

Supplemental Financial Information For the Quarter Ended September 30, 2018

The Company's supplemental financial information and other data presented herein speaks only as of the date or period indicated (or as of the date posted, as the case may be), and the Company does not undertake any obligation, and disclaims any duty, to update any of this information. The Company's future financial performance is subject to various risks and uncertainties that could cause actual results to differ materially from expectations. The factors that could affect the Company's future financial results are discussed more fully in our reports filed with the SEC. Readers are advised to refer to these reports for additional information concerning the Company. Readers are also advised that the Company's historical performance may not be indicative of future results. In addition, the information contained herein does not constitute an offer to sell or a solicitation to buy any of the Company's securities.

# **CoreCivic**, Inc.

# Supplemental Financial Information For the Quarter Ended September 30, 2018

# **TABLE OF CONTENTS**

Financial Highlights & 2018 Guidance Summary	
Consolidated Balance Sheets	2
Consolidated Statements of Operations	3
Reconciliation of Basic to Diluted Earnings Per Share	4
Calculation of Adjusted Diluted Earnings Per Share	5
Funds From Operations	6
Selected Financial Information	
Segment Data	
Analysis of Outstanding Debt	
Selected Operating Ratios	11
Partner Information	
Facility Portfolio	13
Research Coverage / Credit Ratings	20

Damon T. Hininger, President and Chief Executive Officer David M. Garfinkle, Chief Financial Officer 10 Burton Hills Boulevard Nashville, TN 37215 Tel.: (615) 263-3000 Fax: (615) 263-3010

# FINANCIAL HIGHLIGHTS

(Unaudited and amounts in thousands, except per share amounts)

	For the Three Months Ended September 30,					For the Nine Months I September 30,			
	2	018	2	2017	2	018	2	017	
Adjusted Diluted EPS	\$	0.36	\$	0.36	\$	1.04	\$	1.17	
Normalized FFO Per Share	\$	0.58	\$	0.56	\$	1.67	\$	1.77	
AFFO Per Share	\$	0.54	\$	0.53	\$	1.59	\$	1.72	
Debt Leverage		3.8x		3.7x		3.9x		3.6x	
Fixed Charge Coverage Ratio		5.0x		5.4x		5.1x		5.7x	

# GUIDANCE SUMMARY

		04 2	2018			Full Ye	ar 2018	
		Low-End		High-End	I	.ow-End	Н	igh-End
Net income	\$	45,750	\$	48,250	\$	163,797	\$	166,297
Expenses associated with mergers and acquisitions		750		750		3,083		3,083
Asset impairments		-		-		1,580		1,580
Charges associated with adoption of tax reform		-		-		1,024		1,024
Expenses associated with debt financing transactions		-		-		1,016		1,016
Adjusted net income	\$	46,500	\$	49,000	\$	170,500	\$	173,000
Net income	\$	45,750	\$	48,250	\$	163,797	\$	166,297
Depreciation and amortization of real estate assets		26,000		26,000		101,000		101,000
Asset impairments		-		-		1,580		1,580
Funds From Operations	\$	71,750	\$	74,250	\$	266,377	\$	268,877
Expenses associated with mergers and acquisitions		750		750		3,083		3,083
Charges associated with adoption of tax reform		-		-		1,024		1,024
Expenses associated with debt financing transactions		-		-		1,016		1,016
Normalized Funds From Operations	\$	72,500	\$	75,000	\$	271,500	\$	274,000
Maintenance capital expenditures on real estate assets		(7,500)		(8,000)		(28,500)		(29,000)
Stock-based compensation and non-cash interest		4,400		4,400		16,500		16,500
Other non-cash revenue and expenses	-	500	-	500	<u>_</u>	(500)		(500)
Adjusted Funds from Operations	\$	69,900	\$	71,900	\$	259,000	\$	261,000
Diluted EPS	\$	0.39	\$	0.41	\$	1.38	\$	1.40
Adjusted EPS	\$	0.39	\$	0.41	\$	1.44	\$	1.46
FFO per diluted share	\$	0.60	\$	0.63	\$	2.24	\$	2.26
Normalized FFO per diluted share	\$	0.61	\$	0.63	\$	2.29	\$	2.31
Adjusted Funds from Operations per diluted share	\$	0.59	\$	0.61	\$	2.18	\$	2.20
Net income	\$	45,750	\$	48,250	\$	163,797	\$	166,297
Interest expense		22,500		22,000		82,000		81,500
Depreciation and amortization		40,000		40,000		156,000		156,000
Income tax expense		2,750		2,250		10,000		9,500
EBITDA	\$	111,000	\$	112,500	\$	411,797	\$	413,297
Expenses associated with mergers and acquisitions		750		750		3,083		3,083
Depreciation expense associated with STFRC lease		(4,200)		(4,200)		(16,500)		(16,500)
Interest expense associated with STFRC lease		(1,400)		(1,400)		(5,500)		(5,500)
Asset impairments		-		-		1,580		1,580
Expenses associated with debt financing transactions		-		-		1,016		1,016
Adjusted EBITDA	\$	106,150	\$	107,650	\$	395,476	\$	396,976
Capital Expenditures								
Prison construction & land acquisitions					\$	78,100	\$	82,600
Maintenance on real estate assets						28,500		29,000
Information technology and other assets						34,500		36,000
Total capital expenditures					\$	141,100	\$	147,600

# CONSOLIDATED BALANCE SHEETS

ASSETS	September 30, 2018	June 30, 2018	March 31, 2018	December 31, 2017	September 30, 2017
Cash and cash equivalents	\$ 93,625	\$ 71,368	\$ 56,400	\$ 52,183	\$ 42,735
Restricted cash	11,103	5,163	-	-	-
Accounts receivable, net of allowance	234,162	217,857	212,634	254,188	241,143
Prepaid expenses and other current assets	27,965	32,401	19,566	21,119	20,178
Assets held for sale		12,600			
Total current assets	366,855	339,389	288,600	327,490	304,056
Property and equipment, net	3,023,963	2,802,146	2,825,203	2,802,449	2,799,476
Goodwill	43,996	43,996	44,779	40,927	38,728
Non-current deferred tax assets	14,309	11,531	11,194	12,814	15,460
Other assets	134,909	95,715	94,674	88,718	85,046
Total assets	\$ 3,584,032	\$ 3,292,777	\$ 3,264,450	\$ 3,272,398	\$ 3,242,766
LIABILITIES AND STOCKHOLDERS' EQUITY	_				
Accounts payable and accrued expenses	\$ 307,689	\$ 277,928	\$ 269,458	\$ 277,804	\$ 266,405
Income taxes payable	1,375	200	3,957	3,034	1,168
Current portion of long-term debt	12,795	6,193	12,429	10,000	10,000
Total current liabilities	321,859	284,321	285,844	290,838	277,573
Long-term debt, net	1,752,185	1,487,781	1,455,265	1,437,187	1,411,210
Deferred revenue	29,510	32,918	36,327	39,735	43,143
Other liabilities	58,403	59,839	52,804	53,030	52,159
Total liabilities	2,161,957	1,864,859	1,830,240	1,820,790	1,784,085
Commitments and contingencies					
Common stock - \$0.01 par value	1,187	1,185	1,185	1,182	1,182
Additional paid-in capital	1,803,903	1,799,632	1,795,671	1,794,713	1,793,568
Accumulated deficit	(383,015)	(372,899)	(360,618)	(344,287)	(336,069)
Accumulated other comprehensive loss			(2,028)		
Total stockholders' equity	1,422,075	1,427,918	1,434,210	1,451,608	1,458,681
Total liabilities and stockholders' equity	\$ 3,584,032	\$ 3,292,777	\$ 3,264,450	\$ 3,272,398	\$ 3,242,766

# CONSOLIDATED STATEMENTS OF OPERATIONS

	For the Three Months Ended September 30,					For the Nine Months Ended September 30,			
		2018		2017		2018		2017	
REVENUE:									
Safety	\$	422,313	\$	410,975	\$	1,240,019		1,238,439	
Community		25,133		19,199		74,651		53,832	
Properties		15,281		10,206		38,897		30,094	
Other		1		2,465		6		2,557	
Total revenue		462,728		442,845		1,353,573		1,324,922	
EXPENSES:									
Operating:									
Safety		310,698		300,577		905,670		894,077	
Community		18,911		13,504		57,035		37,498	
Properties		4,020		2,619		10,306		8,025	
Other		130		165		438		465	
Total operating expenses		333,759		316,865		973,449		940,065	
General and administrative		25,085		28,303		77,594		79,546	
Depreciation and amortization		39,465		36,507		116,114		109,564	
Asset impairments		-		355		1,580		614	
		398,309		382,030		1,168,737		1,129,789	
OPERATING INCOME		64,419		60,815		184,836		195,133	
OTHER (INCOME) EXPENSE:									
Interest expense, net		20,534		17,029		58,608		50,141	
Expenses associated with debt refinancing transactions						1,016			
Other (income) expense		49		(65)		39		(108)	
		20,583		16,964		59,663		50,033	
INCOME BEFORE INCOME TAXES		43,836		43,851		125,173		145,100	
Income tax expense		(2,842)		(2,673)		(7,205)		(8,400)	
NET INCOME	\$	40,994	\$	41,178	\$	117,968	\$	136,700	
BASIC EARNINGS PER SHARE	\$	0.35	\$	0.35	\$	1.00	\$	1.16	
DILUTED EARNINGS PER SHARE	\$	0.34	\$	0.35	\$	0.99	\$	1.15	

# RECONCILIATION OF BASIC TO DILUTED EARNINGS PER SHARE

	]	For the Three Septem	Months I ber 30,	Ended		For the Nine M Septemb				
		2018		2017		2018	2017			
Basic:										
Net income	\$	40,994	\$	41,178	\$	117,968	\$	136,700		
Diluted:										
Net income	\$	40,994	\$	41,178	\$	117,968	\$	136,700		
Basic:										
Weighted average common shares outstanding-basic		118,597		118,182		118,544		118,044		
Diluted:										
Weighted average common shares outstanding-basic		118,597		118,182		118,544		118,044		
Effect of dilutive securities:										
Stock options		178		262		123		353		
Restricted stock-based awards		74		84	_	44		62		
Weighted average shares and assumed conversions-diluted		118,849		118,528		118,711		118,459		
Basic earnings per share	\$	0.35	\$	0.35	\$	1.00	\$	1.16		
Diluted earnings per share	\$	0.34	\$	0.35	\$	0.99	\$	1.15		

# CALCULATION OF ADJUSTED DILUTED EARNINGS PER SHARE

	For the Three Septen	Months E nber 30,	Ended		nded		
	2018		2017		2018	nber30,	2017
Net Income	\$ 40,994	\$	41,178	\$	117,968	\$	136,700
Special items:							
Expenses associated with debt refinancing transactions	-		-		1,016		-
Charges associated with adoption of tax reform	1,024		-		1,024		-
Expenses associated with mergers and acquisitions	994		1,093		2,333		1,524
Asset impairments	 -		355		1,580		614
Diluted adjusted net income	\$ 43,012	\$	42,626	\$	123,921	\$	138,838
Weighted average common shares outstanding - basic Effect of dilutive securities:	118,597		118,182		118,544		118,044
Stock options	178		262		123		353
Restricted stock-based awards	 74		84		44		62
Weighted average shares and assumed conversions - diluted	 118,849		118,528		118,711		118,459
Adjusted Diluted Earnings Per Share	\$ 0.36	\$	0.36	\$	1.04	\$	1.17

### FUNDS FROM OPERATIONS

(Unaudited and amounts in thousands, except per share amounts)

	For the Three Septen	Months End aber 30,	ded		Months End nber 30,		
	2018	, i i i i i i i i i i i i i i i i i i i	2017		2018		2017
FUNDS FROM OPERATIONS:							
Net income	\$ 40,994	\$	41,178	\$	117,968	\$	136,700
Depreciation and amortization of real estate assets	25,460		23,762		74,789		71,417
Impairment of real estate assets	-		355		1,580		355
Funds From Operations	\$ 66,454	\$	65,295	\$	194,337	\$	208,472
Expenses associated with debt refinancing transactions	-		-		1,016		-
Charges associated with adoption of tax reform	1,024		-		1,024		-
Expenses associated with mergers and acquisitions	994		1,093		2,333		1,524
Goodwill and other impairments	 		-		-		259
Normalized Funds From Operations	\$ 68,472	\$	66,388	\$	198,710	\$	210,255
Maintenance capital expenditures on real estate assets	(7,557)		(7,425)		(21,005)		(17,778)
Stock-based compensation	2,292		4,058		9,758		12,203
Amortization of debt costs	857		783		2,562		2,349
Other non-cash revenue and expenses	 494		(414)		(1,146)		(3,434)
Adjusted Funds From Operations	\$ 64,558	\$	63,390	\$	188,879	\$	203,595
FUNDS FROM OPERATIONS PER SHARE:							
Basic	\$ 0.56	\$	0.55	\$	1.64	\$	1.77
Diluted	\$ 0.56	\$	0.55	\$	1.64	\$	1.76
NORMALIZED FUNDS FROM OPERATIONS PER SHARE:							
Basic	\$ 0.58	\$	0.56	\$	1.68	\$	1.78
Diluted	\$ 0.58	\$	0.56	\$	1.67	\$	1.77
ADJUSTED FUNDS FROM OPERATIONS PER SHARE:							
Basic	\$ 0.54	\$	0.54	\$	1.59	\$	1.72
Diluted	\$ 0.54	\$	0.53	\$	1.59	\$	1.72

FFO and AFFO are widely accepted non-GAAP supplemental measures of REIT performance following the standards established by the National Association of Real Estate Investment Trusts (NAREIT). The Company believes that FFO and AFFO are important operating measures that supplement discussion and analysis of the Company's results of operations and are used to review and assess operating performance of the Company and its facilities and their management teams. NAREIT defines FFO as net income computed in accordance with generally accepted accounting principles, excluding gains (or losses) from sales of property and extraordinary items, plus depreciation and amortization of real estate and impairment of depreciable real estate. Because the historical cost accounting convention used for real estate assets requires depreciation (except on land), this accounting presentation assumes that the value of real estate assets diminishes at a level rate over time. Because of the unique structure, design and use of the Company's properties, management believes that assessing performance of the Company's properties without the impact of depreciation or amortization is useful. The Company may make adjustments to FFO from time to time for certain other income and expenses that it considers non-recurring, infrequent or unusual, even though such items may require cash settlement, because such items do not reflect a necessary component of the ongoing operations of the Company. Even though expenses associated with mergers and acquisitions (M&A) may be recurring, the magnitude and timing fluctuate based on the timing and scope of M&A activity, and therefore, such expenses, which are not a necessary component of the ongoing operations of the Company, may not be comparable from period to period. Normalized FFO excludes the effects of such items. The Company calculates AFFO by adding to Normalized FFO non-cash expenses such as the amortization of deferred financing costs and stock-based compensation, and by subtracting from Normalized FFO recurring real estate expenditures that are capitalized and then amortized, but which are necessary to maintain a REIT's properties and its revenue stream. Some of these capital expenditures contain a discretionary element with respect to when they are incurred, while others may be more urgent. Therefore, these capital expenditures may fluctuate from quarter to quarter, depending on the nature of the expenditures required, seasonal factors such as weather, and budgetary conditions. Other companies may calculate FFO, Normalized FFO, and AFFO differently than the Company does, or adjust for other items, and therefore comparability may be limited. FFO, Normalized FFO, and AFFO and their corresponding per share measures are not measures of performance under GAAP, and should not be considered as an alternative to cash flows from operating activities, a measure of liquidity or an alternative to net income as indicators of the Company's operating performance or any other measure of performance derived in accordance with GAAP. This data should be read in conjunction with the Company's consolidated financial statements and related notes included in its filings with the Securities and Exchange Commission.

## SELECTED FINANCIAL INFORMATION

	Septe	mber 30, 2018	June 30, 2018		March 31, 2018		December 31, 2017		September 30, 2017	
<b>BALANCE SHEET:</b> Property and equipment Accumulated depreciation and amortization Property and equipment, net	\$	4,600,091 (1,576,128) 3,023,963	\$	4,340,497 (1,538,351) 2,802,146	\$\$	4,337,776 (1,512,573) 2,825,203	\$ \$	4,278,400 (1,475,951) 2,802,449	\$	4,241,427 (1,441,951) 2,799,476
Assets held for sale	\$	-	\$	12,600	\$	-	\$	-	\$	-
Total assets	\$	3,584,032	\$	3,292,777	\$	3,264,450	\$	3,272,398	\$	3,242,766
Maintenance & technology capital expenditures for the quarter ended	\$	13,094	\$	13,170	\$	17,795	\$	20,950	\$	14,517
Prison construction & land acquisition capital expenditures for the quarter ended	\$	22,156	\$	13,884	\$	3,448	\$	1,162	\$	2,155
Total debt	\$	1,778,684	\$	1,508,040	\$	1,479,809	\$	1,459,000	\$	1,429,500
Equity book value	\$	1,422,075	\$	1,427,918	\$	1,434,210	\$	1,451,608	\$	1,458,681
LIQUIDITY: Cash and cash equivalents	\$	93,625	\$	71,368	\$	56,400	\$	52,183	\$	42,735
Availability under revolving credit facility	\$	587,271	\$	682,271	\$	694,362	\$	694,062	\$	476,062
<b>CAPITALIZATION:</b> Common shares outstanding Common share price at end of period Market value of common equity at end of period	\$ \$	118,670 24.33 2,887,241	\$ \$	118,548 23.89 2,832,112	\$	118,544 19.52 2,313,979	\$ \$	118,204 22.50 2,659,590	\$ \$	118,191 26.77 3,163,973
Total equity market capitalization	\$	2,887,241	\$	2,832,112	\$	2,313,979	\$	2,659,590	\$	3,163,973
Total market capitalization (market value of equity plus debt)	\$	4,665,925	\$	4,340,152	\$	3,793,788	\$	4,118,590	\$	4,593,473
Regular Dividends	\$	51,110	\$	51,478	\$	51,533	\$	49,558	\$	50,072
Dividends per common share	\$	0.43	\$	0.43	\$	0.43	\$	0.42	\$	0.42
Annualized dividend yield		7.1%		7.2%		8.8%		7.5%		6.3%
EBITDA	\$	104,182	\$	99,640	\$	97,076	\$	103,033	\$	97,597
ADJUSTED EBITDA	\$	99,667	\$	97,531	\$	92,055	\$	98,357	\$	93,313
NORMALIZED FUNDS FROM OPERATIONS Basic normalized funds from operations per share Diluted normalized funds from operations per share	\$ \$ \$	68,472 0.58 0.58	\$ \$ \$	67,535 0.57 0.57	\$ \$ \$	62,703 0.53 0.53	\$ \$ \$	71,379 0.60 0.60	\$ \$ \$	66,388 0.56 0.56
FFO PAYOUT RATIO		74.1%		75.4%		81.1%		70.0%		75.0%
ADJUSTED FUNDS FROM OPERATIONS Basic adjusted funds from operations per share Diluted adjusted funds from operations per share AFFO PAYOUT RATIO	\$ \$ \$	64,558 0.54 0.54 79.6%	\$ \$ \$	64,765 0.55 0.55 78.2%	\$ \$ \$	59,556 0.50 0.50 86.0%	\$ \$ \$	62,203 0.53 0.53 79.2%	\$ \$ \$	63,390 0.54 0.53 79.2%

## SELECTED FINANCIAL INFORMATION

(Unaudited and amounts in thousands, except per share amounts)

		e Three Month 2018	s Ended S	September 30, 2017	For tl	ne Nine Months 2018	Ended S	eptember 30, 2017
Number of days per period		92		92		273		273
ALL FACILITIES:								
Average available beds		78,047		80,344		78,047		81,913
Average compensated occupancy		80.8%		79.2%		80.2%		79.7%
Total compensated man-days		5,798,799		5,856,365		17,088,345		17,833,169
Revenue per compensated man-day	\$	76.43	\$	73.45	\$	76.20	\$	72.46
Operating expenses per compensated man-day:								
Fixed expense (1)		40.66		38.86		40.30		37.98
Variable expense		16.46		15.75		16.32		15.22
Total		57.12		54.61		56.62		53.20
Operating income per compensated man-day	\$	19.31	\$	18.84	\$	19.58	\$	19.26
Operating margin		25.3%		25.7%		25.7%		26.6%
DEPRECIATION AND AMORTIZATION:								
Depreciation and amortization expense on real estate		25,460		23,762		74,789		71,417
Depreciation expense associated with STFRC rent payment		4,147		4,147		12,306		12,306
Other depreciation expense		9,177		8,262		27,007		24,934
Amortization of intangibles		681		336		2,012		907
Depreciation and amortization	\$	39,465	\$	36,507	\$	116,114	\$	109,564
NET OPERATING INCOME:								
Revenue								
Safety	\$	422,313	\$	410,975	\$	1,240,019	\$	1,238,439
Community	Ŧ	25,133	Ŧ	19,199	Ŧ	74,651	Ŧ	53,832
Properties		15,281		10,206		38,897		30,094
Other		1		2,465		6		2,557
Total revenues		462,728		442,845		1,353,573		1,324,922
Operating Expenses				· · · · · ·				· · ·
Safety		310,698		300,577		905,670		894,077
Community		18,911		13,504		57,035		37,498
Properties		4,020		2,619		10,306		8,025
Other		130		165		438		465
Total operating expenses		333,759		316,865		973,449		940,065
Net Operating Income								
Safety		111,615		110,398		334,349		344,362
Community		6,222		5,695		17,616		16,334
Properties		11,261		7,587		28,591		22,069
Other		(129)		2,300		(432)		2,092
Total net operating income	\$	128,969	\$	125,980	\$	380,124	\$	384,857
		· · · · · ·		· · · · · · · · · · · · · · · · · · ·				

(1) Fixed expense and the corresponding fixed expense per compensated man-day for the three and nine months ended September 30, 2018 include depreciation expense of \$4.1 million and \$12.3 million, respectively, associated with the South Texas Family Residential Center (STFRC) lease payments. Fixed expense and the corresponding fixed expense per compensated man-day for the three and nine months ended September 30, 2017 include depreciation expense of \$1.4 million and \$4.2 million, respectively, associated with the South Texas Family Residential Center (STFRC) lease payments. Fixed expense and the corresponding fixed expense per compensated man-day for the three and nine months ended September 30, 2017 include depreciation expense of \$1.4 million and \$1.2.3 million, respectively, and interest expense of \$1.6 million and \$4.9 million, respectively, associated with the STFRC lease payments. These amounts are also deducted from our calculation of Adjusted EBITDA, because we believe this presentation is more reflective of the cash flows associated with the facility's operations, and therefore cash available to service our debt and pay dividends to our shareholders.

#### SEGMENT DATA

#### (Unaudited and amounts in thousands, except per share amounts)

	For	the Three Month 2018	s Ended Sej	ptember 30, 2017	For	the Nine Months 2018	Ended September 30, 2017		
CORECIVIC SAFETY FACILITIES:									
Facility revenue	\$	422,313	\$	410,975	\$	1,240,019	\$	1,238,439	
Operating expenses:									
Fixed expense (1)		223,723		216,837		652,259		647,495	
Variable expense		92,484		89,472		269,985		263,778	
Total		316,207		306,309		922,244		911,273	
Facility net operating income	\$	106,106	\$	104,666	\$	317,775	\$	327,166	
Average available beds		72,833		75,583		72,833		77,303	
Average compensated occupancy		80.9%		79.1%		80.2%		79.7%	
Total compensated man-days		5,418,875		5,497,552		15,946,215		16,826,391	
Revenue per compensated man-day	\$	77.93	\$	74.76	\$	77.76	\$	73.60	
Operating expenses per compensated man-day:		41.20		20.44		40.00		20.40	
Fixed (1) Variable		41.29 17.07		39.44 16.27		40.90		38.48	
Total		58.36		55.71		16.93		15.68 54.16	
Total		58.30		55./1		57.83		54.10	
Operating income per compensated man-day	\$	19.57	\$	19.05	\$	19.93	\$	19.44	
Operating margin		25.1%		25.5%		25.6%		26.4%	
CORECIVIC COMMUNITY FACILITIES:									
Facility revenue (2)	\$	20,874	\$	19,199	\$	62,141	\$	53,832	
Operating expenses: (2)									
Fixed expense		12,050		10,724		36,403		29,873	
Variable expense		2,957		2,780		8,884		7,625	
Total		15,007	<b></b>	13,504	¢	45,287	<u>_</u>	37,498	
Facility net operating income	\$	5,867	\$	5,695	\$	16,854	\$	16,334	
Average available beds		5,214		4,761		5,214		4,610	
Average compensated occupancy		79.2%		81.9%		80.2%		80.0%	
Total compensated man-days		379,924		358,813		1,142,130		1,006,778	
Revenue per compensated man-day Operating expenses per compensated man-day:	\$	54.94	\$	53.51	\$	54.41	\$	53.47	
Fixed expense		31.72		29.89		31.87		29.67	
Variable expense		7.78		7.75		7.78		7.57	
Total		39.50		37.64		39.65		37.24	
Operating income per compensated man-day	\$	15.44	\$	15.87	\$	14.76	\$	16.23	
Operating margin		28.1%		29.7%		27.1%		30.4%	

(1) Fixed expense and the corresponding fixed expense per compensated man-day for the three and nine months ended September 30, 2018 include depreciation expense of \$4.1 million and \$12.3 million, respectively, and interest expense of \$1.4 million and \$4.3 million, respectively, associated with the STFRC lease payments. Fixed expense and the corresponding fixed expense per compensated man-day for the three and nine months ended September 30, 2017 include depreciation expense of \$4.1 million and \$12.3 million, respectively, and interest expense of \$1.6 million and \$4.9 million, respectively, associated with the STFRC lease payments. These amounts are also deducted from our calculation of Adjusted EBITDA, because we believe this presentation is more reflective of the cash flows associated with the facility's operations, and therefore cash available to service our debt and pay dividends to our shareholders.

(2) Our CoreCivic Community segment includes the operating results of residential reentry centers we operate during each period, along with the operating results of our non-residential correctional alternative services. However, the facility revenue and operating expenses in this table, and the corresponding per compensated man-day amounts, of CoreCivic Community include only those related to the operation of the residential reentry centers. For the three and nine months ended September 30, 2018, our alternative services generated revenue of \$4.2 million and \$12.5 million, respectively, and incurred operating expenses of \$3.9 million and \$11.7 million, respectively.

#### ANALYSIS OF OUTSTANDING DEBT (Unaudited and amounts in thousands)

	Outstanding Balance 12/31/2017	Outstanding Balance 9/30/2018	Stated Interest Rate	Effective Interest Rate 1)	Maturity Date	Callable/ Redeemable
Fixed Rate:						
\$350 Million Senior Notes	\$ 350,000	\$ 350,000	4.625%	4.80%	May 2023	Prior to February 1, 2023, redeemable at a "make-whole" redemption price, plus accrued and unpaid interest; thereafter the notes are redeemable at 100% of the aggregate principal amount plus accrued and unpaid interest.
\$325 Million Senior Notes	325,000	325,000	4.125%	4.38%	April 2020	Prior to January 1, 2020, redeemable at a "make-whole" redemption price, plus accrued and unpaid interest; thereafter the notes are redeemable at 100% of the aggregate principal amount plus accrued and unpaid interest.
\$250 Million Senior Notes	250,000	250,000	5.0%	5.19%	October 2022	Prior to July 15, 2022, redeemable at a "make-whole" redemption price, plus accrued and unpaid interest; thereafter the notes are redeemable at 100% of the aggregate principal amount plus accrued and unpaid interest.
\$250 Million Senior Notes	250,000	250,000	4.75%	4.91%	October 2027	Prior to July 15, 2027, redeemable at a "make-whole" redemption price, plus accrued and unpaid interest; thereafter the notes are redeemable at 100% of the aggregate principal amount plus accrued and unpaid interest.
Non-Recourse Mortgage Note - Capital Commerce	-	23,725	4.50%	4.70%	January 2033	Subject to prepayment at any time with a prepayment charge, if any, equal to an amount so as to maintain the same yield on the mortgage note as if it had been carried through to its full term using Treasury instruments having a term equal to the remaining term of the mortgage note as of the prepayment date.
Non-Recourse Mortgage Note - Kansas	-	35,363	4.43%	4.75%	January 2040	Redeemable in all or part at any time upon written notice of not less than 30 days and not more than 60 days prior to the date fixed for such prepayment, with a "make-whole" amount, together with interest accrued to, but not including, the redemption date.
Non-Recourse Mortgage Note - Baltimore	-	156,846	4.50%	4.52%	February 2034	Redeemable in whole or in part upon not less than 30 days' and not more than 60 days' prior written notice and such pre-payment shall include a "make-whole" amount. During the last 90 days of the permanent loan term and upon 30 days' prior written notice, redeemable in full, including any accrued and outstanding interest on any permanent loan payment date, without the payment of the "make-whole" amount.
Total Fixed Rate Debt	1,175,000	1,390,934				
Floating Rate:						
Revolving Credit Facility	199,000	189,000	3.61%	4.05% 2), 3)	April 2023	
Term Loan	85,000	198,750	3.61%	3.63% <sup>2)</sup>	April 2023	
Total Floating Rate Debt	284,000	387,750				
Grand Total Debt	\$ 1,459,000	\$ 1,778,684	4.61%	4.80%	5.95	4)

1) Includes amortization of debt issuance costs.

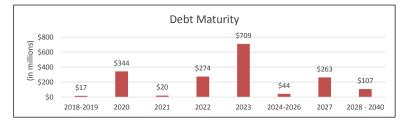
<sup>2)</sup> On April 17, 2018, the Company entered into the Second Amended and Restated Credit Agreement, ("the New Credit Agreement") in an aggregate principal amount of up to \$1.0 billion, providing for a term loan of \$200.0 million and a revolving credit facility in an aggregate principal amount of up to \$800.0 million. The Company also has \$23.7 million of letters of credit outstanding under a sub-facility reducing the available capacity under the revolving credit facility to \$587.3 million as of September 30, 2018. Based on the Company's current leverage ratio, the revolving credit facility bears interest at LIBOR plus a margin of 1.50%.

<sup>3)</sup> The stated and effective interest rate on the revolving credit facility exclude interest associated with the outstanding letters of credit and the unused fees.

<sup>4)</sup> Represents the weighted average debt maturity in years.

#### Debt Maturity Schedule at September 30, 2018:

Year	Total Debt Maturing	% of Debt Maturing	% of Debt Maturing
2018	\$ 2,857	0.16%	0.16%
2019	14,121	0.79%	0.95%
2020	343,849	19.33%	20.29%
2021	20,337	1.14%	21.43%
2022	274,231	15.42%	36.85%
Thereafter	1,123,289	63.15%	100.00%
	\$ 1,778,684	100.00%	



# SELECTED OPERATING RATIOS

(Unaudited and amounts in thousands, except per share amounts)

	]	For the Three Septen	Months I aber 30,	Ended		For the Nine I Septen	Months H iber 30,	Ended
		2018		2017		2018		2017
COVERAGE RATIOS:								
Interest coverage ratio (Adjusted EBITDA/Interest incurred) (x)**		5.5x		6.3x		5.5x		6.7x
Fixed charge coverage ratio (Adjusted EBITDA/(Interest incurred + Scheduled prin pmts)) (x)**		5.0x		5.4x		5.1x		5.7x
Secured debt coverage ratio ((Secured debt - cash)/Annualized Adjusted EBITDA) (x)**		0.8x		1.2x		0.8x		1.2x
Total debt coverage ratio ((Total debt - cash)/Annualized Adjusted EBITDA) (x)**		3.8x		3.7x		3.9x		3.6x
Accounts receivable turnover (Annualized revenues/Accounts receivable) (x)		7.9x		7.3x		7.7x		7.3x
DEBT/EQUITY RATIOS:								
Total debt/Total market capitalization		38.1%		31.1%		38.1%		31.1%
Total debt/Equity market capitalization		61.6%		45.2%		61.6%		45.2%
Total debt/Book equity capitalization		125.1%		98.0%		125.1%		98.0%
Total debt/Gross book value of real estate assets		38.7%		33.7%		38.7%		33.7%
RETURN ON INVESTMENT RATIOS:								
Annualized return on operating real estate investments								
(Annualized Adjusted EBITDA/Average operating real estate investments (undepreciated book value)*)		8.9%		8.8%		8.7%		9.2%
Annualized return on total assets								
(Annualized Adjusted EBITDA/Average total assets (undepreciated book value)*)		8.0%		8.0%		7.8%		8.3%
OVERHEAD RATIOS:								
Annualized general & administrative expenses (excl. non-recurring costs)/Average total assets (undepreciated book value)*		1.9%		2.3%		2.0%		2.2%
General & administrative expenses (excluding non-recurring costs)/Total revenues		5.2%		6.1%		5.6%		5.9%
INTEREST EXPENSE, NET:								
Interest income	\$	(347)	\$	(210)	\$	(1,003)	\$	(749)
Interest incurred		19,007		14,871		53,195		43,651
Interest expense associated with STFRC lease		1,362		1,585		4,268		4,890
Amortization of debt costs		857		783		2,562		2,349
Capitalized interest	+	(345)	-	-	-	(414)	-	-
Interest expense, net	\$	20,534	\$	17,029	\$	58,608	\$	50,141
EBITDA CALCULATION:								
Net income	\$	40,994	\$	41,178	\$	117,968	\$	136,700
Interest expense		20,881		17,239		59,611		50,890
Depreciation and amortization		39,465		36,507		116,114		109,564
Income tax expense		2,842		2,673		7,205		8,400
EBITDA		104,182		97,597		300,898		305,554
Expenses associated with debt refinancing transactions		-		-		1,016		-
Expenses associated with mergers and acquisitions		994		1,093		2,333		1,524
Depreciation expense associated with STFRC lease		(4,147)		(4,147)		(12,306)		(12,306)
Interest expense associated with STFRC lease		(1,362)		(1,585)		(4,268)		(4,890)
Asset impairments		-		355		1,580		614
ADJUSTED EBITDA	\$	99,667	\$	93,313	\$	289,253	\$	290,496

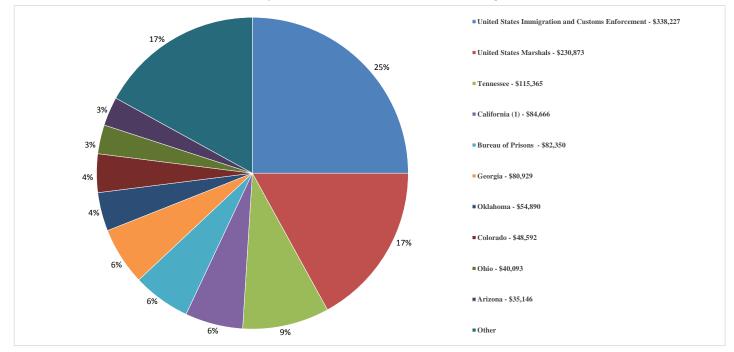
\*Calculated as a simple average (beginning of period plus end of period divided by 2)

\*\* Excludes non-recourse debt and related EBITDA of CoreCivic of Kansas, LLC and SSA-Baltimore, LLC as both are Unrestricted Subsidiaries as defined under the Revolving Credit Facility.

CONTRACT RETENTION									
	2013	2014	2015	2016	2017	YTD 2018	TOTAL		
OWNED AND CONTROLLED:									
# of Contracts up for Renewal	28	22	29	42	42	36	199		
# of Contracts Retained	25	22	26	39	40	35	187		
Retention Rate	89.3%	100.0%	89.7%	92.9%	95.2%	97.2%	94.0%		
MANAGED ONLY:									
# of Contracts up for Renewal	13	7	10	4	8	3	45		
# of Contracts Retained	11	4	10	4	4	3	36		
Retention Rate	84.6%	57.1%	100.0%	100.0%	50.0%	100.0%	80.0%		
TOTAL RETENTION RATE	87.8%	89.7%	92.3%	93.5%	88.0%	97.4%	91.4%		

# TOP TEN PARTNERS Percentage of Revenue for the Nine Months Ended September 30, 2018

(Revenue Percentages and Amounts are Inclusive of all Contracts with Respective Partners)



(1) Revenues of \$57.8 million, or 4% of total revenue, were earned under a contract in facilities housing out-of-state inmates.

Facility Name	Year Constructed/Acquired (A)	Primary Customer	Design Capacity (B)	Security Level	Facility Type (C)	Term	Remaining Renewal Options (D)	Compensated Occupancy % for the Quarter ended 9/30/18
CoreCivic Safety Facilities:			(L)					
Safety- Owned and Managed: Central Arizona Florence Correctional Complex Florence, Arizona	1994, 1998, 1999, 2004	USMS	4,128	Multi	Detention	Sep-23	(1) 5 year	104.22%
Eloy Detention Center Eloy, Arizona	1995, 1996	ICE	1,500	Medium	Detention	Indefinite	-	90.52%
La Palma Correctional Center Eloy, Arizona	2008	State of California	3,060	Multi	Correctional	Jun-19	Indefinite	79.92%
Red Rock Correctional Center (E) Eloy, Arizona	2006, 2016	State of Arizona	2,024	Medium	Correctional	Jul-26	(2) 5 year	96.66%
Saguaro Correctional Facility Eloy, Arizona	2007	State of Hawaii	1,896	Multi	Correctional	Jun-19	(2) 1 year	90.95%
Leo Chesney Correctional Center Live Oak, California	1989	-	240	-	-	-	-	0.00%
Otay Mesa Detention Center San Diego, California	2015	ICE	1,482	Minimum/ Medium	Detention	Jun-20	(1) 3 year	95.22%
Bent County Correctional Facility Las Animas, Colorado	1992, 1997, 2008	State of Colorado	1,420	Medium	Correctional	Jun-19		97.50%
Crowley County Correctional Facility Olney Springs, Colorado	2003, 2004	State of Colorado	1,794	Medium	Correctional	Jun-19	-	95.04%
Huerfano County Correctional Center Walsenburg, Colorado	1997	-	752	Medium	Correctional		-	0.00%
Kit Carson Correctional Center Burlington, Colorado	1998, 2008	-	1,488	Medium	Correctional	-	-	0.00%
Coffee Correctional Facility (F) Nicholls, Georgia	1998, 1999, 2010	State of Georgia	2,312	Medium	Correctional	Jun-19	(15) 1 year	111.92%
Jenkins Correctional Center (F) Millen, Georgia	2012	State of Georgia	1,124	Medium	Correctional	Jun-19	(16) 1 year	100.28%
McRae Correctional Facility McRae, Georgia	2000, 2002, 2012	BOP	1,978	Medium	Correctional	Nov-18	(2) 2 year	82.56%
Stewart Detention Center Lumpkin, Georgia	2004	ICE	1,752	Medium	Detention	Indefinite	-	105.94%
Wheeler Correctional Facility (F) Alamo, Georgia	1998, 1999, 2010	State of Georgia	2,312	Medium	Correctional	Jun-19	(15) 1 year	113.29%
Leavenworth Detention Center Leavenworth, Kansas	1992, 2000, 2004, 2008	USMS	1,033	Maximum	Detention	Dec-21	(1) 5 year	78.74%
Lee Adjustment Center Beattyville, Kentucky	1998	Commonwealth of Kentucky	816	Multi	Correctional	Jun-19	(2) 1 year	102.53%
Marion Adjustment Center St. Mary, Kentucky	1998	-	826	Minimum/ Medium	Correctional		-	0.00%
Southeast Kentucky Correctional Facility (G) Wheelwright, Kentucky	1998	-	656	Minimum/ Medium	Correctional		-	0.00%
Prairie Correctional Facility Appleton, Minnesota	1991		1,600	Medium	Correctional	-	-	0.00%
Adams County Correctional Center Adams County, Mississippi	2008	BOP	2,232	Medium	Correctional	Jul-19	-	100.36%
Tallahatchie County Correctional Facility (H) Tutwiler, Mississippi	2000, 2007, 2008	USMS	2,672	Multi	Correctional	Jun-20	Indefinite	39.26%

Facility Name	Year Constructed/Acquired (A)	Primary Customer	Design Capacity (B)	Security Level	Facility Type (C)	Term	Remaining Renewal Options (D)	Compensated Occupancy % for the Quarter ended 9/30/18
Crossroads Correctional Center (I) Shelby, Montana	1999	State of Montana	664	Multi	Correctional	Jun-17	(1) 2 year	97.44%
Nevada Southern Detention Center Pahrump, Nevada	2010	USMS	1,072	Medium	Detention	Sep-20	(2) 5 year	91.19%
Elizabeth Detention Center Elizabeth, New Jersey	1963	ICE	300	Minimum	Detention	Aug-19	(2) 1 year	95.46%
Cibola County Corrections Center Milan, New Mexico	1994, 1999	ICE	1,129	Medium	Detention	Oct-21	Indefinite	83.71%
Northwest New Mexico Correctional Center Grants, New Mexico	1989, 2000	State of New Mexico	596	Multi	Correctional	Jun-20	-	117.00%
Torrance County Detention Facility Estancia, New Mexico	1990, 1997	-	910	Multi	Detention	-	-	0.00%
Lake Erie Correctional Institution (J) Conneaut, Ohio	2011	State of Ohio	1,798	Medium	Correctional	Jun-32	Indefinite	97.90%
Northeast Ohio Correctional Center Youngstown, Ohio	1997	State of Ohio	2,016	Medium	Correctional	Jun-32	Indefinite	91.93%
Cimarron Correctional Facility (K) Cushing, Oklahoma	1997, 2008	State of Oklahoma	1,692	Multi	Correctional	Jun-19	-	96.91%
Davis Correctional Facility (K) Holdenville, Oklahoma	1996, 2008	State of Oklahoma	1,670	Multi	Correctional	Jun-19	-	98.93%
Diamondback Correctional Facility Watonga, Oklahoma	1998, 2000		2,160	Multi	Correctional			0.00%
Shelby Training Center Memphis, Tennessee	1986, 1995		200	-	-			0.00%
Trousdale Turner Correctional Center Hartsville, Tennessee	2015	State of Tennessee	2,552	Multi	Correctional	Jan-21	-	99.05%
West Tennessee Detention Facility Mason, Tennessee	1990, 1996	USMS	600	Multi	Detention	Sep-19	(5) 2 year	81.78%
Whiteville Correctional Facility (L) Whiteville, Tennessee	1998	State of Tennessee	1,536	Medium	Correctional	Jun-21	-	97.93%
Eden Detention Center Eden, Texas	1995		1,422	Medium	Correctional		-	0.00%
Houston Processing Center Houston, Texas	1984, 2005	ICE	1,000	Medium	Detention	Oct-18	(2) 2 month	95.59%
Laredo Processing Center Laredo, Texas	1985, 1990	ICE	258	Minimum/ Medium	Detention	Jul-23	Indefinite	135.95%
South Texas Family Residential Center Dilley, Texas	2014	ICE	2,400	-	Residential	Sep-21	-	100.00%
T. Don Hutto Residential Center Taylor, Texas	1997	ICE	512	Medium	Detention	Jan-20	Indefinite	98.07%
Webb County Detention Center Laredo, Texas	1998	ICE	480	Medium	Detention	Feb-23	-	80.73%

Facility Name	Year Constructed/Acquired (A)	Primary Customer	Design Capacity (B)	Security Level	Facility Type (C)	Term	Remaining Renewal Options (D)	Compensated Occupancy % for the Quarter ended 9/30/18
Safety- Managed Only: Citrus County Detention Facility Lecanto, Florida	1992, 2007	Citrus County, FL	760	Multi	Detention	Sep-20	Indefinite	77.51%
Lake City Correctional Facility Lake City, Florida	1997, 2005	State of Florida	893	Medium	Correctional	Jun-20	Indefinite	98.76%
Marion County Jail Indianapolis, Indiana	1997, 2005	Marion County, IN	1,030	Multi	Detention	Dec-27	-	120.57%
Hardeman County Correctional Facility Whiteville, Tennessee	1997	State of Tennessee	2,016	Medium	Correctional	May-18	-	98.06%
Metro-Davidson County Detention Facility Nashville, Tennessee	1992, 1995, 2011	Davidson County, TN	1,348	Multi	Detention	Jan-20	-	66.56%
Silverdale Facilities Chattanooga, Tennessee	1985, 1997, 1998, 2005, 2008	Hamilton County, TN	1,046	Multi	Detention	Sep-21	(4) 4 year	101.42%
South Central Correctional Center Clifton, Tennessee	1992, 1994, 1995, 2005	State of Tennessee	1,676	Medium	Correctional	Jun-19	-	97.00%
Total design capacity for CoreCivic Safety Facilities (51 Facilities)			72,833					80.9%
CoreCivic Community Facilities:								
Oracle Transitional Center Tucson, Arizona	2017	ВОР	92		Community Corrections	Feb-19		50.31%
CAI Boston Avenue San Diego, California	2013	State of California	120		Community Corrections	Jun-19	(3) 1 year	96.08%
CAI Ocean View San Diego, California	2013	BOP	483	-	Community Corrections	May-19	(2) 1 year	99.59%
Adams Transitional Center Denver, Colorado	2017	Adams County	102	-	Community Corrections	Jun-19	-	99.21%
Arapahoe Community Treatment Center Englewood, Colorado	2017	Arapahoe County	135	-	Community Corrections	Jun-19	-	82.83%
Boulder Community Treatment Center Boulder, Colorado	2016	Boulder County	69	-	Community Corrections	Dec-18	-	95.16%
Centennial Community Transition Center Englewood, Colorado	2016	Arapahoe County	107	-	Community Corrections	Jun-19	-	91.09%
Columbine Facility Denver, Colorado	2016	Denver County	60	-	Community Corrections	Jun-19	-	93.48%
Commerce Transitional Center Commerce City, Colorado	2017	Adams County	136	-	Community Corrections	Jun-19	-	99.46%
Dahlia Facility Denver, Colorado	2016	Denver County	120	-	Community Corrections	Jun-19	-	93.44%
Fox Facility and Training Center Denver, Colorado	2016	Denver County	90	-	Community Corrections	Jun-19	-	89.09%

Facility Name	Year Constructed/Acquired (A)	Primary Customer	Design Capacity (B)	Security Level	Facility Type (C)	Term	Remaining Renewal Options (D)	Compensated Occupancy % for the Quarter ended 9/30/18
Henderson Transitional Center Henderson, Colorado	2017	Adams County	184		Community Corrections	Jun-19		99.95%
Longmont Community Treatment Center Longmont, Colorado	2016	Boulder County	69		Community Corrections	Dec-18		82.77%
Ulster Facility Denver, Colorado	2016	Denver County	90	-	Community Corrections	Jun-19	-	84.75%
Carver Transitional Center Oklahoma City, Oklahoma	2015	State of Oklahoma	494		Community Corrections	Jun-19	(3) 1 year	58.20%
Oklahoma City Transitional Center Oklahoma City, Oklahoma	2017	State of Oklahoma	200		Community Corrections	Jun-19	(3) 1 year	96.37%
Tulsa Transitional Center Tulsa, Oklahoma	2015	State of Oklahoma	390		Community Corrections	Jun-19	(3) 1 year	72.49%
Turley Residential Center Tulsa, Oklahoma	2015	State of Oklahoma	289		Community Corrections	Jun-19	(3) 1 year	54.13%
Austin Residential Reentry Center Del Valle, Texas	2015	ВОР	116		Community Corrections	Dec-18	(4) 2 month	51.38%
Austin Transitional Center Del Valle, Texas	2015	State of Texas	460		Community Corrections	Aug-19	(1) 1 year	83.82%
Corpus Christi Transitional Center Corpus Christi, Texas	2015	State of Texas	160		Community Corrections	Aug-19		66.18%
Dallas Transitional Center Hutchins, Texas	2015	State of Texas	300		Community Corrections	Aug-19	(1) 1 year	89.54%
El Paso Multi-Use Facility El Paso, Texas	2015	State of Texas	360		Community Corrections	Aug-19	(1) 1 year	64.23%
El Paso Transitional Center El Paso, Texas	2015	State of Texas	224		Community Corrections	Aug-19	(1) 1 year	68.20%
Fort Worth Transitional Center Fort Worth, Texas	2015	State of Texas	248		Community Corrections	Aug-19	(1) 1 year	77.41%
Cheyenne Transitional Center Cheyenne, Wyoming	2015	State of Wyoming	116	-	Community Corrections	Jun-20	(2) 1 year	81.81%
Total design capacity for CoreCivic Community (26 Facilities)			5,214					79.2%
Total Design Capacity for all Facilities as of September 30, 2018			78,047					80.8%
Less Idle Facilities (10 Facilities)			(10,254)					0.0%
Total Facilities, Excluding Idle Facilities			67,793					93.0%

Property Name	Year Constructed/Acquired (A)	Primary Customer	Design Capacity (B)	Square Footage	Property Type (C)	Term	Remaining Renewal Options (D)	Occupancy % for the Quarter ended 9/30/18
CoreCivic Properties:						-	· <u>· · · · · · ·</u>	
ICE-Fayetteville Fayetteville, Arkansas	2018	GSA - U.S. Immigration and Customs Enforcement		5,000	Government- Leased	May-27	NA	100.00%
SSA-Harrison Harrison, Arkansas	2018	GSA - Social Security Administration		11,000	Government- Leased	Dec-22	NA	100.00%
SSA-Hot Springs Hot Springs, Arkansas	2018	GSA - Social Security Administration	-	11,000	Government- Leased	Oct-25	NA	100.00%
California City Correctional Center California City, California	1999	State of California	2,560	522,000	Correctional	Nov-20	Indefinite	100.00%
Long Beach Community Corrections Center Long Beach, California	2016	The GEO Group, Inc.	112	16,000	Community Corrections	Jun-20	(1) 5 year	100.00%
Stockton Female Community Corrections Facility Stockton, California	2017	WestCare California, Inc.	100	15,000	Community Corrections	Apr-21	(1) 5 year	100.00%
Capital Commerce Center Tallahassee, Florida	2018	State of Florida - Florida Dept. of Business & Professional Regulation	-	261,000	Government- Leased	Oct-27	(2) 5 year	97.89%
Augusta Transitional Center Augusta, Georgia	2017	Georgia Department of Corrections	230	29,000	Community Corrections	Jun-19	(4) 1 year	100.00%
SSA-Milledgeville Milledgeville, Georgia	2017	GSA - Social Security Administration	-	9,000	Government- Leased	Jan-20	NA	100.00%
SSA-Baltimore Baltimore, Maryland	2018	GSA - Social Security Administration	-	541,000	Government- Leased	Jan-34	NA	100.00%
SSA-Florissant St Louis, Missouri	2018	GSA - Social Security Administration	-	12,000	Government- Leased	Apr-21	NA	100.00%
IRS-Greenville Greenville, North Carolina	2017	GSA - Internal Revenue Service	-	13,000	Government- Leased	Mar-24	NA	90.83%
SSA-Rockingham Rockingham, North Carolina	2017	GSA - Social Security Administration	-	8,000	Government- Leased	Mar-25	NA	100.00%
IRS-Dayton NARA Dayton, Ohio	2018	GSA - Internal Revenue Service		217,000	Government- Leased	Jan-23	(2) 10 year	100.00%
North Fork Correctional Facility Sayre, Oklahoma	1998, 2007	State of Oklahoma	2,400	466,000	Correctional	Jul-21	Indefinite	100.00%
SSA-McAlester McAlester, Oklahoma	2018	GSA - Social Security Administration	-	9,000	Government- Leased	May-21	NA	100.00%
SSA-Poteau Poteau, OK	2018	GSA - Social Security Administration	-	6,000	Government- Leased	Apr-22	NA	100.00%
Broad Street Residential Reentry Center Philadelphia, Pennsylvania	2015	The GEO Group, Inc.	150	18,000	Community Corrections	Jul-19	(4) 5 year	100.00%
Chester Residential Reentry Center Chester, Pennsylvania	2015	The GEO Group, Inc.	135	18,000	Community Corrections	Jul-19	(4) 5 year	100.00%

Property Name	Year Constructed/Acquired (A)	Primary Customer	Design Capacity (B)	Square Footage	Property Type (C)	Term	Remaining Renewal Options (D)	Occupancy % for the Quarter ended 9/30/18
Roth Hall Residential Reentry Center Philadelphia, Pennsylvania	2015	The GEO Group, Inc.	160	18,000	Community Corrections	Jul-19	(4) 5 year	100.00%
Walker Hall Residential Reentry Center Philadelphia, Pennsylvania	2015	The GEO Group, Inc.	160	18,000	Community Corrections	Jul-19	(4) 5 year	100.00%
DHS-Chattanooga Chattanooga, Tennessee	2018	GSA - Department of Homeland Security	-	5,000	Government- Leased	Apr-20	NA	100.00%
DHS-Knoxville Knoxville, Tennessee	2018	GSA - Department of Homeland Security	-	5,000	Government- Leased	Oct-18	NA	100.00%
SSA-Balch Springs Balch Springs, Texas	2018	GSA - Social Security Administration	-	16,000	Government- Leased	Nov-18	NA	100.00%
SSA-Bryan Bryan, Texas	2018	GSA - Social Security Administration	-	10,000	Government- Leased	Mar-19	NA	100.00%
SSA-Denton Denton, Texas	2018	GSA - Social Security Administration	-	10,000	Government- Leased	Jan-26	NA	100.00%
SSA-Marshall Marshall, Texas	2018	GSA - Social Security Administration	-	7,000	Government- Leased	Dec-28	NA	100.00%
Total Design Capacity and Square Footage of Leased Properties (27 Prope	erties)		6,007	2,276,000				99.7%

#### Expansion and Development Projects:

Facility Name	Estimated Completion	Potential Customer(s)	Design Capacity (B)	Project Description	Estimated Total Investment (in millions)	Spent through 9/30/18 (in millions)	Segment
Lansing Correctional Facility Lansing, Kansas	First quarter 2020	State of Kansas	2,432	New Correctional Facility	\$155.0 - \$165.0	\$31.8	CoreCivic Properties
Otay Mesa Detention Center San Diego, California	Fourth quarter 2019	USMS and ICE	512	Expansion	\$43.00	\$5.8	CoreCivic Safety

(A) The year constructed/acquired represents the initial date of acquisition or completion of construction of the facility, as well as significant additions to the facility that occurred at a later date.

(B) Design capacity measures the number of beds, and accordingly, the number of offenders each facility is designed to accommodate. Facilities housing detainees on a short-term basis may exceed the original intended design capacity due to the lower level of services required by detainees in custody for a brief period. From time to time, we may evaluate the design capacity of our facilities based on the customers using the facilities, and the ability to reconfigure space with minimal capital outlays. We believe design capacity is an appropriate measure for evaluating our operations, because the revenue generated by each facility is based on a per diem or monthly rate per offender cared for at the facility paid by the corresponding contracting governmental entity.

(C) We manage numerous facilities that have more than a single function (i.e., housing both long-term sentenced adult prisoners and pre-trial detainees). The primary functional categories into which facility types are identified was determined by the relative size of offender populations in a particular facility on September 30, 2018. If, for example, a 1,000-bed facility housed 900 adult offenders with sentences in excess of one year and 100 pre-trial detainees, the primary functional category to which it would be assigned would be that of correctional facilities and not detention facilities. It should be understood that the primary functional category to which multi-user facilities are assigned may change from time to time.

(D) Remaining renewal options represents the number of renewal options, if applicable, and the remaining term of each option renewal.

(E) Pursuant to the terms of a contract awarded by the state of Arizona in September 2012, the state of Arizona has an option to purchase the Red Rock facility at any time during the term of the contract, including extension options, based on an amortization schedule starting with the fair market value and decreasing evenly to zero over the twenty year term.

(F) The facility is subject to a purchase option held by the Georgia Department of Corrections, or GDOC, which grants the GDOC the right to purchase the facility for the lesser of the facility's depreciated book value, as defined, or fair market value at any time during the term of the contract between us and the GDOC.

(G) The facility is subject to a deed of conveyance with the city of Wheelwright, KY which includes provisions that would allow assumption of ownership by the city of Wheelwright under the following occurrences: (1) we cease to operate the facility for more than two years, (2) our failure to maintain at least one employee for a period of sixty consecutive days, or (3) a conversion to a maximum security facility based upon classification by the Kentucky Corrections Cabinet. We have entered into an agreement with the city of Wheelwright that extends the reversion through July 31, 2018, in exchange for \$20,000 per month or until we resume operations, as defined in the agreement.

(H) The facility is subject to a purchase option held by the Tallahatchie County Correctional Authority which grants Tallahatchie County Correctional Authority the right to purchase the facility at any time during the contract at a price generally equal to the cost of the premises less an allowance for amortization originally over a 20 year period. The amortization period was extended through 2050 in connection with an expansion completed during the fourth quarter of 2007.

(I) The state of Montana has an option to purchase the facility generally at any time during the term of the contract with us at fair market value less the sum of a pre-determined portion of per-diem payments made to us by the state of Montana.

(J) The state of Ohio has the irrevocable right to repurchase the facility before we may resell the facility to a third party, or if we become insolvent or are unable to meet our obligations under the management contract with the state of Ohio, at a price generally equal to the fair market value, as defined in the Real Estate Purchase Agreement.

(K) The facility is subject to a purchase option held by the Oklahoma Department of Corrections, or ODC, which grants the ODC the right to purchase the facility at its fair market value at any time.

(L) The state of Tennessee has the option to purchase the facility in the event of our bankruptcy, or upon an operational or financial breach, as defined, at a price equal to the book value, as defined.

# **RESEARCH / ANALYST COVERAGE**

SunTrust Robinson Humphrey		Tobey Sommer	(404) 926-5009
Wells Fargo Securities		Robert LaQuaglia	(617) 603-4263
bt Research Coverage:			
Wells Fargo Securities		Kevin McClure	(704) 410-3252
dit Ratings:			
	Fitch	Standard & Poor's	Moody's
Corporate Credit Rating	BB +	BB	Not rated
Senior Unsecured Debt	BB +	BB	Ba1
	BBB -	BBB-	Not Rated

Any opinions, estimates and/or forecasts regarding the Company's performance made by the analysts and/or rating agencies listed above are theirs alone and do not necessarily represent the opinions, forecasts or predictions of the Company or its management. The Company does not by its reference above imply its endorsement of or concurrence with such information, conclusions or recommendations and the Company has not undertaken to verify any of the information provided by such analysts or agencies.