of unanticipated events or for any changes or modifications made to this presentation or the information contained herein by any third-parties, including, but not limited to, any wire or internet services.





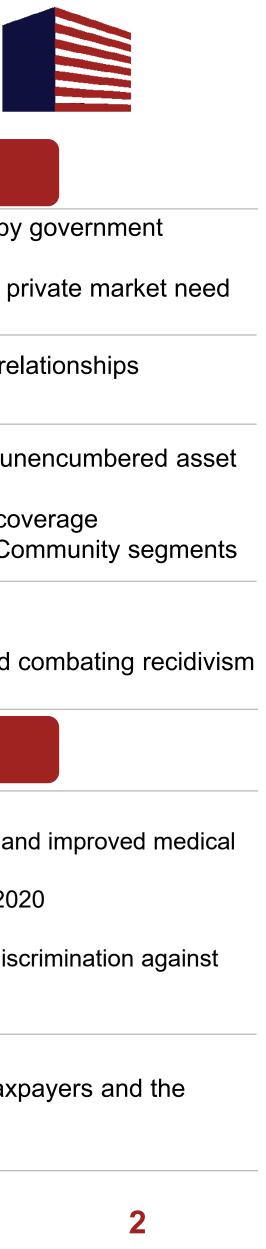
CoreCivic Operates at the Intersection of Government and Real Estate

Company Overview

- Diversified government-solutions company with the scale and differentiated expertis solve the tough challenges that governments face in flexible, cost-effective ways
- Full year 2020 Revenues and Adj. EBITDA of \$1.91 billion and \$405 million (21.2%) margin), respectively
- Owns and manages nearly 18 million square feet of real estate used by government
- Approximately 60% of privately-owned correctional facilities in the U.S.
- Unprecedented commitment to Environmental, Social and Governance (ESG) report within the corrections industry
- Founded in 1983 and headquartered in Brentwood, Tennessee
- Converting from a REIT to a C-Corp effective as of January 1, 2021, to provide final flexibility

Provides a broad range of solutions to government partne through three segments





	Compelling I	nvestment Opportunity
se to	Market Leader with Critical Infrastructure in Market with High Entry Barriers	 Largest private owner of real-estate utilized by governmen agencies Public overcrowding or lack of facilities drive private market Significant cost and time to build new facility
nt	Longstanding Government Relationships with High Renewal Rates	 35+ year history of government service and relationships Average retention rate of 94% since 2016¹
orting ancial	Conservative Balance Sheet with Strong Predictable Cash Flows and Diversified Growth	 Strong and predictable cash flow from large unencumbered base Moderate leverage and strong fixed charge coverage Diversifying toward growing Properties and Community set
ers	Proven Management Team with Track Record of Excellence Over Multiple Administrations	 Combined 120+ years experience Unwavering commitment to rehabilitation and combating r
ty	That Be	nefits the Public Good
ctrum of vices by residential and non-	Prepares Offenders for Successful Reentry Into Society	 Improved conditions Reduced overcrowding, modern amenities, and improved programs 99.5% average facility ACA Audit Score in 2020 Focus on rehabilitation and reentry Supports legislation designed to eliminate discrimination a rehabilitated justice-involved persons Training and treatment programs
primarily to alities 013	Company's ESG Focus Benefits All Stakeholders	 Serves the needs of government partners, taxpayers and broader community

Largest Private Owner of Real Estate Utilized by Government Agencies

Manage nearly 18M square feet of real estate used by government

SAFETY

- 83.6% of NOI for the year ended December 31, 2020
- 14.3M square feet
- **70,003** correctional/detention beds
- In 2020, we have been awarded 3 new Safety contracts, representing nearly 4,000 beds
- **5** remaining idle facilities, including **6,826** beds available for growth opportunities

PROPERTIES

- **13.0%** of NOI for the year ended December 31, 2020
- 2.7M square feet
- Consists of a combination of corrections/detention, reentry and office real estate leased to government entities
- Actively marketing 3-property portfolio of government-leased office real estate for sale. Expected to generate up to \$120 million of net proceeds, after pay down of non-recourse mortgage debt associated with the portfolio

COMMUNITY

- **3.4%** of NOI for the year ended December 31, 2020
- 0.7M square feet
- **5,233** community corrections beds
- Serves approximately 20,000 individuals on a daily basis through nonresidential electronic monitoring and case management services



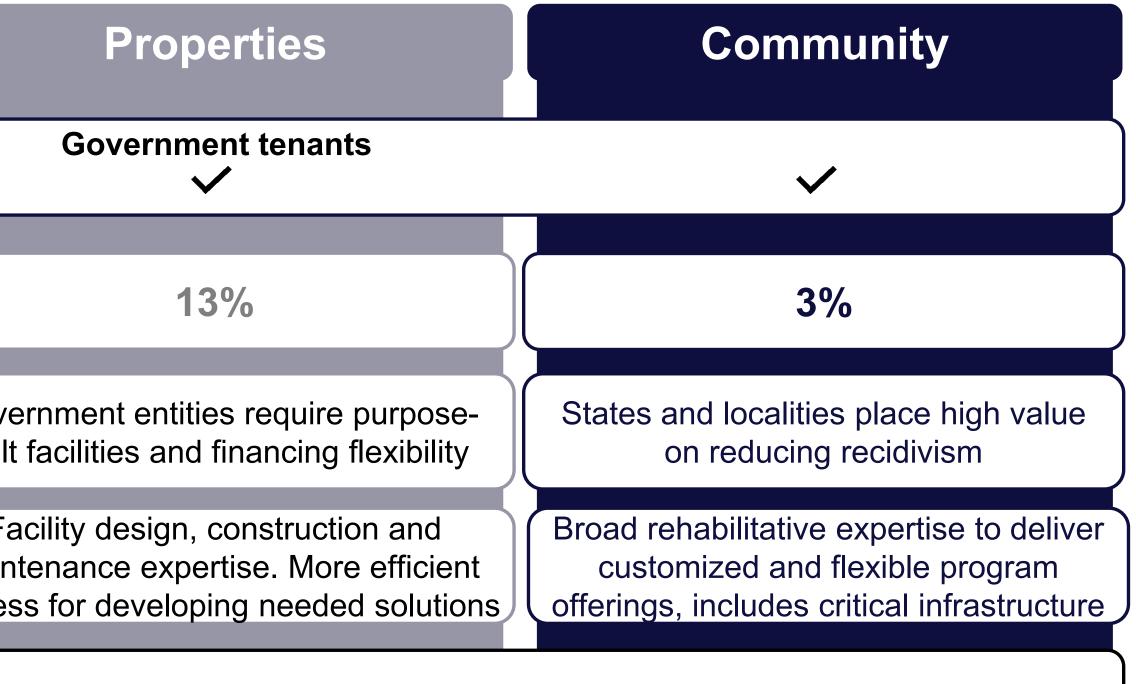


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CoreCivic's Business Segments are Complementary

	Safety	
Customers		
2020 Business Mix ⁽¹⁾ (% of NOI)	84%	
Industry Trends	Strong fundamental demand from federal and state partners	Gove built
Value Proposition	Critical infrastructure without available alternative capacity, flexible solutions tailored to government partners' needs	Fa main proces
Core Competency	Ability to dev	/elop ι

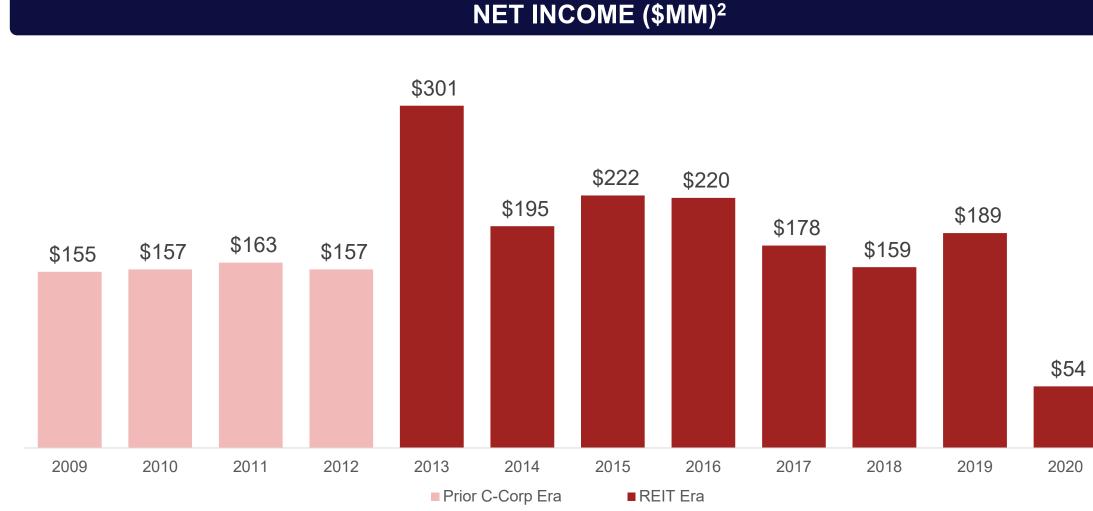




unique solutions for government partners

Extensive History of Durable Earnings and Cash Flows

- Long term stable cash flows from government partners due to essential, mission critical infrastructure and valued services
 - 40 year track record of providing government solutions with significant pipeline for growth across the Safety, Properties and Community segments
 - Strong fundamental demand from investment grade federal and state partners; 99% of EBITDA comes from partners rated AA - or better
 - 95% retention rate in long-dated contracts with average tenure of 25 years for top ten customers
- Largest private owner of real estate utilized by government agencies with nearly 18 million square feet of real estate

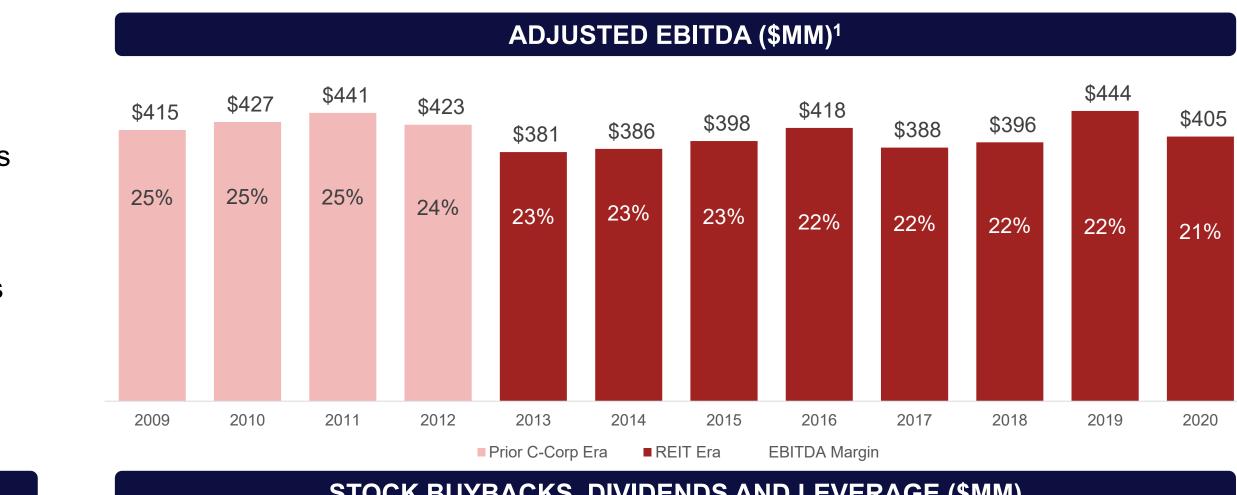


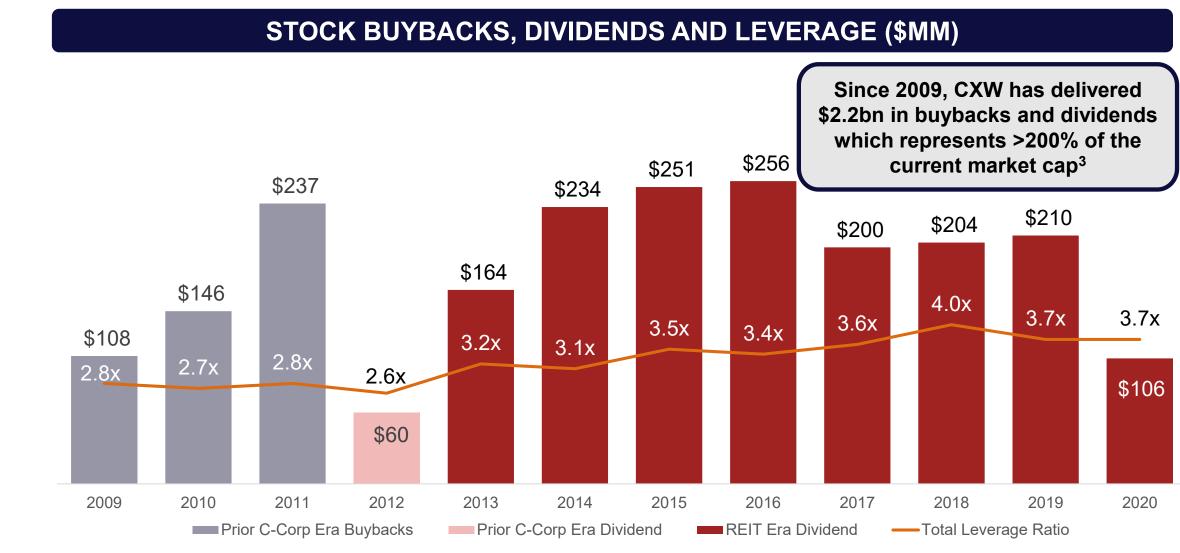
Company Management Source:

Note: Total leverage ratio calculated using total net debt excluding non-recourse debt; EBITDA adjusted for unrestricted subsidiaries For reconciliation of the non-GAAP figures, Adjusted EBITDA to Net Income, the most directly comparable GAAP measure, see the Appendix to this presentation 1. 2013 Net Income includes \$138mm income tax benefit for reversal of deferred taxes due to REIT conversion. 2020 Net Income includes \$74mm in non-cash impairment charges and losses on sale or real estate asset. 2.

Market cap as of 2/17/2021 3.







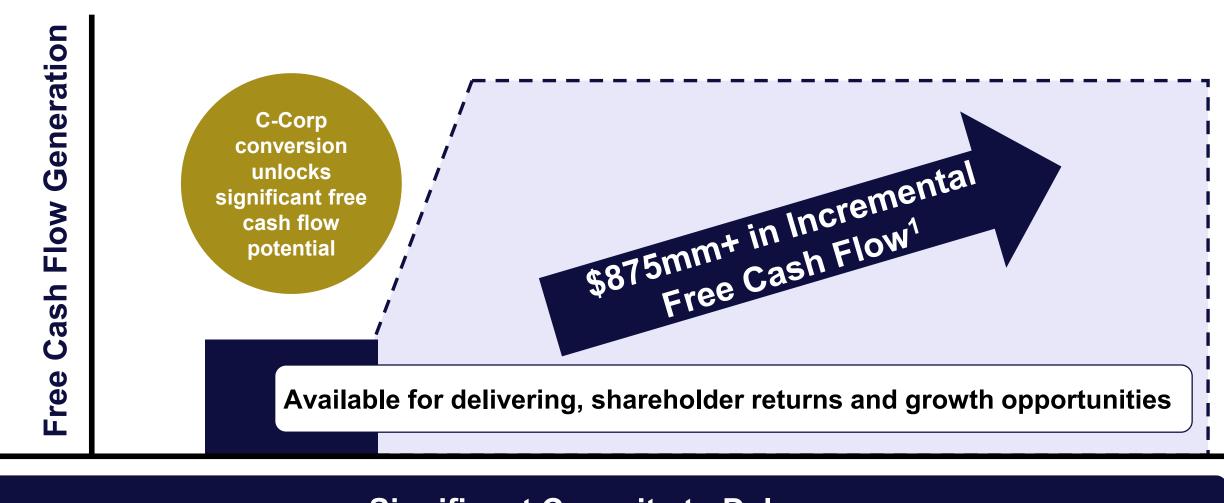


CoreCivic Has Announced Plan to Revoke its REIT Election

- Company began operating as a C-Corp effective January 1, 2021
 - Cash dividend discontinued in 2020
 - Refocus of the Company's capital allocation strategy
- C-Corp structure will strengthen balance sheet, create long-term shareholder value and expand growth opportunities
 - Accelerated deleveraging and ultimately a refinancing of the Company's bank facility that matures in 2023
 - Lowers cost of capital by reducing reliance on expensive capital markets financing
 - Unlocks significant free cash flow to create shareholder value via repaying debt, repurchasing stock, and internally funded capital expenditures



Conversion Creates Substantial Free Cash Flow For Capital Management



Significant Capacity to Delever







Sale of Non-Core Real Estate Assets

- As part of the decision to convert to a C-Corp the Company has pursued the sale of certain non-core real estates assets
 - All 47 assets are outside of correctional real estate and leased to government agencies
 - NOI of \$30mm for the portfolio
 - Initial estimates were that the portfolio could generate up to \$150mm in net proceeds, following related debt repayment
- In December 2020, the Company sold 42 properties within the portfolio, representing 573,000 SF, for \$106.5mm
 - Net proceeds of \$27mm generated, following related debt repayment
 - 3 assets held for sale, representing an addition 1.0mm SF of real estate, with a net book value of \$279.4 million
- The Company remains confident in the portfolio generating up to \$150mm in net proceeds

Net cash proceeds from asset sales will be utilized to repay debt

Current Financial Performance

For the quarter ended	December 31, 2020	September 30, 2020	June 30, 2020	March 31, 2020	December 3 2019
Adjusted Diluted EPS	\$0.40	\$0.28	\$0.33	\$0.30	\$0.36
Normalized FFO Per Share	\$0.63	\$0.52	\$0.56	\$0.54	\$0.59
AFFO Per Share	\$0.58	\$0.49	\$0.57	\$0.58	\$0.58
Adjusted EBITDA (in \$MM)	\$108.7MM	\$94.6MM	\$101.1MM	\$100.4MM	\$103.5MM
Debt Leverage	3.5x	4.2x	4.2x	4.3x	4.0x
Net Cash Provided By Operating Activities (in \$MM)	\$74.0MM	\$107.2MM	\$98.9MM	\$75.4MM	\$50.3MM



COVID-19 has caused an significant impact to utilization from Immigration and Customs Enforcement, but our earnings and cash flows remain strong

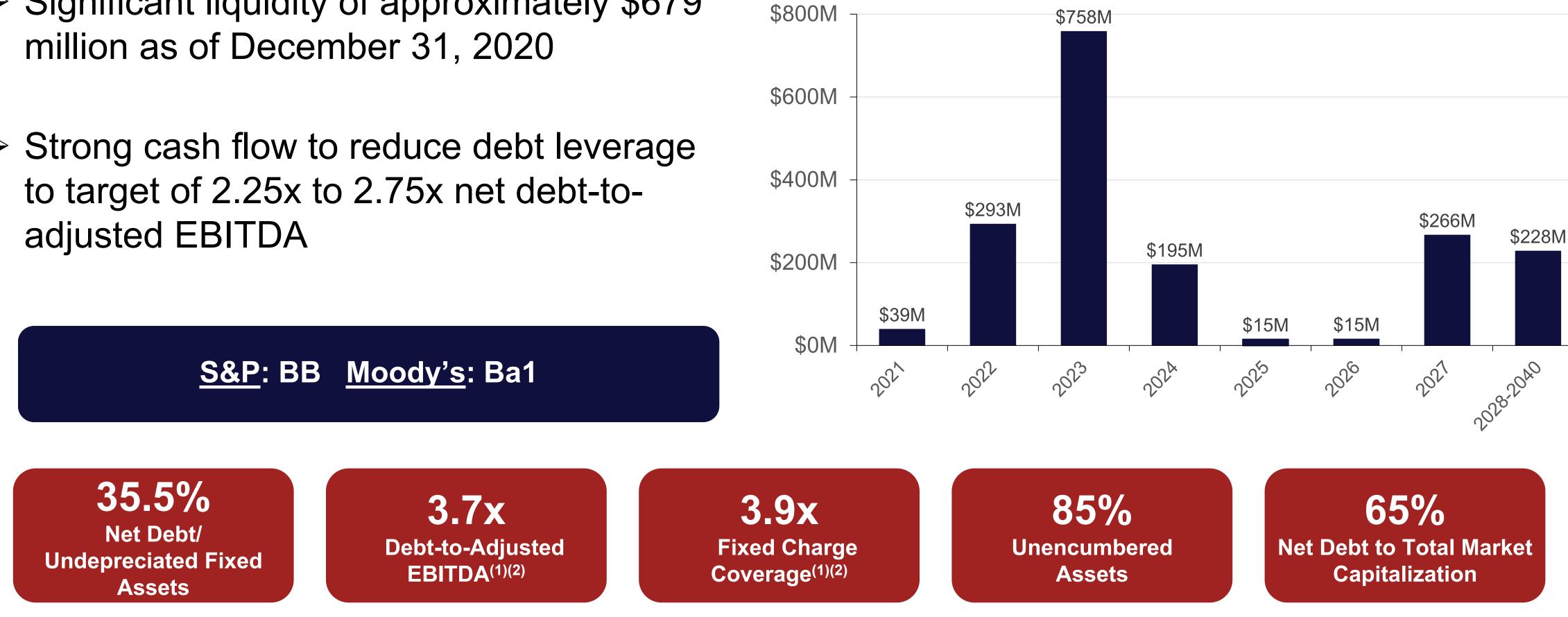
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Conservative Balance Sheet to Support Long Term Strategy

- > Significant liquidity of approximately \$679 million as of December 31, 2020
- Strong cash flow to reduce debt leverage to target of 2.25x to 2.75x net debt-toadjusted EBITDA



- 1. Based on financial results for the year ended December 31, 2020.
- the Revolving Credit Facility.



Debt Maturity Schedule as of December 31, 2020

2. Excludes non-recourse debt and related EBITDA of CoreCivic of Kansas, LLC, SSA-Baltimore, LLC, and Government Real Estate Solutions, LLC, as all are Unrestricted Subsidiaries as defined under



Market Updates & Recent Developments





Our Value Proposition to Our Government Partners Remains Strong...

CoreCivic provides tailored solutions to meet the needs of state and federal partners

State Partners

Key State Partner Challenges:

- Prison over-crowding
- Aging and insufficient infrastructure
- Budgetary constraints
- CoreCivic estimates \$15 \$20 billon infrastructure pipeline throughout US prison system

Kansas:

- Constructed a built-to-suit facility for Kansas DOC to replace 150+ year old Lansing USMS: ~80% of detainee capacity is outsourced Correctional Facility (completed in January 2020)
 - Inmates in the original state-run prisons were suffering from poor conditions, with small cells and no air conditioning

Alabama:

- > Multi-year civil rights investigation by the Justice Department over the conditions in its state-run prison system (182% capacity)
- > For the last 3 years the state legislature has failed to approve a \$1 billion plan to construct new correctional facilities. Now, actively pursuing \$900 million, 10,000+ bed procurement with private sector financing
- > We recently signed two 30-year lease agreements for the development of new prison facilities for the state, subject to close of project-specific financing

• Wisconsin, Vermont, Idaho, Wyoming, Kentucky, Nebraska, Hawaii:

> Exploring private sector solutions to address criminal justice infrastructure needs



Federal Partners

•	Key	Federal	Partner	Challenges:
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- Limited owned infrastructure
- Constantly shifting geographic and population needs
- Appropriate setting for detainees
- **Mission Critical Infrastructure** for ICE and USMS
 - ICE: ~95% of detainee capacity is outsourced
- > The Company estimates construction of equivalent new government capacity would require Congressional approval and budget of \$25+ billion
 - **Flexible Capacity** to respond quickly to ever-changing real estate needs
 - Location needs change based on law enforcement priorities and varying trends in different jurisdictions
 - Appropriate Setting for civil detainees
 - Lack of ICE and USMS infrastructure means most alternatives to private facilities are local jails
 - · Local jails often co-mingle ICE or USMS populations with their inmate populations
 - Making many local facilitates unable to meet Performance-Based National Detention Standards (PBNDS) for ICE and federal detentions standards for USMS

...And Has Resulted in Many New Contract Wins

Date	
February 2021	The state of Alabama awarded two new 30-year lease agreeme Corrections, pending the close of project-specific financing. Co
October 2020	The Federal Bureau of Prisons (BOP) enters into a new contract and 494-bed Oklahoma Reentry Opportunity Center, both in Ok
September 2020	The U.S. Marshals Service (USMS) enters into a new contract in facility net operating income at this facility as a result of the r levels and higher operating margins than the previous facility co
August 2020	The state of Idaho enters into a new contract to house up to 1,2 mutual agreement.
February 2020	The state of Mississippi expands its contract at the Tallahatchie
January 2020	The state of Mississippi enters into a 375-bed emergency contrincreased to up to 1,000-beds
December 2019	The Commonwealth of Kentucky enters into a new lease agree
August 2019	Immigration and Customs Enforcement (ICE) enters into a new Mississippi
August 2019	The state of Kansas enters into a new contract to house up to 6 mutual agreement
May 2019	The USMS enters into a new contract to house offenders at our
May 2019	ICE enters into a new contract to house adult detainees at our

These 11 new contracts, awarded or activated in the two years ended December 31, 2020, represent a total of approximately 10,000 beds across 9 existing CoreCivic facilities and for the development of 2 new facilities representing 7,000 beds

New Contract Awards

Details

nents for the development of two correctional facilities, to be operated by the Alabama Department of construction of both facilities will contain an aggregate of approximately 7,000 beds.

act for residential reentry and home confinement services at our 289-bed Turley Residential Center Oklahoma.

for our 1,692-bed Cimarron Correctional Facility in Cushing, Oklahoma. We expect an improvement new contract, with annual revenues increasing to approximately \$30 million at current utilization contract with the State of Oklahoma.

,200 offenders initially at our 1,896-bed Saguaro Correctional facility in Arizona and other facilities by

ie County Correctional Facility to up to 1,000 beds

tract at our 2,672-bed Tallahatchie County Correctional Facility, which contract was subsequently

ement for our 656-bed Southeast Correctional Complex in Kentucky

w contract to house adult detainees at our 2,232-bed Adams County Correctional Center in

600 offenders initially at our 1,896-bed Saguaro Correctional Facility in Arizona and other facilities by

ur 1,422-bed Eden Detention Center in Texas

910-bed Torrance County Detention Facility in New Mexico





Core Value is in the Real Estate, But Our Business Model is Flexible

We have been responsive to the needs of our government partners and those needs have evolved over our nearly 40 year history

Early Stages

- Operational Cost Efficiencies \rightarrow Private sector operating existing government owned facilities (Emergence of Managed-**Only Model**)
- **Rapid Population Growth** → New government owned facility construction with the private sector providing the operations (Expansion of Managed-Only Model)
- Emerging Federal Needs → Federal law enforcement agencies had emerging capacity needs (Emergence of Owned/Managed Model)

Rapid Growth Phase

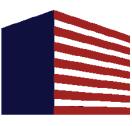
Rapid Population Growth & Lack of Appropriations for New Capacity \rightarrow

Our federal and state partners increasingly found it difficult to receive sufficient funding to meet their capacity needs, which led to the private sector delivering a real estate solution (Growth of Owned/Managed Model)

• Continuing Federal Needs → Federal law enforcement agencies continued to have expanded capacity needs, and they did not have a desire to operate detention facilities (Growth of Owned/Managed Model)

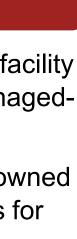
Real Estate continues to be the biggest challenge to our government partners due to the high cost of construction, but some partners are interested in government controls of the day-to-day facility operations. This led to the creation of the lease-only model provided in our CoreCivic Properties segment

We have successfully converted multiple facilities from an owned/operated model in our Safety segment to the lease-only model provided in our Properties segment¹



Current Market

- **Inmate Population Growth Slows** -> Reduction in the need for new facility construction to expand capacity & increasingly competitive market in the Managed-Only business compresses margins (Exit Managed-Only Model)
- **Aging Correctional Infrastructure** → Existing stock of government owned correctional facilities have reached the end of their useful life. Appropriations for replacement capacity remains unavailable, but our partners have a desire to maintain government operations (Emergence of Lease-Only Model)
- **Existing Capacity** \rightarrow Privately owned correctional infrastructure provides mission-critical capacity to our government partners (Continuation of **Owned/Managed Model**)
- <u>Continuing Federal Needs</u> → Federal law enforcement agencies continue to depend on the real estate provided by the private sector and are not interested in changing their law enforcement mission (Continuation of Owned/Managed Model)





Our Real Estate is Flexible for Alternative Uses

We have a well established recent history of repurposing facilities for alternative government partners:

Facility	Facility Capacity	State	
Cimarron Correctional Facility	1,692 beds	Oklahoma	In / trai
Adams County Correctional Center	2,232 beds	Mississippi	In / trai
Eden Detention Center	1,422 beds	Texas	In / The
La Palma Correctional Center	3,060 beds	Arizona	In . trai
Cibola County Corrections Center	1,129 beds	New Mexico	In / trai
Torrance County Detention Facility	910 beds	New Mexico	In (fac
Tallahatchie County Correctional Facility	2,672 beds	Mississippi	In trai for
North Fork Correctional Facility	2,400 beds	Oklahoma	In I Jul ser Ok



Details

August 2020, the State of Oklahoma ended their contract due to budget shortfalls. The facility ansitioned to a new contract with the USMS in September 2020.

August 2019, the BOP ended their contract due to a competitive rebid process. The facility ansitioned to a new contract with ICE the same month.

April 2017, the BOP ended their contract due to declining capacity needs and the facility was idled. ne facility was reactivated in June 2019 under a new USMS contract.

June 2018, the State of California ended their contract due to declining capacity needs. The facility ansitioned to a new contract with ICE in July 2018.

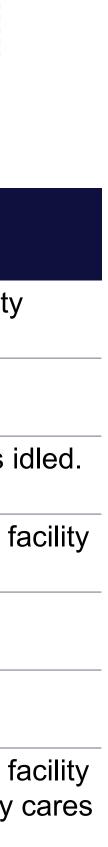
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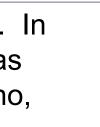
October 2017, we elected to end our contract with the USMS to optimize utilization at other cilities. The facility was reactivated in May 2019 under a new ICE contract.

June 2018, the State of California ended their contract due to declining capacity needs. The facility ansitioned to a series of new contracts with federal, state and local partners. Today the facility cares r individuals from USMS, Vermont, South Carolina, and Tallahatchie County.

November 2015, the State of California ended their contract due to declining capacity needs. In Ily 2016, the State of Oklahoma entered into a lease agreement for the facility. The facility has erved nine different state partners over its operating history: California, Colorado, Hawaii, Idaho, klahoma, Vermont, Washington, Wisconsin and Wyoming.

The flexibility of our real estate assets to quickly be repurposed to serve other government partners reflects the serious corrections infrastructure challenge facing the country's corrections systems

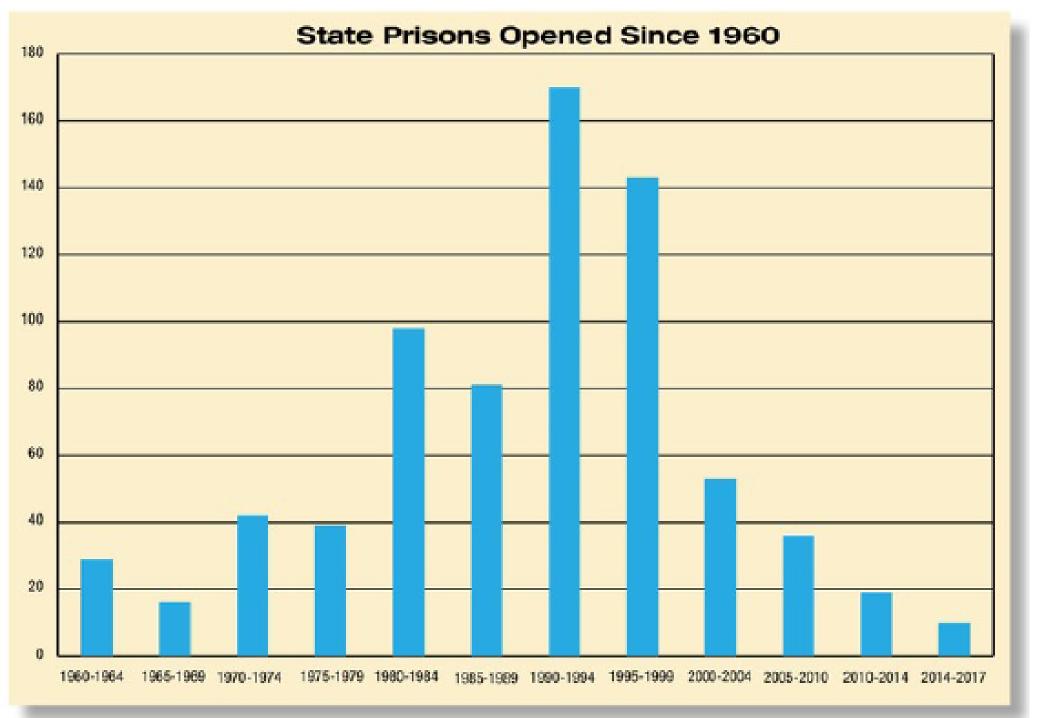




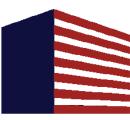


America's Prisons: The Aging Infrastructure Crisis

"There are almost 500 prisons nation wide built between 1980 and 2000 that need major upgrades, repurposing, or replacement...With the prison infrastructure challenges at an alltime high, we may be entering the next prison building boom, as states are being forced to replace their older prisons."



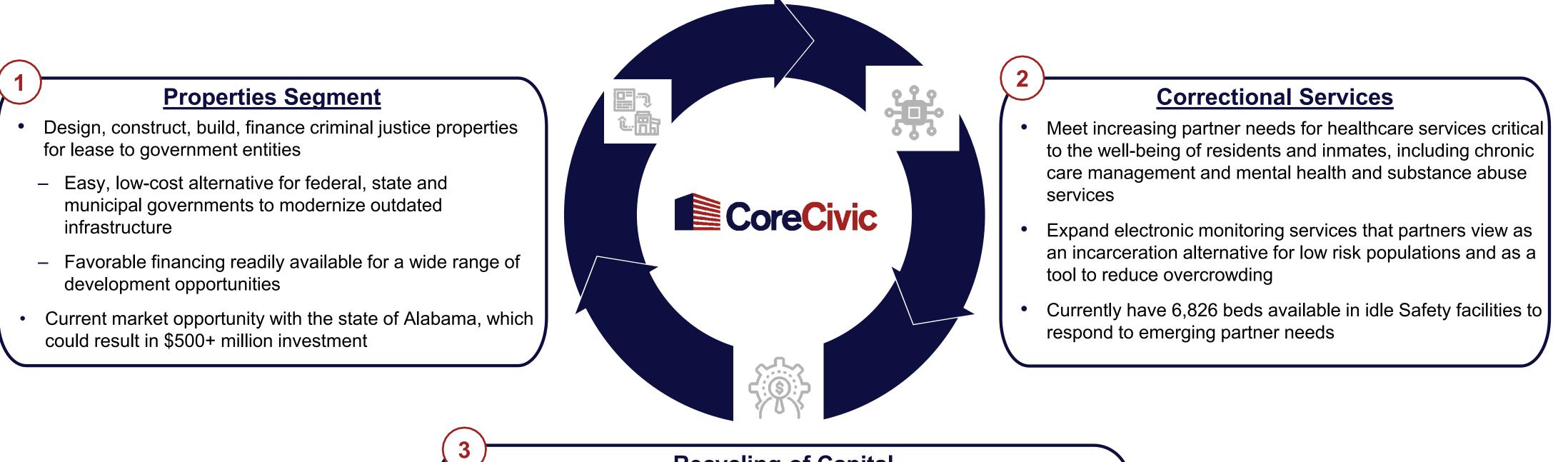
Source: Correctional News, March/April 2018 Publication



- The majority of America's inmates are housed in facilities that are 25 to 40 years old
- Public prison facilities will typically need to replace major components of infrastructure around the 20 year mark
- As a result of delayed/deferred maintenance capital spending, many states are now facing the expensive consequences of this neglect

Potential Growth Channels & Opportunities

Multiple opportunities in the market to drive future growth, many of which can be realized due to our recent decision to convert to a taxable C-Corp, allowing CoreCivic to fund future growth initiatives with internally generated cash flows



- higher-returning opportunities
- reduction from current GSA-leased portfolio
- prison system



Recycling of Capital

Sale of non-core properties to provide capital for increased investment in

- Opportunity to capitalize on significant valuation arbitrage and produce cash for alternative uses – Estimate up to \$150 million in net proceeds after debt

CoreCivic estimates \$15 - \$20 billon infrastructure pipeline throughout the US

Impact of COVID-19

The COVID-19 global pandemic has had a significant impact on our day-to-day operations. We provide on our website weekly updates to allow stakeholders to see how we are managing the crisis while supporting our employees, communities, and those in our care.

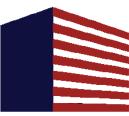
Our financial performance has also been impacted due to lower occupancy levels in our facilities, particularly in utilization by ICE

December 31, 2020

The outsized impact to ICE has been the result of public health related actions taken by the federal government since the onset of the pandemic

- ulletwith Canada and Mexico to limit all non-essential travel across borders
 - by CoreCivic, and will immediately return the individuals to the country from which they entered
- The order has continued to be extended in 30 day increments since its announcement

The emergence of multiple viable COVID-19 vaccines is expected to accelerate the reopening of our international borders, but it is still unclear how the distribution of the vaccines will be prioritized



• CoreCivic's daily ICE population as of December 31, 2019 was 10,500 compared with 3,100 as of

March 23, 2020: The Department of Homeland Security (DHS) announced it reached an agreement

> This order included that DHS will no longer detain illegal immigrants in holding facilities, like those provided

Southwest Border Apprehensions Remain Elevated

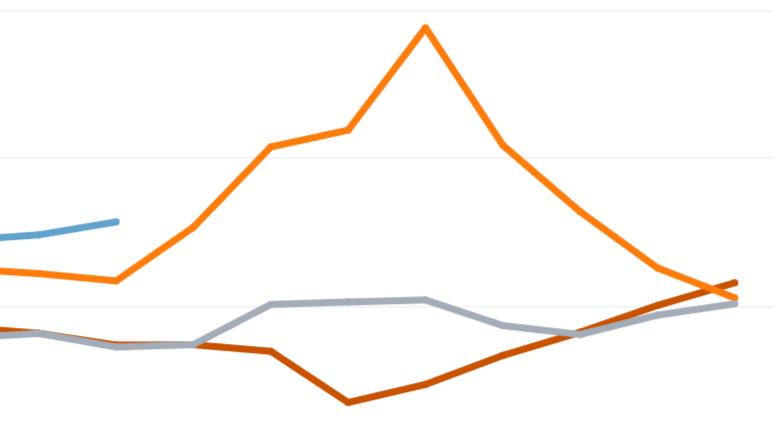
- Even though the international ulletborders are effectively shutdown to non-essential travel, apprehension rates along our Southwest border remains elevated
- Any lifting of restrictions on nonessential travel is expected to drive up activity at the border

150K-		
Sound of Encounters		
D 50K-		
0K	OCT	NOV
	OCT	NOV
2021 (FYTD)	71,922	72,091
2020	45,139	42,643
2019	60,781	62,469
2018	34,871	39,051
.	•••	

Source: U.S. Customs and Border Protection – Southwest Border Migration



FY Southwest Land Border Encounters by Month



	SEP	AUG	JUL	JUN	MAY	APR	MAR	FEB	JAN	DEC
Total	SEP	AUG	JUL	JUN	MAY	APR	MAR	FEB	JAN	DEC
296,259									78,323	73,923
458,088	57,674	50,014	40,929	33,049	23,237	17,106	34,460	36,687	36,585	40,565

60,794	58,317	76,545	103,731	109,415	144,116	104,311	81,777	62,707	52,546	977,509
40,519	35,905	36,751	50,347	51,168	51,862	43,180	40,149	46,719	50,568	521,090

Unprecedented Commitment to ESG within the Corrections Industry

- CoreCivic released the Company's second Environmental, Social and Governance (ESG) report in May 2020, demonstrating our continued • commitment to transparency and accountability and providing more robust disclosures to show how we better the public good every day
- toward company-wide reentry goals
- The Company actively supports policies aimed to improve the opportunities available to its residents upon reentry
 - persons
 - individuals
- Go Further is an evidence-based process that unites our staff and those planning for reentry to produce successful outcomes

	vas on social-related metrics and increased transparend a already experiencing positive impact:	су	
ISS Corporate S	Solutions Quality Score – December 2020	(1)	
Social	1 Higher Disclosure	Lower Disclosure	2019 ESG REPORT Environmental - Social - Governance
Governance	5 Lower Risk	Higher Risk	CoreCivic
Environmental	4 Higher Disclosure	Lower Disclosure	

Note: To view CoreCivic's ESG Report click here: https://www.corecivic.com/hubfs/ files/2019-ESG%20Report.pdf (1) Source: ISS Corporate Solutions



BAN₿

BOM

The report details how the company is helping to tackle the national crisis of recidivism and provides quantified evidence of progress being made

Ban the Box (a.k.a. "fair-chance") legislation designed to eliminate hiring practices that discriminate against rehabilitated justice-involved

> Pell Grant restoration, Voting rights restoration, Licensure reform policies to improve reentry opportunities for formerly incarcerated

After careful assessment, a life plan is developed to address potential barriers to reentry such as educational needs and substance use

Company's ESG Focus Benefits All Stakeholders

Holistic Approach Toward Preparing Inmates for Successful Reentry...

More Humane Conditions

- Reduced Overcrowding
- Modern Real Estate Amenities
- Improved Medical Programs
- Facilities and Open Spaces
- Better Security

99.5%: Average Facility ACA Audit Score

....While Serving the Needs of Broader Stakeholders **Government Partners** Taxpayers • Facilities appropriate for inmates / • Long run cost savings: **12%- 58%**⁽¹⁾ detainees • New construction: ۲ Adapts quickly to shifting population $> 25\%^{(1)}$ cost savings and geographic needs $> \sim 40\%^{(1)}$ time reduction Built-to-Suit capabilities



Focus on Rehabilitation & Reentry

- BAN≝ BO • Ban the Box
- Education & Vocational Training
- Treatment and Behavioral Programs
- Victim Impact Programs
- **Chaplaincy and Religious Services**

Evidence Based Programs with Measurable Goals

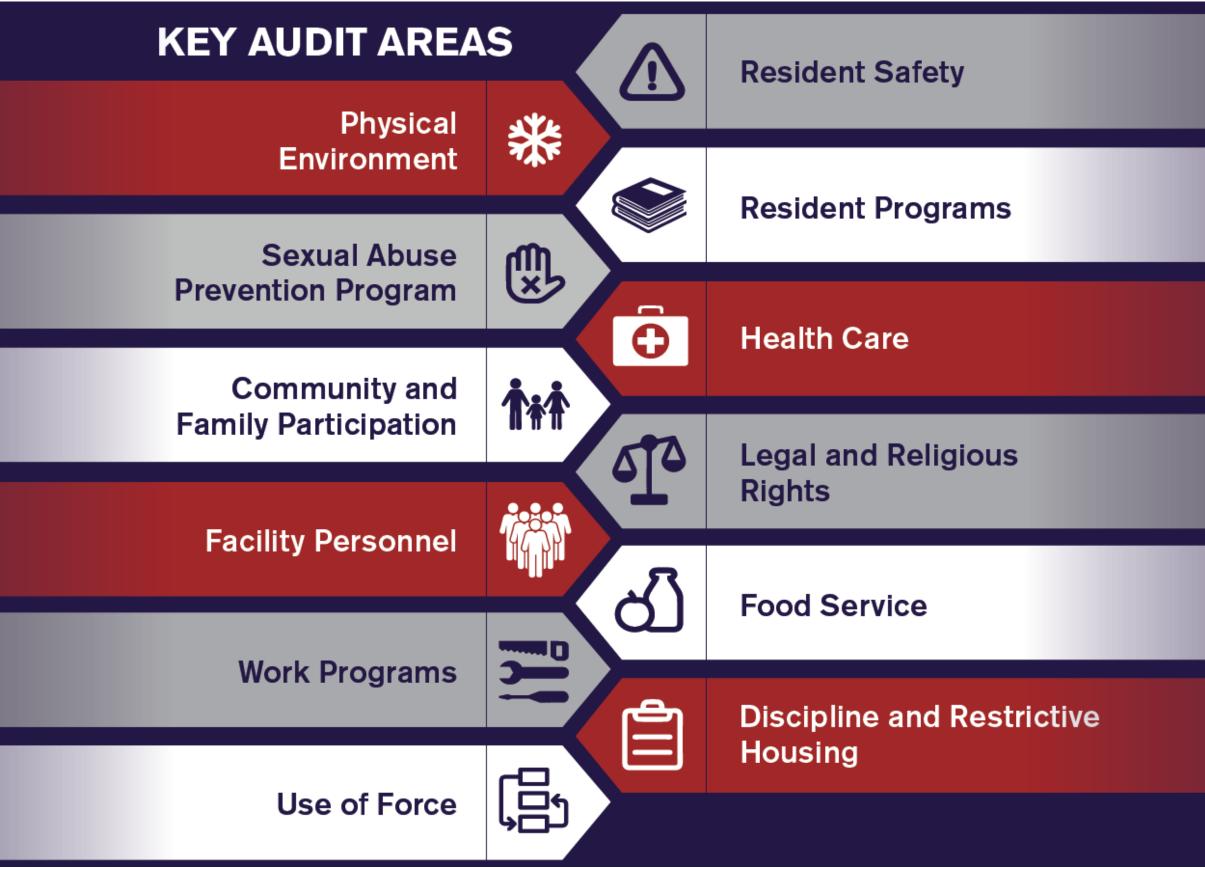
Community

- Partner to 500+ small businesses
- CoreCivic Foundation provides cash contribution and service hours to numerous charitable organizations focused on building strong communities

CoreCivic's Quality Assurance and Government Oversight

CoreCivic facilities' operations are subject to significant oversight and accountability measures, both internally and externally. Many of CoreCivic's government partners maintain full-time, on-site monitors to promote transparency and ease of communication. CoreCivic is subject to routine oversight and performance requirements based on a combination of rigorous contract, accreditation and government-established performance standards.

Our management approach is overseen by the vice president, Quality Assurance (QA) who provides regular reporting to senior management and the board of directors. The staff dedicated to quality assurance at our corporate headquarters and embedded throughout our facilities maintain polices and procedures to manage compliance with a broad range of contractual and regulatory requirements.



Over 1,000 on-site contract monitors and government partner employees have continuous oversight of our facilities to help ensure compliance



CoreCivic's Quality Assurance and Government Oversight

CoreCivic facilities also are subject to a range of other audit and inspection processes, based on facility mission, location and contractual and regulatory requirements:

- CoreCivic Safety facilities that maintain American Correctional Association ("ACA") accreditation undergo audits by operations, including inmate/resident health care.
- Elimination Act ("PREA").
- independent organization that reviews health care operations in correctional environments.
- ("OFCCP") of the United States Department of Labor.
- service.
- for Civil Rights and Civil Liberties.
- contract, to investigate our operations and the conduct of our employees and agents.



independent auditors trained and assigned by the ACA on a three-year cycle. ACA audits review all facets of correctional

• All CoreCivic Safety and Community facilities are subject to auditing on a three-year cycle for compliance with the Prison Rape

• Some CoreCivic Safety facilities require accreditation by the National Commission on Correctional Health Care ("NCCHC"), an

• CoreCivic facilities with federal populations are periodically audited by the Office of Federal Contract Compliance Programs

• CoreCivic facilities are subject to inspections related to state and local requirements in areas such as fire safety and food

• Several CoreCivic facilities are subject to inspection in connection with oversight of our government partner agencies by other, independent government agencies, such as the U.S. Department of Justice Office of Inspector General (BOP and USMS), Department of Homeland Security (DHS) Office of Inspector General (ICE), DHS Office of Detention Oversight, and DHS Office

• CoreCivic employees have access to government inspectors general and similar offices for purposes of reporting fraud, waste and other forms of misconduct in connection with government contracts, and such offices typically have authority, by law or by

Operational Transparency Through Multiple Levels of Oversight

Quality Assurance Audit

The quality assurance division, independent from operations, audits each Safety facility annually on an unannounced basis using specifically tailored audit instruments designed to assess compliance with partner expectations and contract requirements.

Public Tours and Visits

Our facilities are frequented by members of the public, including: residents' family and friends, community volunteers, journalists, attorneys, elected officials, NGOs and other interested parties.

Hotlines

Residents, employees, and visitors have access to 24/7 hotlines to report any concerns or allegations of misconduct, including: inmate concerns hotline, CoreCivic ethics line, national sexual assault hotline and various agency Office of Inspector General hotlines.



PREA Audits

Independent, certified PREA auditors conduct audits to ensure compliance with sexual abuse prevention requirements.

Regular Reporting

Depending on government agency areas of interest, CoreCivic facilities regularly report on a range of topics from serious incident occurrences to personnel changes.



On-Site Contract Monitors

Many of our facilities have government agency employees physically on-site to provide daily oversight and monitoring of facility operations.

Accrediting Organizations

The American Correctional Association and National Commission on Correctional Health Care conduct audits as independent accrediting organizations.

Non-Correctional Certifications and Related Inspections

Our facilities are inspected by relevant officials, including: food safety, fire safety, occupational safety and public health.

Independent Government Agency Oversight Audits

Government agencies partnering with CoreCivic are subject to independent review of their oversight efforts, including: the Office of Inspector General for federal departments and various state agency oversight divisions.

Government Agency Audits

Government agencies often require CoreCivic to apply their preferred set of operational standards. CoreCivic is audited against these standards by the agency, including ICE PBNDS, USMS FPBDS, BOP inspection tool and various state audit tools.

Highly Qualified, Proven Management Team



Damon T. Hininger

President and Chief Executive Officer

- 25+ years of corrections experience
- Began at CoreCivic in 1992 as **Correctional Officer**
- Active in community: United Way, Nashville Chamber of Commerce, Boy Scouts





• Began at CoreCivic in 2001 • Former experience in REITs, public accounting and holds CPA certification • Active in community: Junior Achievement of Middle Tennessee-Finance & Executive Committees, St. Matthew Church lector



Patrick Swindle

EVP and Chief Corrections Officer

- Began at CoreCivic in 2007
- Prior experience in sell-side equity research and finance department at CoreCivic



Lucibeth Mayberry

EVP, Real Estate

- Began at CoreCivic in 2003
- Responsible for the full range of real-estate services, including acquisitions, design & construction, and maintenance
- · Prior experience in legal and business development

Variety of experience and unwavering commitment to rehabilitation and combating recidivism



David Garfinkle

EVP and Chief Financial Officer



Tony Grande

EVP and Chief Development Officer

- Began at CoreCivic in 2003
- Assists in finding solutions to tough government challenges
- Formerly served as Tennessee's Commissioner of Economic and **Community Development**





David Churchill

EVP and Chief Human Resources Officer

- Began at CoreCivic in 2012
- Has over 30 years of experience in human recourses, talent management, and organizational development.



Cole Carter

EVP and General Counsel

- Began at CoreCivic in 1992 as Academic Instructor
- President of CoreCivic Cares Fund
- Juris Doctor Nashville School of Law



Diverse Board of Directors with Relevant Expertise



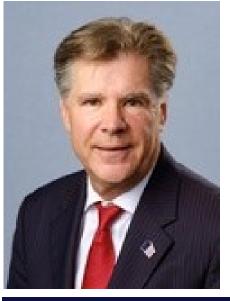
Mark A. Emkes

- Chairman of the Board
- Former Executive, Bridgestone
- Joined: 2014



Donna M. Alvarado

- Founder and President, Aguila International
- Joined: 2003



Robert J. Dennis

- Former Chairman and CEO, Genesco
- Joined: 2013



Anne L. Mariucci

- Career in real estate
- Former President, Del Webb Corp.
- Joined: 2011



Thurgood Marshall, Jr.

- Partner, Morgan, Lewis & **Bockius LLP**
- Joined: 2002



Devin I. Murphy • President, Phillips Edison & Company • Joined: 2018

Experience in executive leadership, real estate, rehabilitation, corrections, media, legal, government affairs, and technology



Damon T. Hininger

- President and CEO, CoreCivic
- Joined: 2009



Stacia Hylton

- Principal, LS Advisory
- Former Director, US Marshals
- Joined: 2016



Harley G. Lappin

- Previous EVP, CoreCivic
- Former Director, Federal BOP
- Joined: 2018



Charles L. Overby

- Former CEO, Freedom Forum
- Joined: 2001



John R. Prann, Jr.

- Former CEO, Katy Industries
- Joined: 2000









Reconciliation to Adjusted Diluted EPS

	For the Three Months Ended						
(\$ in thousands, except per share amounts)	December 31, 2020	September 30, 2020	June 30, 2020	March 31, 2020	December 31, 2019		
Net income (loss) attributable to common stockholders	(\$26,803)	\$26,717	\$22,186	\$32,057	\$41,974		
Non-controlling interest	-	-	-	1,181	-		
Diluted net income (loss) attributable to common stockholders	(\$26,803)	\$26,717	\$22,186	\$33,238	\$41,974		
Special Items:							
Expenses associated with debt repayments and refinancing transactions	7,141	-	-	-	602		
Expenses associated with mergers and acquisitions	-	-	-	338	175		
Expenses associated with COVID-19	2,792	2,820	8,165	-	-		
Expenses associated with changes in corporate tax structure	195	4,698	347	-	-		
Deferred tax expense on Kansas lease structure	-	-	-	3,085	-		
Start-up expenses	-	-	-	-	-		
Contingent consideration for acquisition of businesses	-	620	-	-	-		
Loss (gain) on sale of real estate assets, net of taxes	17,943	(1,570)	(2,818)	-	-		
Asset impairments	47,570	805	11,717	536	-		
Adjusted net income	\$48,838	\$34,090	\$39,597	\$37,197	\$42,751		
Weighted average common shares outstanding – basic	119,636	119,632	119,630	119,336	119,096		
Effect of dilutive securities:							
Stock options	-	-	-	-	-		
Restricted stock-based awards	56	6	2	47	144		
Non-controlling interest – operating partnership units	1,342	1,342	1,342	1,342	-		
Weighted average shares and assumed conversions – diluted	121,034	120,980	120,974	120,725	119,240		
Adjusted Earnings Per Basic Share	\$0.41	\$0.28	\$0.33	\$0.30	\$0.36		
Adjusted Earnings Per Diluted Share	\$0.40	\$0.28	\$0.33	\$0.30	\$0.36		

Calculation of FFO, Normalized FFO and AFFO

(\$ in thousands, except per share amounts)	December 31, 2020	September 30, 2020	June 30, 2020	March 31, 2020	December 31, 2019
Net income (loss)	(\$26,803)	\$26,717	\$22,186	\$33,238	\$41,974
Depreciation and amortization of real estate assets	27,447	28,249	28,244	28,106	27,036
Impairment of real estate assets	4,225	-	9,750	405	-
Loss (gain) on sale of real estate assets, net of taxes	17,943	(1,570)	(2,818)	-	-
Funds From Operations	\$22,812	\$53,396	\$57,362	\$61,749	\$69,010
Expenses associated with debt repayments and refinancing transactions	7,141	-	-	-	602
Expenses associated with mergers and acquisitions	-	-	-	338	175
Contingent consideration for acquisition of businesses	-	620	-	-	-
Expenses associated with COVID-19	2,792	2,820	8,165	-	-
Expenses associated with changes in corporate tax structure	195	4,698	347	-	-
Deferred tax expense on Kansas lease structure	-	-	-	3,085	-
Start-up expenses	-	-	-	-	-
Goodwill and other impairments	43,345	805	1,967	131	-
Normalized Funds From Operations	\$76,285	\$62,339	\$67,841	\$65,303	\$69,787
Maintenance capital expenditures on real estate assets	(12,375)	(9,785)	(5,691)	(2,619)	(7,814)
Stock-based compensation	4,253	4,082	4,319	4,610	4,552
Amortization of debt costs	1,383	1,396	1,384	1,356	785
Other non-cash revenue and expenses	1,258	1,241	1,469	1,657	1,648
Adjusted Funds From Operations	\$70,804	\$59,273	\$69,322	\$70,307	\$68,958
Funds from operations per diluted share	\$0.19	\$0.44	\$0.47	\$0.51	\$0.58
Normalized funds from operations per diluted share	\$0.63	\$0.52	\$0.56	\$0.54	\$0.59
Adjusted funds from operations per diluted share	\$0.58	\$0.49	\$0.57	\$0.58	\$0.58



Calculation of NOI

(\$ in thousands)

(\$ in thousands)	For the Three Months Ended December 31,			For the Full Year Ended December 31,				
	20	20	20	19	2	020	2	019
Revenue								
Safety	\$	424,318	\$	447,413	\$	1,706,232	\$	1,779,958
Community		25,320		31,145		105,990		123,265
Properties		23,802		19,224		93,098		77,307
Other		37		27		165		159
Total revenues	\$	473,477	\$	497,809	\$	1,905,485	\$	1,980,689
Operating Expenses								
Safety	\$	315,127	\$	332,415	\$	1,288,938	\$	1,304,121
Community		21,158		24,409		88,903		95,159
Properties		6,857		5,426		28,128		22,803
Other		65		273		407		686
Total operating expenses	\$	343,207	\$	362,523	\$	1,406,376	\$	1,422,769
Net Operating Income								
Safety	\$	109,191	\$	114,998	\$	417,294	\$	475,837
Community		4,162		6,736		17,087		28,106
Properties		16,945		13,798		64,970		54,504
Other		(28)		(246)		(242)		(527)
Total Net Operating Income	\$	130,270	\$	135,286	\$	499,109	\$	557,920
Net income (loss)	\$	(26,803)	\$	41,974	\$	55,338	\$	188,886
Income tax expense		1,203		1,897		4,386		7,839
Other (income) expense		188		450		(525)		123
Loss (gain) on sale of real estate assets		17,943		_		13,023		(287)
Expenses associated with debt repayments and refinancing transactions		7,141		602		7,141		602
Interest expense, net		19,572		21,328		83,299		84,401
General and administrative		27,031		32,231		124,338		127,078
Depreciation and amortization		36,425		36,804		150,861		144,572
Contingent consideration for acquisition of businesses		-		-		620		-
Asset impairments		47,570		-		60,628		4,706
Total Net Operating Income	\$	130,270	\$	135,286	\$	499,109	\$	557,920



Calculation of EBITDA and Adjusted EBITDA

(\$ in thousands, except per share amounts)

Net income (loss)

Interest expense

Depreciation and amortization

Income tax expense

EBITDA

Expenses associated with debt repayments and refinancing transactions

Expenses associated with mergers and acquisitions

Expenses associated with COVID-19

Expenses associated with changes in corporate tax structure

Contingent consideration for acquisitions of businesses

Start-up expenses

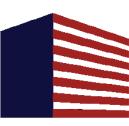
Loss on sale of real estate assets

Asset impairments

Adjusted EBITDA

EBITDA from unrestricted subsidiaries

Restricted Adjusted EBITDA



Three Months E December 31		Full Year En December 3	
2020	2019	2020	2019
(\$26,803)	\$41,974	\$55,338	\$188,886
22,216	22,033	93,453	86,661
36,425	36,804	150,861	144,572
1,203	1,897	4,386	7,839
\$33,041	\$102,708	\$304,038	\$427,958
7,141	602	7,141	602
-	175	338	1,132
2,792	-	13,777	-
195	-	5,240	-
-	-	620	-
_	-	-	9,480
17,943	-	13,023	-
47,570	-	60,628	4,706
\$108,682	\$103,485	\$404,805	\$443,878
(7,775)	(3,687)	(31,647)	(14,407)
\$100,907	\$99,798	\$373,158	\$429,471